

Hyster Performance Plus Parts Guarantee

- *Off-the-shelf Availability
Guarantee on the common parts required in the first two years of truck use.



Dealer Requirements

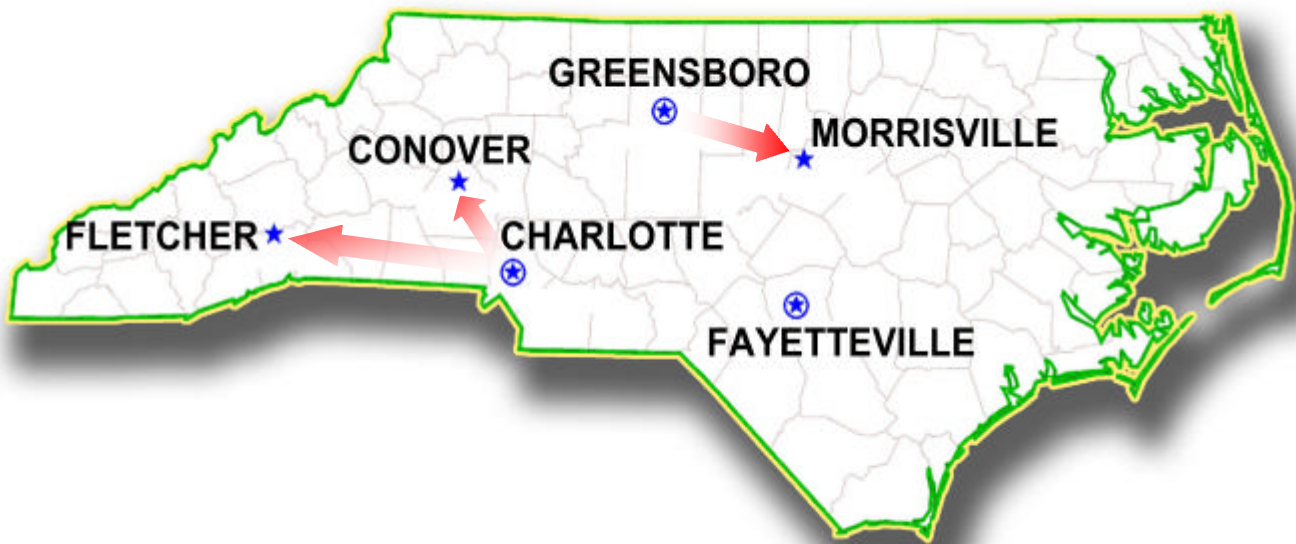
- *Set-up **Performance Plus Parts**
... including computer records,
stocking locations, etc.
- *Determine Best Stocking Strategy
in view of Branch Locations
- *Adjust “Min.” Order Point in
Business System
- *Promote **Performance Plus Parts**
in Unit Sales Interactions
- *Order Van Kit, as Appropriate



Performance Plus Parts Stocking & Distribution Strategy

Hypothetical Case

NOTE: Inter-branch transfers, if required, will be at dealer cost



 Performance Plus Parts Stock Location



Performance Plus Parts Replenishment

Roller Bearing – 183614 for “B” Dealer – Qty 4

