

HYSTER COMPANY PRICE LIST	V35XMU VERY NARROW AISLE MAN-UP TURRET TRUCK Series Code A464
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STANDARD FEATURES

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| <ul style="list-style-type: none"> -72 Volt -Quadform Mast -180° Rack and Pinion Turret Attachment -Transistor Traction Controls
with Regenerative Braking -Single Drive Motor -Transistor Variable Hoist Control -Programmable Logic Controller -Override for Forks Traverse (In MDU Compartment) -Manual Lowering Valve (in MDU Compartment) -Return to Center Electric Power Steering -Battery Rollers (11.5" above the floor) -Battery Top Access Door -Sidegates with Gas Springs and Electrical Interlocks -72/24 Volvt DC/DC Power Supply -Key-Switch -Power Supply Disconnect Button -Flashing Amber Strobe -Horn | <ul style="list-style-type: none"> -Battery Discharge Indicator with Lift Interrupt -Integral Hour Meter with LED Display -Power On Indicator Light -Full Suspension Flip-up Cloth Seat with
Height Adjustment -Tilt and Telescopic Operator Console -Butterfly Traction and Hoist Controls with
Fingertip Operated Attachment Controls -Ribbed Rubber Floor Mat -Park Brake with Foot Pedal Release -Overhead Guard -Battery Connector - 350 Amp, Green -UL Classification Type E -ZAPI Handset (Traction/Hoist/Steer Tool) -Operator, Parts, and Service Manuals -Load Tires 13.75" x 5.50" Solid Polyurethane -Drive Tires 15.90" x 7.00" Solid Polyurethane |
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REQUIRED OPTIONS

Turret Truck Site Survey- A Hyster Company Turret Truck Site Survey Form must be completed, reviewed and approved by the Hyster Company, WPG prior to Factory Acceptance of your order. A blank form is included in this price list for you to photocopy. (We recommend that you quote your customers only AFTER contacting WPG.)

REQUIRED FOR ORDER ACCEPTANCE

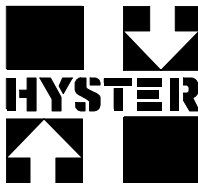
(Recommended prior to firm quoting)

The Hyster Company, Warehouse Products Group can be reached by telephone: (252) 931-5671

Basic Model	OPTION NO.	PRICE	WEIGHT LBS.
V35XMU.....	051-01	\$111,455.	1,100
NOTE: Option Weights Must Be Added to Basic			
Axle Loading w/Rated Load (front/rear).....			17,484 / 5,608
Maximum Single Load Wheel Loading.....			14,250

Base Width	OPTION NO.	PRICE	WEIGHT LBS.
50".....	180-01	N/C	5,215
53".....	180-02	N/C	5,330
57".....	180-03	N/C	5,345
60".....	180-04	N/C	5,360
62".....	180-05	N/C	5,365
66".....	180-06	N/C	5,380

Subject to Change Without Notice	FOR FREIGHT CHARGES SEE FREIGHT SECTION	Replaces 05/10/01	Page E.7.19 Effective 12/01/02
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HYSTER COMPANY

PRICE LIST

V35XMU VERY NARROW AISLE MAN-UP TURRET TRUCK Series Code A464

REQUIRED OPTIONS - Continued

MAST SPECIFICATION NOTE: For Hyster Turret Trucks, minimum top-shelf liftoff clearance is 10.0". Contact the Hyster Company Warehouse Products Group for further application information or for non-GMA pallet sizes. Do not attempt to measure mast height dimensions on existing equipment -- always measure top shelf (top beam) height.

MAST			OPTION NO.	PRICE	WEIGHT LBS.
2-Stage	MFH - 207.5"	Lowered - 120.5".....	150-01	N/C	2,300
	227.0"	130.5".....	150-02	\$ 680.	2,530
	247.0"	140.5".....	150-03	1,100.	2,750
	266.5"	150.0".....	150-04	1,515.	2,965
	286.5"	160.0".....	150-05	1,920.	3,180
	306.0"	170.0".....	150-06	2,490.	3,400
	326.0"	179.5".....	150-07	3,245.	3,615
	345.5"	189.5".....	150-08	4,140.	3,830
	365.0"	199.5".....	150-09	4,830.	4,050
	404.5"	219.0".....	150-10	5,935.	4,265
	424.0"	229.0".....	150-11	6,765.	4,700
	444.0"	239.0".....	150-12	7,315.	4,915
	483.5"	258.5".....	150-13	8,695.	5,130
3-Stage	MFH - 334.5"	Lowered - 142.0".....	153-01	10,090.	4,700
	370.5"	154.0".....	153-02	11,055.	5,185
	404.5"	165.5".....	153-03	12,435.	5,635
	444.0"	178.5".....	153-04	13,950.	6,155
	483.5"	191.5".....	153-05	15,540.	6,675

Operator's Platform Width	OPTION NO.	PRICE	WEIGHT LBS.
48.8".....	098-01	N/C	1,870
52.7".....	098-02	N/C	1,880
56.7".....	098-03	N/C	1,895
60.6".....	098-04	N/C	1,910
64.5".....	098-05	N/C	1,920
68.5".....	098-06	N/C	1,935

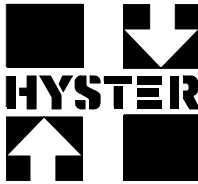
Traverse Frame Width-	OPTION NO.	PRICE	WEIGHT LBS.
49.5".....	142-01	N/C	330
53".....	142-02	N/C	350
55".....	142-03	N/C	360
57".....	142-04	N/C	375
59".....	142-05	N/C	385
61".....	142-06	N/C	395
63".....	142-07	N/C	405
65".....	142-08	N/C	420
67".....	142-09	N/C	430
69".....	142-10	N/C	440

One Inch Additional Width-

For an Even Numbered Inch Traverse Frame Width. (Example: to get a 62" Traverse Frame order 61" Frame and One Inch Additional Width Option).....

302-01 N/C

Subject to Change Without Notice	FOR FREIGHT CHARGES SEE FREIGHT SECTION	Replaces 05/10/01	Page E.7.20 Effective 12/01/02
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HYSTER COMPANY PRICE LIST	V35XMU VERY NARROW AISLE MAN-UP TURRET TRUCK Series Code A464
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REQUIRED OPTIONS - Continued

FORKS - HOOK TYPE - Class II

	Length	Section	OPTION NO.	PRICE	WEIGHT LBS.
Pallet - Non Extending	30"	1.75" x 4"	163-07	N/C	100
	36"	"	163-01	N/C	110
	42"	"	163-02	N/C	120
	48"	"	163-03	N/C	132
	Thin	1.4"x5.12"x30, 36, 42,48"	Contact WPG	\$ 215.	
		(For use with rail guidance and low profile rails.)			
Pallet-Forks Extending (Adds 6" of Reach to Each Side)	36"	2.36" x 4.72"	163-04	4,680.	265
	42"	"	163-05	4,680.	295
	48"	"	163-06	4,680.	325
Fork Spacers- (For Non-Extending Forks Only) Fork spacers allow the truck to reach wider aisles. Required for lift heights greater than 360".	0.5"		303-01	210.	
	1.0"		303-02	210.	
	1.5"		303-03	210.	
	2.0"		303-04	210.	
	2.5"		303-05	210.	

Guidance Systems-		OPTION NO.	PRICE	WEIGHT LBS.
	Guide Rollers - Low Profile..... (Adds 2" to Base Width of Truck) When ordering multi-Turn Steering and Guide Rollers Auto-Centering Option 057-03 is Required	042-01	\$ 805.	
	Wire Guidance - 6.25 kHz Line Frequency @ 78 mA RMS.....	103-01	7,110.	
	Wire Guidance - 5.2 kHz Line Frequency @ 35 mA RMS (for System Using Ray Guide).....	103-02	7,110.	
	Wire Line Driver..... (Works with either Frequency)	PN: 360634	Parts Depot	

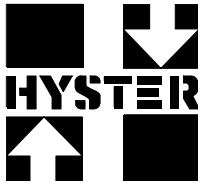
Installation Charge-		OPTION NO.	PRICE	WEIGHT LBS.
	REQUIRED on First Order at Each Dealership Service Branch (contact WPG) (\$2,050 pays for up to 3 trucks)	304-01	\$ 2,050. NET	

The installation option provides the dealership with a Hyster Company Field Installation Engineer to assist with set-up of the ordered truck(s). The Engineer will direct the unloading and assembly of the truck(s) and will provide both operator and service orientation for the truck and its option / SPED features.

Installation Information-

Hyster Company V35XMU Lift Trucks are delivered directly to the customer's site and need to be set up. They are shipped via boat in intermodal containers from our Masate Italy Manufacturing Facility. The Hyster dealership must provide the following at the customer site for the installation: (1) B60XT (or higher capacity pallet truck), (1) 10,000 lb. capacity counterbalanced truck, (1) 15,000 lb. Capacity counterbalanced truck, and (2) electric truck service personnel, preferably with wire guidance experience. NOTE: 15,000 counterbalanced truck must have MFH that is at least 1.3 times as high as the V30XMU OALH, and the 10,000 lb. Counterbalanced truck must have MFH that is at least 0.75 times as high as the V30XMU OALH. Your dealership should plan on a minimum of (3) days for an installation. Each additional truck adds approximately (1) day to the (3) day minimum. Equipment and support personnel must be on site during the entire installation period. Salesperson presence is required for the first day of the installation process.

Subject to Change Without Notice	FOR FREIGHT CHARGES SEE FREIGHT SECTION	Replaces 05/10/01	Page E.7.21 Effective 12/01/02
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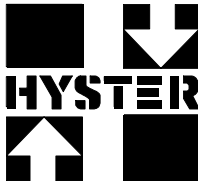
HYSTER COMPANY PRICE LIST	V35XMU VERY NARROW AISLE MAN-UP TURRET TRUCK Series Code A464
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ADDITIONAL OPTIONS

BASIC TRUCK

		OPTION NO.	PRICE	WEIGHT LBS.
Back-Up Alarm-		Contact WPG	\$ 485.	
Battery Compartment-	<i>Contact Hyster Company, WPG for Battery Specifications.</i>			
	Overhead Battery Removal (adds to lead-time).....	Contact WPG	1,350.	
Construction-	Standard Construction.....	020-01	Std.	
	32°F to -40°F (0°C to -40°C) Freezer Conditioning (adds to lead-time, contact Hyster Company, WPG).....	020-02	7,210.	
Controls-	End of Aisle Stop or Slowdown.....	Contact WPG		
	End of Aisle Magnets (for use with above). Magnets are dealer installed at customer site	Parts Depot		
	Motor Brush Wear Indicator/s - one lamp on dash, separate lamps in service com- partment for Traction, Hoist and Pump.....	182-01	555.	
Steering-	Return to Center (must be specified).....	057-01	Std.	
	Multi-Turn - Includes Direction Ind.....	057-02	N/C	
	Multi-Turn Plus Auto Centering (REQUIRED for Rail Guidance).....	057-03	210.	
Accessory Pre-Wire and Mounting Bracket (RF Terminal).....		280-01	395.	
Includes Universal Mounting Bracket Located on Right Corner of Overhead Guard. Also Fused 15 Amp 72 VDC (Battery Positive) Power Wiring with Battery Negative. Not Included: Data terminal, DC/DC converter, or Accessory For Terminal Strip and Power Conditioning, Contact WPG.				
U.L. Approval-	U.L. Classification Type E.....	056-01	Std.	
	VOIDS U.L. Classification.....	056-99	N/C	
Publications-	Operator Manual (1), Parts Manual (1), and Service Manual (1) (English for USA).....	301-02	Std.	
	Manuals in Non-English USA Languages.....	Contact WPG		
	Note: Not all Languages are Available			
	Additional Parts Manual/s.....	PN: 1459026	Literature Distribution Center	
	Additional Service Manual/s.....	PN: 2794304	Literature Distribution Center	
	V30/35XMU Product Manual.....	PN: 871888	Literature Distribution Center	
	V30/35/40XMU Technical Orientation Video.....	PN: 871895	Literature Distribution Center	
	Wire Driver Manual.....	PN: 599565	Literature Distribution Center	
	Guide Wire Installation.....	PN: 599596	Literature Distribution Center	
ZAPI Handset				
(REQUIRED for service)-	ZAPI Handset DELETE (where applicable).....	Contact WPG	(255.)	Credit Net
	Additional ZAPI Handset.....	PN: 2780842	Parts	Depot

Subject to Change Without Notice	FOR FREIGHT CHARGES SEE FREIGHT SECTION	Replaces 05/10/01	Page E.7.22 Effective 12/01/02
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HYSTER COMPANY PRICE LIST	V35XMU VERY NARROW AISLE MAN-UP TURRET TRUCK Series Code A464
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ADDITIONAL OPTIONS - Continued

<u>MAST / CAB</u>		Option No.	Price	Weight Lbs.
Fan-	With Switch on Console.....	026-01	\$ 165.	
Fire Extinguisher-		Parts Depot		
Mast Lift Limit Switch Position-	Specify Height - (Lower Than MFH).....	Contact WPG	N/C	
Mast Lift Limit Override Button-	(Specify Cab Height for Cut Out in .5" increments only).....	111-01	280.	
Lights-	2 Spot Lights and Dome Light with Switch on Console.....	086-01	185.	
	Strobe Light Under Cab.....	086-02	400.	
Mirrors-	Right and Left Side.....	118-01	160.	
Tether and Harness-		Parts Depot		

ATTACHMENT

		Option No.	Price	Weight Lbs.
Fork Positioner-	(N/A with Extending Forks or Fork Tilt).....	Contact WPG		
Fork Tilt-	(N/A with Extending Forks or Fork Pos.).....	Contact WPG		
Load Guide Shuttle Table-		Contact WPG		
Roll Loader Attachment-		Contact WPG		

FREIGHT - Incremental Freight Charges (where applicable)

The Hyster Company, V35XMU Freight Charges are listed below. The dealership must order an ocean freight option and must pay for trucking the intermodal containers from the selected port to the customer location.

Following is a listing of ports and additional charges (if any) that apply to those locations. To obtain a cost quote for shipping to an unlisted port, please contact the Hyster Company, Warehouse Products Group.

	Typical Transit Time	Option No.	Price	
Charleston, SC-	15 Days.....	009-06	N/C	
Houston, TX-	24 Days.....	009-07	\$ 460.	NET
Los Angeles, CA-	23 Days.....	009-08	1,570.	NET
Miami, FL-	12 Days.....	009-09	810.	NET
Montreal, PQ, Canada-	16 Days.....	009-10	325.	NET
New Orleans, LA-	21 Days.....	009-11	840.	NET
New York, NY-	11 Days.....	009-12	N/C	
Norfolk, VA-	13 Days.....	009-13	N/C	
Seattle, WA-	28 Days.....	009-14	1,975.	NET
OTHER PORTS-	Contact WPG / Hyster Traffic.....	Contact WPG		

Subject to Change Without Notice	FOR FREIGHT CHARGES SEE FREIGHT SECTION	Replaces 05/10/01	Page E.7.23 Effective 12/01/02
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