



DATE: _____

TO: Hyster Company Regional VP of Sales

FROM: _____

DEALERSHIP: _____

CC: _____

SUBJECT: Rental Fleet Replacement “COMMITMENT LETTER”

I choose to enroll my Hyster dealership in the Hyster Rental Fleet Replacement Program, thereby committing to place a minimum of 15% rental fleet replacement on order with Hyster Company prior to September 15th, 2007.

Additional comments

Sincerely,

(Dealer Principal's signature)

(Please print or type name)

NOTE: MUST BE RECEIVED NO LATER THAN FEBRUARY 24, 2007 to QUALIFY