



PRODUCT INFORMATION BULLETIN



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March 17, 2004

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING
SUBJ: N30XMH₂ Availability

Effective immediately we are announcing that the N30XMH₂ series is sold out. This is due to several orders which have consumed all planned available product based on the upcoming phase in of the new V30ZMD AC series. We apologize for this gap in product supply.

The new upgraded replacement series will be available for sale soon. We are in the process of putting together necessary product support information now and will release it as soon as possible. The new series will be available for shipment in May 2004.

Please remember to refresh HERO by selecting the “completely reload tables” option in the price book download area thereby capturing the change to this series.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Peter M. Siessel
Vice President of Marketing – Hyster Company

The information contained in this bulletin is for information purposes only, Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.