



The Safe Choice

HYSTER SALES TIPS

Commonly Used Hyster Digital Dealer Site Locations

WWW.HysterAmericas.com

DEALER LOGIN:
ENTER PASSWORD:

NOTE – IF YOU DO NOT HAVE ACCESS TO YOUR APPLICABLE SITE, SEE YOUR D3 ADMINISTRATOR.

FOR TRUCK TECHNICAL GUIDES AND BROCHURES:

- GO TO TRUCK SALES
- GO TO PRODUCT INFO. LIBRARY AND SELECT CLASS OF TRUCK

FOR PARTS & SERVICE MANUALS AND SERVICE GRAMS:

- GO TO HYPASS ONLINE
- GO TO PUBLICATIONS
- SELECT MANUALS OR GRAMS AND CLICK ON SEARCH
- SELECT THE FILE NAME AND CLICK ON TO OPEN / PRINT

FOR HYSTER HIGHLIFT CAPACITY SHEETS:

- GO TO TRUCK SALES
- GO TO TRUCK PRICING
- GO TO HIGHLIFT PAGES AND SELECT YOUR CLASS

FOR PARTS AND SERVICE PUBLICATIONS:

- GO TO TRUCK SALES
- GO TO TRUCK PRODUCT INFORMATION
- GO TO PARTS/SERVICE LITERATURE AREA
- GO TO PARTS/SERVICE PUBLICATIONS
- CLICK ON PICTURE OR TEXT TO ACCESS

FOR HYSTER PRICE PAGES AND SPED:

- GO TO TRUCK SALES
- GO TO TRUCK PRICING
- GO TO STANDARD OR SPED PRICE PAGES AND SELECT CLASS

FOR EXTENDED WARRANTY OPTION NUMBERS & PRICES:

- GO TO TRUCK SALES
- GO TO WARRANTY THEN WARRANTY INFORMATION
- CLICK ON WARRANTY DOCUMENT

FOR SITE SURVEY FORMS:

- GO TO TRUCK SALES
- GO TO TRUCK APPLICATIONS
- SELECT PLANT, AC REACH, OR TURRET SITE SURVEY FORM

FOR LEARNING MODULES:

- GO TO TRAINING
- GO TO TKC (TRAINING KNOWLEDGE CENTER)
- GO TO SALES TRAINING CATALOG
- SELECT LEARNING MODULE

FOR FORTIS LAUNCH MEETING 1-8 TON BINDER TRAINING:

- GO TO TRUCK SALES
- GO TO TRUCK PRODUCT INFORMATION
- GO TO FORTIS SALES LAUNCH BINDER
- SELECT BINDER AND FILE

FOR SALES TRAINING AND MARKETING GUIDES:

- GO TO TRUCK SALES
- GO TO TRUCK PRODUCT INFORMATION
- GO TO PRODUCT MARKETING GUIDES

FOR HYSTER WARRANTY INFORMATION:

- GO TO TRUCK SALES
- GO TO WARRANTY THEN WARRANTY INFORMATION
- SELECT BULLETIN AND CAPACITY
- YOU CAN THEN PRINT OUT HYSTER WARRANTY PAGES & POLICY
ALSO CALIFORNIA & EPA EMISSION CONTROL STATEMENT

FOR CONTACT MANAGEMENT:

- GO TO CUSTOMER SUPPORT
- GO TO CUSTOMER SUPPORT LOGIN
- CLICK ON ASK A QUESTION

FOR ENGINEERED TRUCK CAPACITY REQUEST--- TCR:

- GO TO TRUCK SALES
- GO TO TRUCK PRICING
- GO TO TRUCK CAPACITY REQUEST
- CLICK ON LAUNCH THE TCR APPLICATION

FOR SPECIAL OPTION REQUEST---SOR:

- (FOR SPED OPTIONS NOT IN THE SPED PRICE LIST, CAPACITY
QUOTATIONS ON TRUCKS EQUIPED WITH CASCADE ATTACHMENTS, SPECIAL
FORK LENGTHS, SPECIAL LOAD CENTERS, ETC.)
- GO TO TRUCK SALES
 - GO TO TRUCK PRICING
 - GO TO SPECIAL OPTION REQUEST—SOR
 - CLICK ON LAUNCH SOR APPLICATION

FOR ON-LINE TRUCK CAPACITY (HY-RATER):

- GO TO TRUCK SALES
- GO TO TRUCK RATING
- LAUNCH HY-RATER
- SELECT NEW SEARCH
- SELECT TRUCK TYPE
- SELECT TRUCK SERIES
- SELECT TRUCK MODEL
- ENTER TRUCK SPECS. AND CLICK ON (RUN)

FOR LIFT TRUCK GURU COMPETITIVE INFORMATION SITE:

- GO TO TRUCK SALES
- GO TO TRUCK PRODUCT INFORMATION
- GO TO COMPETITION
- CLICK ON “LOG ONTO EQGURU” BOX
- SELECT FROM DROP DOWN
(25 DIFFERENT MANUFACTURER BRANDS)

FOR WEEKLY LEAD TIME AND STOCK TRUCK REPORTS:

- GO TO TRUCK SALES
- GO TO TRUCK AVAILABILITY
- CLICK ON “VIEW REPORT” TO ACCESS LEAD TIME REPORT
AND STOCK TRUCK REPORT.
(TRUCK LOCATOR AND USED TRUCK INVENTORY IS ALSO
AVAILABLE TO CLICK ON AND VIEW)

FOR TRUCK TRUTH WEB SITE:

- GO TO HYSTER AMERICAS WEB SITE
- CLICK ON WANT MORE FACTS?-VISIT TRUCK TRUTH.COM
- CLICK ON ANY LIFT TRUCK TOPIC TO VIEW