



PRODUCT INFORMATION BULLETIN



PIB # 0104.05
Series Impact: A416

January 4, 2005

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: PETER SIESSEL – DIRECTOR, MARKETING SERVICES
SUBJ: Direct Ship J40-65Z

In an effort to expedite the truck build process and reduce lead times, the J40-65Z series will be fully manufactured and Cleared to Ship (CTS) in Irvine, Scotland. Previous practice had performed the final assembly and the installation of SPED options in Greenville. This letter is to advise of procedural changes related to orders scheduled for shipment after January, 2005.

If your order is for four units or more, the trucks will be shipped directly to the dealer or customer site. Truck orders of less will usually be shipped to Greenville for consolidation with other product on order.

As a result of the change, the required deadline for changes to the order will occur 90 days prior to going on line in place of the current 60. If this change raises issues on current orders in house, please contact Product Supply for assistance.

In the event of an order for a unit equipped with a 4-stage Quad mast, the mast, carriage and hose take up will be shipped from Berea, while the truck will ship from Irvine. The mast will require installation on the truck upon arrival at the dealership or the customer site. The Product Supply group will produce the sold-alone order for the mast when the truck order comes in. This is the same practice followed with units shipped to dealers from our Craigavon facility in Northern Ireland.

In the event of an error on the order or a technical problem, your contact will be Brian Phelps in Greenville Resident Service Engineering. He can be reached at (252) 931- 5511. His fax number is (252) 931 - 5233.

Orders from this date forward will be affected by the above requirements.

Please contact the Hyster Call Center (866) 845 – 5829 with any questions or concerns.

Sincerely,

Peter M. Siessel
Director, Marketing Services

The information contained in this bulletin is for information purposes only, Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.