

**HYSTER CAPITAL**

A Division of NMHG Financial Services, Inc.

VALULEASE RATE CARD**Payments in Arrears**

Effective May 16, 2005 through June 30, 2005

Replaces Valulease Brochure Dated April 1, 2005 thru June 30, 2005

Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)**Payments in Arrears**

		FINANCE TERM (Months)					
		<u>12</u>	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>	<u>72</u>
S25XM-S65XM; S40FT-S70FT	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	Call
E25Z-E40ZS; E45Z-E65Z	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	Call
J30ZT-J40ZT	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	call
H25XM-H65XM,H40FT-H70FT	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	call
H170HD-H360HD	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	call
N30-45XMR3, N25-30XMDR3, N45XMR3, N30XMXDR3, N50XMA3	Rate	4.90%	4.90%	4.90%	5.40%	5.40%	
		.08556	.04383	.02993	.02321	.01906	call
Batteries, Chargers, Attachments	Rate	7.25%	7.25%	7.50%	7.75%	7.75%	
		.08664	.04489	.03111	.02430	.02016	call

Contact Information for Hyster Capital

<u>Name</u>	<u>Title</u>	<u>Phone</u>	<u>Email Address</u>
Bob Sattler	Vice President Fleet/Hyster Capital	(252) 561-7102	bob.sattler@hyster.com
Steve R Johnson	Director, Hyster Capital	(252) 931-5651	ahsrjohn@hyster.com
Ron Eiseman	Program Manager	(203) 749-2110	cameron.eiseman@ge.com
April Beale	Administrative Asst.	(252) 931-5678	ahabeale@hyster.com

Field Managers

Billy Cowart	Field Manager	(866) 497-8372	ahbcowar@hyster.com
Pat O'Brien	Field Manager	(866) 460-9400	ahpobrie@hyster.com

Financial Services

	Toll Free	877-497-8227	
Russell Brown	Mgr.Financial Services	(252) 931-5884	ahrbrown@hyster.com
Don Batts	Account Manager	(252) 931-5683	ahdbatts@hyster.com
Mark Hall	Account Manager	(252) 931-5680	ahmhall@hyster.com

Remarketing

Steve Nagy	Remarketing Mngr.	(252) 931-5662	ahsnagy@hyster.com
Chris Flower	Remarketing Asst.	(252) 931-5666	ahcflowe@hyster.com

Retail Operations

10 Riverview Drive
Danbury, Ct. 06810
Toll Free: (888)-338-2485
Toll Free: (888)-454-8105

Terms and Conditions

*In order to qualify for Valulease Rates, an FC number must be provided from Hyster Company. Fax request to Sammie Starr at (252) 931-5682
*All FMV and SPO quotes may be obtained by calling 877-497-8227 (Hyster Capital Account Manager available for custom quote)
*Finance Overage is limited to 2% of the amount financed.
*Terms and conditions, including rates and payment factors, subject to change or cancellation without prior notice.

All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.