

NATIONAL ACCOUNTS LISTING

June 23, 2005

NATIONAL ACCOUNT	NATIONAL ACCOUNT SUPERVISOR	NATIONAL ACCOUNT MANAGER	Work #	Cell #	Home Office #	Fax	Email Address
Alcan	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Alcoa	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Aleris Internatioal	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Allied	Davidson, Jerry	Lierman, Fred	630-655-5276	630-240-2065		630-655-0248	ahflierm@hyster.com
American Standard	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Americold	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Anheuser Busch	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
APM Terminals, Inc.	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Armstrong	Schafer, Robert	Fischer, John	732-739-8583				ahjfish@hyser.com
Arvin Meritor	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Ball Corporation	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Boise Cascade	Davidson, Jerry	Schemerhorn, Brett	630-655-5278	630-750-8209		630-655-0248	ahbschem@hyster.com
BPB	Davidson, Jerry	Schemerhorn, Brett	630-655-5278	630-750-8209		630-655-0248	ahbschem@hyster.com
Cargill	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Chiquita Brands	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Clorox	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Coke	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Collins & Aikman Automotive	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Conagra	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Cooper Tire	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Coors	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Costco		Blanck, Tim	252-931-5598				tim.blanck@hyster.com
CSX	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
CVS	Schafer, Robert	Fischer, John	732-739-8583				ahjfish@hyser.com
Delphi	Schafer, Robert	Welchans, Marj	217-443-7212	217-304-4177		217-477-7844	ahmwelch@hyster.com
DHL	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575 8743			rick.stephens@hyster.com
Dole	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Dupont	Schafer, Robert	Fischer, John	732-739-8583				ahjfish@hyser.com
East Jordan Iron Works	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Englehard	Schafer, Robert	Welchans, Marj	217-443-7212	217-304-4177		217-477-7844	ahmwelch@hyster.com
Estes	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575 8743			rick.stephens@hyster.com
Federal Mogul	Schafer, Robert	Welchans, Marj	217-443-7212	217-304-4177		217-477-7844	ahmwelch@hyster.com
FedEx	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Ford	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com

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GE	Schafer, Robert	Fischer, John	732-739-8583				ahfisch@hyser.com
General Mills	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Georgia Pacific	Davidson, Jerry	Lierman, Fred	630-655-5276	630-240-2065		630-655-0248	ahflierm@hyster.com
GM	Schafer, Robert	Welchans, Marj	217-443-7212	217-304-4177		217-477-7844	ahmwelch@hyster.com
Goodyear	Schafer, Robert	Fischer, John	732-739-8583				ahfisch@hyser.com
Guardian Industries	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Hershey	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Hertz	Schafer, Robert	Fischer, John	732-739-8583				ahfisch@hyser.com
Hormel	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyster.com
Huttig Building Products	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
Hydroaluminum	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
IMPCO	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Ingersoll - Rand	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Inland Container	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
International Paper Company	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
John Deere	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Johns Manville	Davidson, Jerry	Lierman, Fred	630-655-5276	630-240-2065		630-655-0248	ahflierm@hyster.com
Kimberly Clark	Davidson, Jerry	Schemerhorn, Brett	630-655-5278	630-750-8209		630-655-0248	ahbschem@hyster.com
Kohler	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyster.com
Kraft	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Kroger	Vandenbroeck, Vincent	Open					
Land O' Lakes	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyster.com
Lear	Schafer, Robert	Welchans, Marj	217-443-7212	217-304-4177		217-477-7844	ahmwelch@hyster.com
Legget & Platt	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
LMC	Davidson, Jerry	Warren, Rick	630-655-5273	630-240-6292		630-655-0248	ahrwarre@hyster.com
Masco	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Masonite	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Maytag	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
MeadWestvaco	Davidson, Jerry	Warren, Rick	630-655-5273	630-240-6292		630-655-0248	ahrwarre@hyster.com
Meridian Automotive	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Miller Brewing	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
NES	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Nestle	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
New York Container Terminal Inc.	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com

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Newark Group	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
Norfolk Southern	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Nortrax	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Novelis	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
P&O Cold Logistics	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
P&O Ports North America	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
P.O.M.T.O.C.	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Penn Terminals, Inc.	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
Penske	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Pepsi	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyster.com
Philips Lighting	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Pilgram's Pride	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Plastipak	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Proctor & Gamble	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Rexam	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Sara Lee	Vandenbroeck, Vincent	Open					
Smurfit Stone	Davidson, Jerry	Schemerhorn, Brett	630-655-5278	630-750-8209		630-655-0248	ahbschem@hyster.com
Sonoco	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
SSA	Marshall, George	Skakandy, Mike	252-931-5598	732-306-4649	843-815-3255		ahmskaka@hyster.com
St. Gobain	Schafer, Robert	Fischer, John	732-739-8583				ahjfish@hyser.com
Stock Building Supply	Vandenbroeck, Vincent	Open - Dlr Major					
Super Value	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Target	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Temple-Inland, Inc.	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com
Tyco	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Tyson	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyser.com
Unilever	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
United Rental	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
Universal Forest Products	Davidson, Jerry	Warren, Rick	630-655-5273	630-240-6292		630-655-0248	ahrwarre@hyster.com
UPS	Vandenbroeck, Vincent	Stephens, Rick	770-998-8344	678-575-8743			rick.stephens@hyster.com
US Gypsum	Davidson, Jerry	Schemerhorn, Brett	630-655-5278	630-750-8209		630-655-0248	ahbschem@hyster.com
USF	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
UTC	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com
Visteon	Schafer, Robert	O'Brien, Scott	630-655-5275				ahsobrie@hyster.com

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Volvo	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
Walmart	Vandenbroeck, Vincent	Morse, Barry	630-655-5274				ahbmorse@hyster.com
Waste Management	Vandenbroeck, Vincent	Estock, Mark	252-931-5667	252-347-5709		919-882-9198	mark.estock@hyser.com
Weyerhaeuser	Davidson, Jerry	Warren, Rick	630-655-5273	630-240-6292		630-655-0248	ahrwarre@hyster.com
Whirlpool	Schafer, Robert	Johnson, Steve	630-655-5279				ahsjohns@hyster.com
xpedx (Division of International Paper)	Davidson, Jerry	Grana, Joe	314-351-2380			314-351-2386	joe.grana@hyster.com

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