



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

August 1, 2011

To: Hyster Dealer Principals, Branch Management and Sales Management
Cc: Hyster Marketing Employees
From: Joe McClenney, Manager, Pricing and Demand Management
Subject: Organizational Change - NMHG Sales Pricing Department

I am pleased to announce the promotion of Ruth Anne Robertson to the position of Senior Pricing Analyst within the NMHG Sales Pricing function.

Ruth Anne has been with NMHG for five years and has held positions with increasing levels of responsibility within the Division Finance function including General Accountant, A/P Supervisor and most recently Payroll Supervisor. Ruth Anne received her Bachelor and MBA Degrees from East Carolina University. She will have responsibility for pricing in the West.

As a reminder pricing responsibilities are divided by geography as follows:

Ruth Anne Robertson
West Area

ruthanne.robertson@nmhg.com
252-931-5048

Jim Fowler
East Area

jim.fowler@nmhg.com
252-931-5805

Please join me in congratulating Ruth Anne on her promotion.

Sincerely,

Joe McClenney
Manager, Pricing and Demand Management

