



HYSTER COMPANY

Americas Division

Hyster® National Accounts Account Announcement – May 2007

Account: Goodyear

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Dealer: All – U.S. and Canada

We are pleased to update you all on our continued contract with Goodyear Tire & Rubber Corporation which includes provisions for service, parts, rentals, and new units. Our ability to secure the 5 year agreement was predicated on a highly successful fleet management proposal fulfilled by VBS in Danville, Virginia as well as continued support across the country and Canada.

We are currently working with dealer folks in Goodyear facilities in Union City, TN; Fayetteville, NC; Gadsden, AL; Akron, OH; Norfolk, NE; Spartanburg, NC; as well as Canadian facilities in Alberta and Ontario. We are thankful for the outstanding dealer participation in these locations as well as others yet to come.

Goodyear™ is continuing their aggressive program to replace their equipment with new trucks through a creative leasing program, often including full maintenance. We continue to request your cooperation in helping to complete surveys and full maintenance quotes. We will be contacting dealers on an individual basis to discuss next steps according to the Goodyear fleet management rollout schedule.

Goodyear has 36 facilities in the United States, 9 in Canada and 3 in Mexico. Their fleet size in North America is approximately 1300 to 1500 units. In addition, their subsidiaries, affiliates, and distribution centers may add another 500 units to the fleet. Goodyear also manages facilities in Europe, Africa, South America, Asia and Australia. Attached is a location listing for Goodyear North American locations. I look forward to talking with participating dealers soon. In the meantime, should you or any of your staff have questions or information, please feel free to contact me.

Thanks for your support,

Steve Munton
Hyster National Account Manager

