

HD Extended Warranty

An Important Announcement from Hyster Company – Greenville, North Carolina.



Date:
September 13, 2007

To:
Hyster Dealer Principals,
Branch Managers,
Sales Managers, and
Sales Administrators

cc:
Hyster President's Staff,
Regional Sales Mgrs,
National Account Sales
Mgrs, and Marketing
Staff

From:
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Hyster Company
252-931-7895



Description

In an effort to regain customer confidence in the H170-360HD product and to generate additional Retail unit sales volume, Hyster Company is pleased to announce an extended transmission warranty on all Retail units booked between now and December 31, 2007.

Program Highlights

- Program is effective from announcement date through **December 31, 2007**.
- All Retail units ordered under the program as of the announcement date will receive the additional extended warranty by adding Special Option code **61385** to the order.
 - Extended transmission warranty includes five (5) years or 10,000 hours on parts, labor, and travel.
- Cancellations will follow the current Hyster Sales Policy relating to cancellations on products. Units on order may not be cancelled to re-book under this Program.
- Hyster Company reserves the right to modify, change, or cancel this program at any time.
- Contact your Regional Sales Manager regarding any questions pertaining to this program.

Please remember to refresh HERO by selecting the "completely reload tables" option in the price book download area, thereby capturing the change to this series. For those Dealers utilizing the eHERO system, the price book pages update automatically.

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