



PRODUCT INFORMATION BULLETIN



D/C # 9
Series Impact: D010

May 9, 2005

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: KELLY SMITH – DIRECTOR, HYSTER MARKETING
SUBJ: S25-40XMS Availability

Effective immediately we are announcing that the S25-40XMS series is sold out. This is due to several unexpected large orders which have consumed all planned available product based on the upcoming phase in of the new Fortis™ S30-40FTS series. We apologize for this gap in product supply.

The new Fortis™ S30-40FTS replacement series will be available for sale soon. We are in the process of putting together necessary product support information now and will release it as soon as possible. The new series will be available for shipment in August 2005.

We are reviewing orders as they are received on the S25-40XMS series and are attempting to turn into firm orders as option availability permits. No changes will be allowed.

Any order(s) already received by Product Supply that we are unable to fill will be cancelled. In this instance, your dealership will be notified by the Product Supply Department. At that time, you will be requested to re-enter the order as the new Fortis™ S30-40FTS series when this series becomes available.

Please remember to refresh HERO by selecting the “completely reload tables” option in the price book download area thereby capturing the sold out position of this series.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Kelly A. Smith
Director – Hyster Marketing

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