

Batteries & Chargers

Attachment Only

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)					
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08612	.04462	.03081	.02403	.02003

Lease with Stated Purchase Option (Full Payout Only)

Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08612	.04462	.03081	.02403	.02003

Lease with Fair Market Value (FMV) Purchase Option

Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.07944	.04234	.02950	.02348	.01983

Freight, Taxes and Other

Freight, Taxes and Other - (Full Payout Only)

For Use With All Transaction Types

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08612	.04462	.03081	.02403	.02003

Terms and Conditions

- Units must be ordered by September 30, 2005 in order to qualify for the above factors.
- Payment factors are based on one monthly payment in advance.
- Rates & payment factors are subject to the terms and conditions detailed in this brochure
- Please call for a custom FMV lease quote on competitive transactions or for units with preferred specifications. All transactions are subject to credit approval by Hyster Capital and subsequent execution of all documentation.
- In order to qualify for ValuLease rates, a Hyster Financial Commitment Number (FC#) must be provided from Hyster Company. Requests for FC#s may be faxed to Sammie Starr at (252) 931-5682. Hyster Capital will not document any transaction without a valid FC#.
- This program is in effect for equipment ordered and FC#s issued beginning May 1, 2005 and ending September 30, 2005.
- Eligible attachments include those manufactured by Long Reach and Cascade. Contact Hyster Capital for payment factors on all other attachments.
- Dealer Brokerage Fees (Finance Overage) are limited to 2% of the amount financed. This provision will be strictly enforced. No exceptions.
- Factors for Stated Purchase Option and FMV leases are based on a normal/clean application with a maximum usage of 2,000 hours per year. Please contact Hyster Capital for a custom quote on transactions not meeting these parameters. Signed application surveys may be required for FMV leases.
- Attachments, batteries, chargers, taxes, freight, etc. may be included, but must be quoted using the applicable payment factors.
- All terms and conditions of this program, including rates and payment factors, are subject to change or cancellation without prior notice.



HYSTER CAPITAL

A Division of NMHG Financial Services, Inc.

Contacts

Sales & Marketing

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Retail Operations

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Facsimile: (888) 454-8105

*For fastest response please press "2" when you reach the automated attendant and a representative will assist you.

**FAX CREDIT APPLICATIONS
DIRECTLY TO 888-454-8105
FOR PROCESSING**

VALULEASE 2005



**ADVANCE
Payment Version**

Effective

**July 11, 2005
through September 30, 2005**

Replaces ValuLease 2005 Brochure dated
May 16, 2005 through June 30, 2005



HYSTER CAPITAL
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VALULEASE 2005



HYSTER CAPITAL

A Division of NMHG Financial Services, Inc.

Cushion Trucks - 2,500-6,500 lb. Capacity S25XM - S40XM, S40XM - S65XM

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	20%
Payment Factor:	.06087	.03375	.02388	.01938	.01607
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05186	.02996	.02112	.01831	.01580

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks - 2,500-6,500 lb. Capacity H25XM - H40XMS, H45XM - H65XM

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05681	.03177	.02337	.01882	.01607
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05024	.02918	.02060	.01795	.01566

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Cushion Trucks - 4,000-7,000 lb. Capacity S40FT-S70FT

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	20%
Payment Factor:	.06087	.03375	.02388	.01938	.01607
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05105	.02957	.02060	.01795	.01566

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Electric Trucks - 2,500-6,500 lb. Capacity E25Z - E40ZS, E45Z - E65Z

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	15%
Payment Factor:	.06087	.03375	.02388	.01938	.01680
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05350	.03115	.02167	.01888	.01625

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Narrow Aisle Reach Trucks

N30-45XMR3, N25-30XMDR3, N45XMR3, N30XMXDR3, N50XMA3

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	25%	20%	15%	15%	12%
Payment Factor:	.06493	.03573	.02594	.02031	.01723
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.06089	.03476	.02391	.02005	.01715

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks -4,000-7,000 lb. Capacity H40FT-H70FT

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05681	.03177	.02337	.01882	.01607
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.04944	.02879	.02034	.01776	.01552

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

J Series Electric Trucks - 3,000-6,000 lb. Capacity J30ZT - J40ZT

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	30%	25%	23%	20%	15%
Payment Factor:	.06087	.03375	.02388	.01938	.01680
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05511	.03115	.02167	.01888	.01625

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Pneumatic Trucks - 17,000-36,000 lb. Capacity H170HD - H360HD

Lift Truck Only*

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08521	.04365	.02980	.02311	.01897
Lease with Stated Purchase Option	4.9%	4.9%	4.9%	5.4%	5.4%
Purchase Option:	35%	30%	25%	23%	20%
Payment Factor:	.05681	.03177	.02337	.01882	.01607
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.05408	.02987	.02122	.01827	.01580

*Please see applicable factors for attachments, batteries, chargers, taxes & freight.

Attachments

Attachment Only

	<u>12 mo.</u>	<u>24 mo.</u>	<u>36 mo.</u>	<u>48 mo.</u>	<u>60 mo.</u>
\$1.00 Purchase Option (Full Payout)					
Purchase Option:	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Payment Factor:	.08612	.04462	.03081	.02403	.02003
Lease with Stated Purchase Option					
Purchase Option:	15%	10%	8%	5%	2%
Payment Factor:	.07410	.04076	.02882	.02314	.01976
Lease with Fair Market Value (FMV) Purchase Option					
Purchase Option:	FMV	FMV	FMV	FMV	FMV
Payment Factor:	.07069	.04043	.02876	.02294	.01942