



HYSTER COMPANY

Americas Division

DATE: July 3, 2007
TO: Hyster Dealers
FROM: Kelly Smith
SUBJECT: ITA Reporting Deadline for August

Due to the annual ITA meeting on September 7th in Canada, the reporting deadline for August 2007 statistics has been moved to Friday, August 31st. ITA is changing the deadline so that the data from August will be available at the meeting.

Hyster Company will need all new orders for August to be submitted by 8:00 PM Eastern Standard Time, Thursday, August 30th. Any activity received after the deadline of August 30th will be included in September's business.

Please submit new orders by the deadline to help ensure proper approval and booking credit. Stock on Hand and Stock on Order that have been sold to a customer or moved to your rental fleet should be amended by the deadline as well.

Please contact Carolyn Allen at 252-931-5863 or aacallen@nmhg.com if you have any questions concerning the reporting deadline change.

