



HYSTER
COMPANY

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To: All Hyster SPED Price Book Holders
Date: March 14, 2003
Subject: SPED Price Book Update-Effective April 14, 2003

A review of the SPED Price Book has been completed. Pricing, lead times and descriptions of all special options have been reviewed. Prices on approximately 40% of the items in the book have been changed. Price changes include both increases and decreases.

All changes in the book are effective **April 14, 2003**. Orders placed before that date will retain current pricing. The attached pages detail price changes, new options added and options removed from the SPED Price book.

50 new options have been added to simplify ordering of items that previously required a special quote. Using these new Sales Option Codes will expedite and simplify order entry.

New items include:

Full Suspension Swivel Seats in both Vinyl (Q39811) and Fabric (Q39810) on the H45-65XM models. These options are already available on the E45-65XM2, E70-120XL3, S25-40XM, S40-65XM, S70-120XM, H25-40XM, and H70-120XM.

Quad Masts (88.5", 93.5" and 98.0"OALH) and special 3 function and 4 function hose group options on the E70-120XL3.

Traction Speed Limit options for limiting traction speed when traveling either forward or reverse on the H70-120XM models. These traction speed limit options void UL approval.

A complete listing of new options is attached. Please visit the SPED Price Book web site at Hysterusa.com for additional information on this Price Book update.

If you have questions about a special option description, content, pricing, or lead time, contact the Application Engineer responsible for the truck model you are quoting. An Engineering Contact list is available in the *Contacts* section of the SPED Price Book website. Please ensure that current contact information is routinely circulated to all of your sales personnel.

The SPED Price Book website is provided as a sales aid and reference tool. Availability and prices are subject to change without notice. The availability, cost, and lead-time information in your HERO Price Book is always the correct and up-to-date information. Therefore, please remember to do a complete price book download in HERO, **April 14, 2003**, to implement this change.

Cordially,

Rick Brass
Manager, Application Engineering

Class	Models	Series	SOC	Description	2003 List	Action	Lead Time (weeks)
1	E30-40HSD	A219	Q10500	ATT MTG GROUP-ONE AUX HIGH TERM 3RD	\$240	ADD	10
1	E30-40HSD	A219	Q10502	ATT MTG GROUP-TWO AUX HIGH TERM 3RD/4TH	\$440	ADD	10
1	E30-40HSD	A219	Q10501	ATT MTG GROUP-TWO AUX HIGH TERM 4TH	\$260	ADD	10
1	E30-40HSD	A219	Q18630	HYD FTG-QD-ONE PAIR(3RD FUNCTION) INCL HIGH TERM	\$305	ADD	10
1	E30-40HSD	A219	Q18631	HYD FTG-QD-ONE PAIR(4TH FUNCTION) INCL HIGH TERM	\$325	ADD	10
1	E30-40HSD	A219	Q18632	HYD FTG-QD-TWO PAIR(3RD/4TH FUNCTION) INCL HIGH TERM	\$575	ADD	10
1	E70-120XL3	C098	Q03510	CARRIAGE-HOOK: 42" FOR LIFT TEK QUAD	\$2,390	ADD	10
1	E70-120XL3	C098	Q13410	HOOD ASSIST LEVER	\$740	ADD	10
1	E70-120XL3	C098	Q37321	HOSE GROUP-3 FUNC-FOR LIFT TEK QUAD	\$1,290	ADD	10
1	E70-120XL3	C098	Q37421	HOSE GROUP-4 FUNC-FOR LIFT TEK QUAD	\$2,435	ADD	10
1	E70-120XL3	C098	Q18720	HYD FTG-QD-2STG FFL-ONE PAIR	\$335	ADD	10
1	E70-120XL3	C098	Q18721	HYD FTG-QD-2STG FFL-TWO PAIR	\$630	ADD	10
1	E70-120XL3	C098	Q18716	HYD FTG-QD-2STG LFL-ONE PAIR	\$335	ADD	10
1	E70-120XL3	C098	Q18717	HYD FTG-QD-2STG LFL-ONE PAIR	\$355	ADD	10
1	E70-120XL3	C098	Q18718	HYD FTG-QD-2STG LFL-TWO PAIR	\$630	ADD	10
1	E70-120XL3	C098	Q18722	HYD FTG-QD-3STG FFL-ONE PAIR	\$335	ADD	10
1	E70-120XL3	C098	Q18723	HYD FTG-QD-3STG FFL-ONE PAIR	\$355	ADD	10
1	E70-120XL3	C098	Q18724	HYD FTG-QD-3STG FFL-TWO PAIR	\$630	ADD	10
1	E70-120XL3	C098	Q26320	MAST-4STG-LIFT TEK-240MFH/88.50AH/54FL	\$20,125	ADD	10
1	E70-120XL3	C098	Q26321	MAST-4STG-LIFT TEK-258MFH/93.50AH/59FL	\$21,350	ADD	10
1	E70-120XL3	C098	Q26322	MAST-4STG-LIFT TEK-273MFH/98.0AH/64FL	\$22,100	ADD	10
2	N25XMDR3, N30-40XMR3	C470	Q21740	MAST 89"/197"/41" VISTA 3STG FULL FL	\$4,910	ADD	8
3	W40Z	B218	Q02210	BATTERY COMPARTMENT/SIZE: 25.75"W X 6.98"L	\$150	ADD	12
4	S180XL2	B024	Q25710	ATTACHMENT-SS-HOOK FOR 2STG LFL MAST	\$2,960	ADD	12
4	S180XL2	B024	Q25711	ATTACHMENT-SS-HOOK FOR 3STG FFL MAST	\$2,960	ADD	12
4	S180XL2	B024	Q37532	HOSE GROUP-5 FUNC FOR SPL 2STG LFL MAST	\$1,610	ADD	8
4	S180XL2	B024	Q37531	HOSE GROUP-5 FUNC FOR SPL 3STG FFL MAST	\$1,745	ADD	8
4	S25-40XM	D010	Q13010	RADIATOR-ANTI-CLOG W/ LINT SCREEN & HI-SPD FAN	\$1,445	ADD	10
5	H170-280HD	F007	Q37331	HOSE GROUP-3 FUNC FOR SPL 3STG MAST	\$2,315	ADD	10
5	H170-280HD	F007	Q37431	HOSE GROUP-4 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H170-280HD	F007	Q37531	HOSE GROUP-5 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H170-280HD	F007	Q37630	HOSE GROUP-6 FUNC FOR SPL 2STG NFL MAST	\$1,365	ADD	10
5	H170-280HD	F007	Q37631	HOSE GROUP-6 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H170-280HD	F007	Q23101	MAST-CROSSBRACING FOR 2STG MAST	\$780	ADD	17
5	H25-40XMS	E001	Q13010	RADIATOR-ANTI-CLOG W/ LINT SCREEN & HI-SPD FAN	\$1,445	ADD	12
5	H300 - 360HD	E019	Q37331	HOSE GROUP-3 FUNC FOR SPL 3STG MAST	\$2,315	ADD	10
5	H300 - 360HD	E019	Q37431	HOSE GROUP-4 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H300 - 360HD	E019	Q37531	HOSE GROUP-5 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H300 - 360HD	E019	Q37630	HOSE GROUP-6 FUNC FOR SPL 2STG NFL MAST	\$1,365	ADD	10
5	H300 - 360HD	E019	Q37631	HOSE GROUP-6 FUNC FOR SPL 3STG MAST	\$2,735	ADD	10
5	H300 - 360HD	E019	Q23101	MAST-CROSSBRACING FOR 2STG MAST	\$780	ADD	17
5	H45-65XM	H177	Q39810	SEAT-FULL SUSP SWIVEL CLOTH	\$975	ADD	19
5	H45-65XM	H177	Q39811	SEAT-FULL SUSP SWIVEL VINYL	\$975	ADD	19
5	H70-120XM	K005	Q00620	ALTERNATOR-105AMP DIESEL	\$605	ADD	10
5	H70-120XM	K005	Q00621	ALTERNATOR-105AMP GAS/LP	\$1,130	ADD	10
5	H70-120XM	K005	Q00622	ALTERNATOR-45 AMP SEALED	\$595	ADD	8
5	H70-120XM	K005	Q26220	TRACTION SPEED LIMIT-6MPH FWD/REV-DSL	\$1,945	ADD	10
5	H70-120XM	K005	Q26221	TRACTION SPEED LIMIT-6MPH FWD/REV-G/LP	\$1,945	ADD	10
5	H70-120XM	K005	Q26222	TRACTION SPEED LIMIT-7MPH FWD/REV-DSL	\$1,945	ADD	10
5	H70-120XM	K005	Q26223	TRACTION SPEED LIMIT-7MPH FWD/REV-G/LP	\$1,945	ADD	10
5	H70-120XM	K005	Q26224	TRACTION SPEED LIMIT-8MPH FWD/REV-DSL	\$1,945	ADD	10
5	H70-120XM	K005	Q26225	TRACTION SPEED LIMIT-8MPH FWD/REV-G/LP	\$1,945	ADD	10

Class	Models	Series	SOC	Description	Action
1	E25-40XM2S	D114	Q00316	BRAKES: BRAKE SWITCH INSTALLED	REMOVE
1	E25-40XM2S	D114	Q06115	ELECTRIC SYSTEM: 12 VOLT 20 AMP DC	REMOVE
1	E25-40XM2S	D114	Q04704	GAUGE/METER-REPROGRAMMED HOUR METER	REMOVE
1	E25-40XM2S	D114	Q11304	IGNITION-TOGGLE SWITCH	REMOVE
1	E30-40HSD	A219	Q18726	QUICK DISCONNECT COUPLERS DOUBLE (PAIR)	REMOVE
1	E30-40HSD	A219	Q18725	QUICK DISCONNECT COUPLERS SINGLE (PAIR)	REMOVE
1	E70-120XL3	C098	Q06115	ELECTRIC SYSTEM: 12 VOLT 20 AMP DC	REMOVE
1	E70-120XL3	C098	Q15305	OVERHEAD GUARD: FLAT-PLATE STYLE	REMOVE
1	J30-40XMT2	H160	Q15301	WIRE MESH ADDED TO OVERHEAD	REMOVE
2	N25XMDR3, N30-40XMR3	C470	Q31706	WHEEL-LOAD: TANDEM 5X3 HIGH LOAD	REMOVE
2	R30XM2,R30XMA2, R30XMF2	G118	Q11306	IGNITION-TOGGLE SWITCH	REMOVE
2	R30XMS2	D174	Q11306	IGNITION-TOGGLE SWITCH	REMOVE
2	R30XMS2	D174	Q28201	OPERATOR GUARD-CARR/PLAT	REMOVE
3	W65Z	A229	Q39343	LT-STROBE AMBER POLE MTD REVERSE	REMOVE
4	S135-155XL2	B024	Q00105	ACCUMULATOR: PARKER 4 QT. PISTON TYPE	REMOVE
4	S135-155XL2	B024	Q25701	ATTACHMENT - SIDESHIFT: 48" V2 HOOK	REMOVE
4	S135-155XL2	B024	Q25702	ATTACHMENT - SIDESHIFT: 48" V3 HOOK	REMOVE
4	S135-155XL2	B024	Q06909	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED	REMOVE
4	S135-155XL2	B024	Q06910	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED	REMOVE
4	S135-155XL2	B024	Q06908	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED	REMOVE
4	S135-155XL2	B024	Q40402	LIGHT: TURN SIGNAL	REMOVE
4	S135-155XL2	B024	Q28601	MAST TILT INDICATOR-INDICATOR LIGHT	REMOVE
4	S135-155XL2	B024	Q39703	SEAT-LOW PROFILE: FABRIC COVERING	REMOVE
4	S135-155XL2	B024	Q39702	SEAT-LOW PROFILE: VINYL COVERING	REMOVE
4	S25-40XM	D010	Q00102	ACCUMULATOR:1-QUART PISTON TYPE	REMOVE
4	S25-40XM	D010	Q07405	ELECTRIC ATTACHMENT GROUP	REMOVE
4	S25-40XM	D010	Q14001	HYDRAULIC FLUID: FIRE RESISTANT	REMOVE
4	S25-40XM	D010	Q20301	HYDRAULIC PRESSURE REG.	REMOVE
4	S25-40XM	D010	Q13001	LINT/COTTON CONSTRUCTION	REMOVE
4	S25-40XM	D010	Q38405	OVERHEAD GUARD-84.12"OAH	REMOVE
4	S25-40XM	D010	Q25201	SEAT: FABRIC COVERED	REMOVE
4	S40-65XM	D187	Q00102	ACCUMULATOR: PARKER 1 QT. PISTON TYPE	REMOVE
4	S70-120XM	E004	Q06810	EXHAUST SYSTEM: CATALYTIC	REMOVE
5	H135-155XL2	F006	Q40101	LIGHT: HEAD	REMOVE
5	H135-155XL2	F006	Q40402	LIGHT: TURN SIGNAL	REMOVE
5	H135-155XL2	F006	Q40403	LIGHT: TURN SIGNAL	REMOVE
5	H135-155XL2	F006	Q28510	MAST TILT: 0 DEGREE FORWARD TILT	REMOVE
5	H135-155XL2	F006	Q26210	TRACTION SPEED LIMIT: 1900 RPM MAX	REMOVE
5	H135-155XL2	F006	Q26209	TRACTION SPEED LIMIT: 2100 RPM MAX	REMOVE
5	H135-155XL2	F006	Q26208	TRACTION SPEED LIMIT: 2300 RPM MAX	REMOVE
5	H170-280HD	F007	Q05711	AXLE-HEAVY DUTY AXLE ENDS-FOR WET BRAKES	REMOVE
5	H170-280HD	F007	Q30501	CAB ACCESSORY-NOISE REDUCTION TO 72DBA	REMOVE
5	H25-40XM	E001	Q29620	CARRIAGE-HOOK: 38.5" V2 LTD FL	REMOVE
5	H25-40XM	E001	Q29621	CARRIAGE-HOOK: 42" V2 LTD FL	REMOVE
5	H25-40XM	E001	Q46702	CARRIAGE-HOOK: 42" V3 FULL FL	REMOVE
5	H25-40XM	E001	Q46503	CARRIAGE-HOOK: 48" V2 FULL FL	REMOVE
5	H25-40XM	E001	Q29622	CARRIAGE-HOOK: 48" V2 LTD FL	REMOVE
5	H25-40XM	E001	Q46703	CARRIAGE-HOOK: 48" V3 FULL FL	REMOVE
5	H25-40XM	E001	Q07405	ELECTRIC ATTACHMENT GROUP	REMOVE
5	H25-40XM	E001	Q14001	HYDRAULIC FLUID: FIRE RESISTANT	REMOVE
5	H25-40XM	E001	Q20301	HYDRAULIC PRESSURE REG.	REMOVE
5	H25-40XM	E001	Q13001	LINT/COTTON CONSTRUCTION	REMOVE
5	H300 - 360HD	E019	Q30501	CAB ACCESSORY-NOISE REDUCTION TO 72DBA	REMOVE
5	H45-65XM	H177	Q00102	ACCUMULATOR: PARKER 1 QT. PISTON TYPE	REMOVE
5	H45-65XM	H177	Q25799	ATTACHMENT-S/S 42" CL-II HANG-ON (FOR QUAD)	REMOVE
5	H45-65XM	H177	Q39313	LIGHT-STROBE: TOP MTG RED CONTINUOUS	REMOVE
5	H70-120XM	K005	Q06205	ELEC SYS-HORN WITH ELECTRONIC TONE	REMOVE
5	H70-120XM	K005	Q38023	FORK-HOOK P + T: 48 X 2 X 5	REMOVE
5	H70-120XM	K005	Q38035	FORK-HOOK P + T: 48 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q38024	FORK-HOOK P + T: 54 X 2 X 5	REMOVE
5	H70-120XM	K005	Q38036	FORK-HOOK P + T: 54 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q38025	FORK-HOOK P + T: 60 X 2 X 5	REMOVE
5	H70-120XM	K005	Q38037	FORK-HOOK P + T: 60 X 2.5 X 6	REMOVE

Class	Models	Series	SOC	Description	Action
5	H70-120XM	K005	Q38026	FORK-HOOK P + T: 72 X 2 X 5	REMOVE
5	H70-120XM	K005	Q38038	FORK-HOOK P + T: 72 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q32909	FORK-PIN P + T: 48 X 2 X 5	REMOVE
5	H70-120XM	K005	Q32920	FORK-PIN P + T: 48 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q32910	FORK-PIN P + T: 54 X 2 X 5	REMOVE
5	H70-120XM	K005	Q32921	FORK-PIN P + T: 54 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q32922	FORK-PIN P + T: 60 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q32923	FORK-PIN P + T: 72 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q33009	FORK-PIN PALLET: 44-46 X 2 X 5	REMOVE
5	H70-120XM	K005	Q33020	FORK-PIN PALLET: 44-48 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q33010	FORK-PIN PALLET: 50-52 X 2 X 5	REMOVE
5	H70-120XM	K005	Q33021	FORK-PIN PALLET: 50-54 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q33022	FORK-PIN PALLET: 56-60 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q33023	FORK-PIN PALLET: 62-72 X 2.5 X 6	REMOVE
5	H70-120XM	K005	Q34926	FOUNDRY PACKAGE G/D/LP	REMOVE
5	H70-120XM	K005	Q34928	FOUNDRY PACKAGE-GS/DS/LPS	REMOVE
5	H70-120XM	K005	Q34931	FOUNDRY-HEAVY DUST W/CAB GS/DS/LPS	REMOVE
5	H70-120XM	K005	Q34929	FOUNDRY-HEAVY DUST W/O CAB GS/DS/LPS	REMOVE
5	H70-120XM	K005	Q11113	TIRE-DR PNEU MONARCH MONO-CUSH(TRELLEBOR	REMOVE
5	H70-120XM	K005	Q11114	TIRE-DR PNEU MONARCH MONO-CUSH(TRELLEBOR	REMOVE
5	H70-120XM	K005	Q27009	TIRE-STR:MONO-CUSHION MONARCH(TRELLEBORG	REMOVE
5	H70-120XM	K005	Q26210	TRACTION SPEED LIMIT: 1900 RPM MAX	REMOVE
5	H70-120XM	K005	Q22208	WARNING SYSTEM: BELL-WHEEL MOUNTED	REMOVE

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
1	E25-40XM2S	D114	Q05144	APPROVAL-UL	CHG	\$1,365	\$1,100
1	E25-40XM2S	D114	Q02401	BATTERY ROLLERS-34.57 BATTERY COMPT	CHG	\$2,175	\$2,200
1	E25-40XM2S	D114	Q16303	LIFTING EYES	CHG	\$1,340	\$1,800
1	E25-40XM2S	D114	Q16649	LOAD BACKREST EXTENSION: 36 W X 36	CHG	\$580	\$490
1	E25-40XM2S	D114	Q16652	LOAD BACKREST EXTENSION: 36 W X 60 H	CHG	\$630	\$575
1	E25-40XM2S	D114	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
1	E25-40XM2S	D114	Q38609	OVERHEAD GUARD: DRIVE THRU 88.3"OAH	CHG	\$2,150	\$2,500
1	E25-40XM2S	D114	Q39702	SEAT-LOW PROFILE: VINYL COVERING	CHG	\$975	\$1,285
1	E30-40HSD	A219	Q25790	ATTACHMENT-SIDESHIFTER HOOK-TYPE (4STG FFL)	CHG	\$540	\$740
1	E30-40HSD	A219	Q02210	BATTERY RETAINER INTERLOCK	CHG	\$345	\$380
1	E30-40HSD	A219	Q38050	FK-1 1/2" X 4" X 32" BOTTOM TAPER CLASS II	CHG	\$450	\$420
1	E30-40HSD	A219	Q08636	FK-1 1/2" X 4" X 32" CLASS II FORKS	CHG	\$300	\$310
1	E30-40HSD	A219	Q38051	FK-1 1/2" X 4" X 36" BOTTOM TAPER CLASS II	CHG	\$450	\$420
1	E30-40HSD	A219	Q38052	FK-1 1/2" X 4" X 42" BOTTOM TAPER CLASS II	CHG	\$475	\$440
1	E30-40HSD	A219	Q38053	FK-1 1/2" X 4" X 48" BOTTOM TAPER CLASS II	CHG	\$480	\$460
1	E30-40HSD	A219	Q37320	HOSE GRP-3 FUNC W/ INT HOSE REEL (QUAD)	CHG	\$795	\$750
1	E30-40HSD	A219	Q40101	LIGHT-HEADLIGHT(2) OHG MOUNTED	CHG	\$815	\$540
1	E30-40HSD	A219	Q16003	MAST LIFT LIMIT W/ OVERRIDE(SPEC FK HGT)	CHG	\$570	\$600
1	E30-40HSD	A219	Q26310	MAST-79"OAH/223"MFH/55"FL QUAD 4-STG (cooler/corr/sub 0)	CHG	\$9,260	\$9,590
1	E30-40HSD	A219	Q26310	MAST-79"OAH/223"MFH/55"FL QUAD 4-STG (std const)	CHG	\$8,900	\$9,230
1	E30-40HSD	A219	Q26311	MAST-84"OAH/241"MFH/60"FL QUAD 4-STG (cooler/corr/sub 0)	CHG	\$9,260	\$9,590
1	E30-40HSD	A219	Q26311	MAST-84"OAH/241"MFH/60"FL QUAD 4-STG (std const)	CHG	\$8,900	\$9,230
1	E30-40HSD	A219	Q26312	MAST-90"OAH/259"MFH/65"FL QUAD 4-STG (cooler/corr/sub 0)	CHG	\$9,470	\$9,810
1	E30-40HSD	A219	Q26312	MAST-90"OAH/259"MFH/65"FL QUAD 4-STG (std const)	CHG	\$9,120	\$9,450
1	E30-40HSD	A219	Q20610	TYPE EE CONSTRUCTION	CHG	\$1,330	\$1,640
1	E45,50,55,60,65XM2	F108	Q05144	APPROVAL-UL EE LOCKING HOOD FOR STD BATT	CHG	\$1,365	\$1,500
1	E45,50,55,60,65XM2	F108	Q02308	BATTERY CONNECTOR 350 AMP-POS A	CHG	\$350	\$400
1	E45,50,55,60,65XM2	F108	Q00316	BRAKES: BRAKE SWITCH INSTALLED	CHG	\$195	\$215
1	E45,50,55,60,65XM2	F108	Q46902	CARRIAGE-HOOK: 48" V4 FULL FL	CHG	\$1,000	\$1,050
1	E45,50,55,60,65XM2	F108	Q07406	ELECTRIC ATT GRP-2 AUX FUNCTION	CHG	\$2,900	\$3,600
1	E45,50,55,60,65XM2	F108	Q07407	ELECTRIC ATT GRP-3 AUX FUNCTION	CHG	\$2,900	\$3,600
1	E45,50,55,60,65XM2	F108	Q06115	ELECTRIC SYSTEM: 12 VOLT 20 AMP DC	CHG	\$1,195	\$1,400
1	E45,50,55,60,65XM2	F108	Q08636	FORK-HOOK PALLET: 32 X 1.5 X 4 CLASS II	CHG	\$480	\$500
1	E45,50,55,60,65XM2	F108	Q08615	FORK-HOOK PALLET: 48 X 2 X 5 CLASS II	CHG	\$930	\$950
1	E45,50,55,60,65XM2	F108	Q08618	FORK-HOOK PALLET: 72 X 2 X 5 CLASS II	CHG	\$1,425	\$1,600
1	E45,50,55,60,65XM2	F108	Q00811	HOSE GROUP-3 FUNCTION 2STG LFL	CHG	\$650	\$665
1	E45,50,55,60,65XM2	F108	Q00812	HOSE GROUP-3 FUNCTION 4STG FFL	CHG	\$915	\$935
1	E45,50,55,60,65XM2	F108	Q00810	HOSE GROUP-3 FUNCTION-2STG FFL&3STG FFL	CHG	\$785	\$800
1	E45,50,55,60,65XM2	F108	Q00813	HOSE GROUP-4 FUNCTION 2STG FFL&3STG FFL	CHG	\$1,095	\$1,120
1	E45,50,55,60,65XM2	F108	Q00814	HOSE GROUP-4 FUNCTION 2STG LFL	CHG	\$860	\$880
1	E45,50,55,60,65XM2	F108	Q00815	HOSE GROUP-4 FUNCTION 4STG FFL	CHG	\$1,460	\$1,495
1	E45,50,55,60,65XM2	F108	Q18716	HYDRAULIC FITTING: QD 1 PAIR	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18719	HYDRAULIC FITTING: QD 1 PAIR	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18728	HYDRAULIC FITTING: QD 1 PAIR	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18722	HYDRAULIC FITTING: QD 1 PAIR	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18717	HYDRAULIC FITTING: QD 1 PAIR & SS	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18720	HYDRAULIC FITTING: QD 1 PAIR & SS	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18729	HYDRAULIC FITTING: QD 1 PAIR & SS	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18723	HYDRAULIC FITTING: QD 1 PAIR & SS	CHG	\$700	\$730
1	E45,50,55,60,65XM2	F108	Q18718	HYDRAULIC FITTING: QD 2 PAIR	CHG	\$1,370	\$1,430
1	E45,50,55,60,65XM2	F108	Q18721	HYDRAULIC FITTING: QD 2 PAIR	CHG	\$1,370	\$1,430
1	E45,50,55,60,65XM2	F108	Q18730	HYDRAULIC FITTING: QD 2 PAIR	CHG	\$1,370	\$1,430
1	E45,50,55,60,65XM2	F108	Q18724	HYDRAULIC FITTING: QD 2 PAIR	CHG	\$1,370	\$1,430
1	E45,50,55,60,65XM2	F108	Q20301	HYDRAULIC PRESSURE REG.	CHG	\$1,875	\$2,000
1	E45,50,55,60,65XM2	F108	Q11304	IGNITION-TOGGLE SWITCH	CHG	\$250	\$350
1	E45,50,55,60,65XM2	F108	Q16611	LOAD BACKREST EXTENSION: 38.5 W X 36 H	CHG	\$770	\$900
1	E45,50,55,60,65XM2	F108	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
1	E45,50,55,60,65XM2	F108	Q38610	OHG DRIVE THRU-84.1" OAH FLAT PLATE	CHG	\$2,750	\$3,200
1	E45,50,55,60,65XM2	F108	Q38611	OHG DRIVE THRU-86.1" OAH GRID STYLE	CHG	\$2,750	\$3,200
1	E45,50,55,60,65XM2	F108	Q38609	OHG DRIVE THRU-88.4" OAH GRID STYLE	CHG	\$2,750	\$3,200
1	E45,50,55,60,65XM2	F108	Q38612	OHG DRIVE THRU-90.5" OAH GRID STYLE	CHG	\$2,750	\$3,200
1	E45,50,55,60,65XM2	F108	Q38508	OVERHEAD GUARD 89.2" OAH GRID STYLE TOP	CHG	\$700	\$500
1	E45,50,55,60,65XM2	F108	Q19105	PAINT: OVERHEAD GUARD	CHG	\$200	\$225
1	E45,50,55,60,65XM2	F108	Q39810	SEAT-SWIVEL FULL SUSPENSION-FABRIC	CHG	\$980	\$1,050
1	E45,50,55,60,65XM2	F108	Q39811	SEAT-SWIVEL FULL SUSPENSION-VINYL	CHG	\$980	\$1,050
1	E45,50,55,60,65XM2	F108	Q22207	WARNING SYSTEM: HORN BUTTON-FLR MTG	CHG	\$505	\$600
1	E45,50,55,60,65XM2	F108	Q15301	WIRE MESH ADDED TO OVERHEAD	CHG	\$625	\$650
1	E70-120XL3	C098	Q05144	APPROVAL-UL	CHG	\$1,330	\$1,600
1	E70-120XL3	C098	C10710	GAUGE/METER-GENERAL MOTORS	CHG	\$210	\$150
1	E70-120XL3	C098	Q20301	HYDRAULIC PRESSURE REG.	CHG	\$1,875	\$1,785

[Price Changes Effective 04/14/03]

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
1	E70-120XL3	C098	Q11304	IGNITION-TOGGLE SWITCH	CHG	\$250	\$350
1	E70-120XL3	C098	Q16303	LIFTING EYES	CHG	\$1,550	\$1,900
1	E70-120XL3	C098	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
1	E70-120XL3	C098	Q15306	OVERHEAD GUARD: FLAT-PLATE STYLE	CHG	\$1,190	\$875
1	E70-120XL3	C098	Q39501	SEAT-RAISED	CHG	\$920	\$1,250
1	E70-120XL3	C098	Q39803	SEAT-SEMI-SUSPENSION: GRAMMER FABRIC	CHG	\$660	\$550
1	E70-120XL3	C098	Q39802	SEAT-SEMI-SUSPENSION: GRAMMER VINYL	CHG	\$660	\$530
1	E70-120XL3	C098	Q39810	SEAT-SWIVEL FULL SUSP CLOTH	CHG	\$1,260	\$1,145
1	E70-120XL3	C098	Q39811	SEAT-SWIVEL FULL SUSP VINYL	CHG	\$1,180	\$1,145
1	E70-120XL3	C098	Q31941	TIRE-22X12X16 LUG, NON-MRK DRIVE	CHG	\$290	\$200
1	E70-120XL3	C098	Q31940	TIRE-22X9X16 LUG, NON-MRK DRIVE	CHG	\$160	\$175
1	E70-120XL3	C098	Q22207	WARNING SYSTEM: HORN BUTTON-FLR MTG	CHG	\$590	\$950
1	E70-120XL3	C098	Q15301	WIRE MESH ADDED TO OVERHEAD	CHG	\$560	\$400
1	J30-40XMT2	H160	Q25790	ATTACHMENT-S/S HOOK TYPE 38.5"W CL-II(4STG FFL)	CHG	\$540	\$750
1	J30-40XMT2	H160	Q00316	BRAKES: BRAKE SWITCH INSTALLED	CHG	\$330	\$450
1	J30-40XMT2	H160	Q10408	COOLER CONST-CONT USE FROM +50F TO +30F	CHG	\$815	\$350
1	J30-40XMT2	H160	Q06115	ELECTRIC SYSTEM: 12 VOLT 20 AMP DC	CHG	\$1,250	\$1,430
1	J30-40XMT2	H160	Q08002	FIRE EXTINGUISHER: 5 LB. C02	CHG	\$520	\$575
1	J30-40XMT2	H160	Q08001	FIRE EXTINGUISHER: 5 LB. DRY CHEMICAL	CHG	\$270	\$350
1	J30-40XMT2	H160	Q34916	FOUNDRY CONSTRUCTION	CHG	\$580	\$1,100
1	J30-40XMT2	H160	Q10801	GROUND STRAP	CHG	\$70	\$75
1	J30-40XMT2	H160	Q18720	HYD FTG:QD-1PR 2STG FFL MAST	CHG	\$615	\$335
1	J30-40XMT2	H160	Q18717	HYD FTG:QD-1PR 2STG LFL MAST	CHG	\$600	\$355
1	J30-40XMT2	H160	Q18716	HYD FTG:QD-1PR 2STG LFL MAST (NO S/S)	CHG	\$600	\$335
1	J30-40XMT2	H160	Q18723	HYD FTG:QD-1PR 3STG FFL MAST	CHG	\$615	\$355
1	J30-40XMT2	H160	Q18722	HYD FTG:QD-1PR 3STG FFL MAST (NO S/S)	CHG	\$615	\$335
1	J30-40XMT2	H160	Q18721	HYD FTG:QD-2PR 2STG FFL MAST (NO S/S)	CHG	\$1,170	\$630
1	J30-40XMT2	H160	Q18718	HYD FTG:QD-2PR 2STG LFL MAST (NO S/S)	CHG	\$1,150	\$630
1	J30-40XMT2	H160	Q18724	HYD FTG:QD-2PR 3STG FFL MAST (NO S/S)	CHG	\$1,170	\$630
1	J30-40XMT2	H160	Q20301	HYDRAULIC PRESSURE REG.	CHG	\$3,500	\$4,020
1	J30-40XMT2	H160	Q16001	MAST LIFT LIMIT	CHG	\$1,145	\$845
1	J30-40XMT2	H160	Q26310	MAST-79"OAH/223"MFH/55"FL QUAD 4-STG	CHG	\$9,480	\$9,900
1	J30-40XMT2	H160	Q26310	MAST-79"OAH/223"MFH/55"FL QUAD 4-STG (FRZ)	CHG	\$9,850	\$10,270
1	J30-40XMT2	H160	Q26311	MAST-84"OAH/241"MFH/60"FL QUAD 4-STG	CHG	\$9,480	\$9,900
1	J30-40XMT2	H160	Q26311	MAST-84"OAH/241"MFH/60"FL QUAD 4-STG (FRZ)	CHG	\$9,850	\$10,270
1	J30-40XMT2	H160	Q26312	MAST-90"OAH/259"MFH/65"FL QUAD 4-STG	CHG	\$9,700	\$10,520
1	J30-40XMT2	H160	Q26312	MAST-90"OAH/259"MFH/65"FL QUAD 4-STG (FRZ)	CHG	\$10,080	\$10,520
1	J30-40XMT2	H160	Q17701	MIRROR (1) MOUNTED TO RH SIDE OF OHG	CHG	\$150	\$100
1	J30-40XMT2	H160	Q17702	MIRRORS(2) ONE RH SIDE, ONE LH SIDE OHG	CHG	\$300	\$175
1	J30-40XMT2	H160	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
1	J30-40XMT2	H160	Q25201	SEAT: FABRIC COVERED	CHG	\$125	\$50
1	J30-40XMT2	H160	Q29102	TIRE-18X7X12.1 NON-MRK SM DR(INCL STEER)	CHG	\$400	\$100
1	J40-60XM2	A216	Q11304	IGNITION-TOGGLE SWITCH	CHG	\$250	\$275
1	J40-60XM2	A216	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
2	N25XMDR3, N30-40XMR3	C470	Q11306	IGNITION-TOGGLE IN ADDITON TO KEY SW	CHG	\$400	\$415
2	N25XMDR3, N30-40XMR3	C470	Q28101	OPERATOR GUARD-MAST (LEXAN SHIELD)	CHG	\$280	\$430
2	N25XMDR3, N30-40XMR3	C470	Q06116	POWER SUPPLY-12VOLT 20AMP REGULATED DC	CHG	\$1,520	\$1,400
2	N25XMDR3, N30-40XMR3	C470	Q22203	WARNING SYSTEM: MOTION ALARM	CHG	\$530	\$360
2	N45XMR3, N30XMDR3	G138	Q06116	ELECTRIC SYSTEM: 12 VOLT 20 AMP DC	CHG	\$1,520	\$1,430
2	N45XMR3, N30XMDR3	G138	Q11306	IGNITION-TOGGLE IN ADDITON TO KEY SW	CHG	\$400	\$415
2	N45XMR3, N30XMDR3	G138	Q28101	OPERATOR GUARD-MAST (LEXAN SHIELD)	CHG	\$280	\$430
2	N45XMR3, N30XMDR3	G138	Q22203	WARNING SYSTEM: MOTION ALARM	CHG	\$530	\$360
2	N45XMR3, N30XMXDR3	B264	Q11306	IGNITION-TOGGLE IN ADDITON TO KEY SW	CHG	\$400	\$415
2	N45XMR3, N30XMXDR3	B264	Q28101	OPERATOR GUARD-MAST (LEXAN SHIELD)	CHG	\$280	\$430
2	N45XMR3, N30XMXDR3	B264	Q06116	POWER SUPPLY-12VOLT 20AMP REGULATED DC	CHG	\$1,520	\$1,430
2	N45XMR3, N30XMXDR3	B264	Q22203	WARNING SYSTEM-MOTION ALARM	CHG	\$530	\$360
2	N50XMA3	C471	Q11306	IGNITION-TOGGLE IN ADDITON TO KEY SW	CHG	\$400	\$415
2	N50XMA3	C471	Q28101	OPERATOR GUARD-MAST (LEXAN SHEILD)	CHG	\$280	\$430
2	N50XMA3	C471	Q06116	POWER SUPPLY-12VOLT 20AMP REGULATED DC	CHG	\$1,250	\$1,400
2	N50XMA3	C471	Q22203	WARNING SYSTEM: MOTION ALARM	CHG	\$530	\$360
2	R30XM2,XMA2, XMF2	G118	Q20855	MAST 131"OAH/300"MFH VISTA 3-STG NFL	CHG	\$6,000	\$6,040
2	R30XM2,XMA2, XMF3	G118	Q20856	MAST 137"OAH/315"MFH VISTA 3-STG NFL	CHG	\$6,060	\$6,140
2	R30XM2,XMA2, XMF4	G118	Q20857	MAST 143"OAH/330"MFH VISTA 3-STG NFL	CHG	\$6,620	\$6,720
2	R30XM2,XMA2, XMF5	G118	Q20858	MAST 149"OAH/345"MFH VISTA 3-STG NFL	CHG	\$6,760	\$6,840
2	R30XM2,XMA2, XMF6	G118	Q20859	MAST 155"OAH/360"MFH VISTA 3-STG NFL	CHG	\$6,900	\$7,000
2	R30XM2,XMA2, XMF7	G118	Q15302	OVERHEAD GUARD-FULL CORNER POST	CHG	\$630	\$720
2	R30XM2,XMA2, XMF8	G118	Q19901	PLATFORM-40"W X 32"D OPERATORS PLATFORM	CHG	\$800	\$820
2	R30XM2,XMA2, XMF9	G118	Q09805	STABILITY CASTERS ON DRIVE END	CHG	\$1,100	\$1,170
2	R30XMS2	D174	Q33082	FORK-1.75X4X54"L-PIN TYPE PALLET STYLE	CHG	\$575	\$585
2	R30XMS2	D174	Q20910	OPERATOR PLATFORM 48"WIDE/27.5"DEEP	CHG	\$195	\$275

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
2	R30XMS2	D174	Q20912	OPERATOR PLATFORM 60"WIDE/27.5"DEEP	CHG	\$390	\$305
2	R30XMS2	D174	Q15302	OVERHEAD GUARD	CHG	\$630	\$710
2	R30XMS2	D174	Q19901	PLATFORM-40"W X 32"D OPERATORS PLATFORM	CHG	\$800	\$810
3	B60Z	A230	Q39341	LT-STROBE AMBER POLE MTD CONTINUOUS	CHG	\$495	\$545
3	B60Z	A230	Q39343	LT-STROBE AMBER POLE MTD REVERSE	CHG	\$495	\$545
3	B60Z	A230	Q05201	R.F. POWER SUPPLY (AT BATTERY VOLTAGE)	CHG	\$250	\$255
3	B60Z	A230	Q27211	SKID ADAPTER-27WX36"L(SPEC HEIGHT)	CHG	\$820	\$1,320
3	B60Z	A230	Q27212	SKID ADAPTER-27WX42"L(SPEC HEIGHT)	CHG	\$820	\$1,310
3	B60Z	A230	Q27213	SKID ADAPTER-27WX48"L(SPEC HEIGHT)	CHG	\$920	\$1,405
3	B60Z	A230	Q27214	SKID ADAPTER-27WX60"L(SPEC HEIGHT)	CHG	\$1,150	\$1,656
3	B80Z	A233	Q05144	BATTERY COVER-EE LOCKABLE COVER	CHG	\$1,820	\$1,090
3	B80Z	A233	Q05401	BDI/HOUR METER GAUGE-HIDDEN	CHG	\$135	\$140
3	B80Z	A233	Q06201	R.F.TERMINAL SUPPLY (AT BATTERY VOLTAGE)	CHG	\$250	\$255
3	B80Z	A233	Q27211	SKID ADAPTER-27W X 36"L(SPECIFY HEIGHT)	CHG	\$850	\$1,340
3	B80Z	A233	Q27212	SKID ADAPTER-27W X 42"L(SPECIFY HEIGHT)	CHG	\$850	\$1,330
3	B80Z	A233	Q27213	SKID ADAPTER-27W X 48"L(SPECIFY HEIGHT)	CHG	\$950	\$1,425
3	B80Z	A233	Q27214	SKID ADAPTER-27W X 60"L(SPECIFY HEIGHT)	CHG	\$1,085	\$1,585
3	C60-80XT2	A499	Q31921	TIRE-DRIVE: 10 X 5 NON-MARKING	CHG	\$75	\$80
3	T5XT	E142	Q05160	TYPE EE-UL CLASSIFICATION	CHG	\$670	\$640
3	W65Z	A229	Q05144	BATTERY COVER-EE LOCKABLE COVER	CHG	\$1,445	\$1,360
3	W65Z	A229	Q39341	LT-STROBE AMBER POLE MTD CONTINUOUS	CHG	\$495	\$530
3	W65Z	A229	Q27211	SKID ADAPTER-27W X 36"L(SPECIFY HEIGHT)	CHG	\$735	\$1,285
3	W65Z	A229	Q27212	SKID ADAPTER-27W X 42"L(SPECIFY HEIGHT)	CHG	\$735	\$1,275
3	W65Z	A229	Q27213	SKID ADAPTER-27W X 48"L(SPECIFY HEIGHT)	CHG	\$825	\$1,365
3	W65Z	A229	Q27214	SKID ADAPTER-27W X 60"L(SPECIFY HEIGHT)	CHG	\$945	\$1,520
3	W80Z	A234	Q06201	R.F.TERMINAL SUPPLY (AT BATTERY VOLTAGE)	CHG	\$225	\$240
4	S135-155XL2	B024	Q00103	ACCUMULATOR: PARKER 2 QT. PISTON TYPE	CHG	\$1,490	\$1,545
4	S135-155XL2	B024	Q00401	ENGINE AIR FILTER PRECLEANER-DIESEL	CHG	\$1,405	\$1,545
4	S135-155XL2	B024	Q00402	ENGINE AIR FILTER PRECLEANER-LP/GAS	CHG	\$1,405	\$1,860
4	S135-155XL2	B024	Q34924	FOUNDRIY CONSTRUCTION	CHG	\$1,605	\$1,685
4	S135-155XL2	B024	Q34920	FOUNDRIY CONSTRUCTION	CHG	\$1,605	\$2,130
4	S135-155XL2	B024	Q09504	FUEL SYSTEM	CHG	\$2,305	\$2,375
4	S135-155XL2	B024	Q10709	GAUGE/METER: MULTIPLE	CHG	\$900	\$955
4	S135-155XL2	B024	Q37311	HOSE GROUP-3 FUNC FOR SPL 2STG LFL	CHG	\$670	\$685
4	S135-155XL2	B024	Q37312	HOSE GROUP-3 FUNC FOR SPL 3STG FFL	CHG	\$790	\$805
4	S135-155XL2	B024	Q37414	HOSE GROUP-4 FUNC FOR SPL 2STG LFL	CHG	\$860	\$880
4	S135-155XL2	B024	Q37415	HOSE GROUP-4 FUNC FOR SPL 3STG FFL	CHG	\$1,105	\$1,130
4	S135-155XL2	B024	Q33899	HYDRAULIC CONTROL LEVER	CHG	\$150	\$665
4	S135-155XL2	B024	Q33826	HYDRAULIC CONTROL LEVER	CHG	\$965	\$1,595
4	S135-155XL2	B024	Q33822	HYDRAULIC CONTROL LEVER (4 LEVERS)	CHG	\$820	\$1,000
4	S135-155XL2	B024	Q18718	HYDRAULIC FITTING: QD	CHG	\$1,150	\$1,205
4	S135-155XL2	B024	Q18724	HYDRAULIC FITTING: QD	CHG	\$825	\$845
4	S135-155XL2	B024	Q16305	LIFTING EYES	CHG	\$975	\$1,030
4	S135-155XL2	B024	Q40403	LIGHT: TURN SIGNAL	CHG	\$800	\$1,100
4	S135-155XL2	B024	Q39316	LIGHT-STROBE: LOW MTG AMBER CONTINUOUS	CHG	\$580	\$600
4	S135-155XL2	B024	Q39314	LIGHT-STROBE: TOP MTG AMBER CONTINUOUS	CHG	\$580	\$710
4	S135-155XL2	B024	Q16625	LOAD BACKREST EXTENSION: 54 W X 48 H	CHG	\$360	\$435
4	S135-155XL2	B024	Q16629	LOAD BACKREST EXTENSION: 60 W X 48 H	CHG	\$420	\$520
4	S135-155XL2	B024	Q09602	MAST TILT SPEED	CHG	\$225	\$290
4	S135-155XL2	B024	Q28510	MAST TILT: 0 DEGREE FORWARD TILT	CHG	\$2,010	\$2,390
4	S135-155XL2	B024	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
4	S135-155XL2	B024	Q39807	SEAT-SEMI SUSPENSION FABRIC - GRAMMER	CHG	\$615	\$825
4	S135-155XL2	B024	Q39806	SEAT-SEMI SUSPENSION VINYL - GRAMMER	CHG	\$615	\$825
4	S135-155XL2	B024	Q39805	SEAT-SEMI-SUSPENSION: HYSTER FABRIC	CHG	\$950	\$1,000
4	S135-155XL2	B024	Q39804	SEAT-SEMI-SUSPENSION: HYSTER VINYL	CHG	\$900	\$1,000
4	S135-155XL2	B024	Q06301	SEVERE DUTY ENGINE-GM LT-LPG ONLY	CHG	\$755	\$765
4	S135-155XL2	B024	Q31926	TIRE-DRIVE 28X12.5-15 PNEU SHAPED SOLID	CHG	\$775	\$1,340
4	S135-155XL2	B024	Q31907	TIRE-DRIVE 28X12X22 NON-MARKING	CHG	\$380	\$490
4	S135-155XL2	B024	Q31805	TIRE-STEER: 22 X 8 X 16 NON-MARKING	CHG	\$195	\$215
4	S135-155XL2	B024	Q26205	TRACTION SPEED LIMIT	CHG	\$235	\$250
4	S155XL2-32	B024	Q25703	ATTACHMENT - SIDESHIFT: 48" V2 HOOK	CHG	\$9,025	\$12,080
4	S155XL2-32	B024	Q25901	ATTACHMENT-FK POS/SS-HOOK V2 LFL	CHG	\$12,035	\$12,800
4	S155XL2-32	B024	Q08801	ATTACHMENT-FK POS-HOOK 48" WIDTH	CHG	\$9,255	\$12,300
4	S155XL2-32	B024	Q08645	FORK-HOOK PALLET: 48 X 2.5 X 6 NON-ITA	CHG	\$1,745	\$1,850
4	S155XL2-32	B024	Q08646	FORK-HOOK PALLET: 54 X 2.5 X 6 NON-ITA	CHG	\$1,805	\$1,915
4	S155XL2-32	B024	Q08647	FORK-HOOK PALLET: 60 X 2.5 X 6 NON-ITA	CHG	\$1,855	\$1,960
4	S155XL2-32	B024	Q08648	FORK-HOOK PALLET: 72 X 2.5 X 6 NON-ITA	CHG	\$1,975	\$2,095
4	S155XL2-32	B024	Q37301	HOSE GROUP: 3 FUNCTION	CHG	\$685	\$765
4	S155XL2-32	B024	Q37401	HOSE GROUP: 4 FUNCTION	CHG	\$2,385	\$2,925
4	S155XL2-32	B024	Q43014	MAST: 128" MFH VISTA 2 STG LTD FL	CHG	\$11,600	\$12,565

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
4	S155XL2-32	B024	Q43015	MAST: 134" MFH VISTA 2 STG LTD FL	CHG	\$11,600	\$12,565
4	S155XL2-32	B024	Q43016	MAST: 162" MFH VISTA 2 STG LTD FL	CHG	\$11,600	\$12,565
4	S155XL2-32	B024	Q43017	MAST: 174" MFH VISTA 2 STG LTD FL	CHG	\$11,600	\$12,565
4	S155XL2-32	B024	Q43013	MAST: 94.5" MFH VISTA 2 STG LTD FL	CHG	\$11,600	\$12,565
4	S180XL2	B024	Q37302	HOSE GROUP: 3 FUNCTION	CHG	\$1,000	\$1,675
4	S180XL2	B024	Q37402	HOSE GROUP: 4 FUNCTION	CHG	\$1,800	\$2,720
4	S25-40XM	D010	Q00615	ALTERNATOR-30AMP OUTPUT W/INTEGRAL REG	CHG	\$710	\$650
4	S25-40XM	D010	Q18001	ENGINE WARNING SYSTEM: LIGHT & BUZZER	CHG	\$940	\$640
4	S25-40XM	D010	Q06810	EXHAUST SYSTEM: CATALYTIC	CHG	\$925	\$1,200
4	S25-40XM	D010	Q34918	FOUNDRY CONSTRUCTION-G OR LP	CHG	\$1,975	\$1,840
4	S25-40XM	D010	Q34920	FOUNDRY CONSTRUCTION-GS OR LPS	CHG	\$1,725	\$1,500
4	S25-40XM	D010	Q06002	FUEL TANK: LP GAS TANK - 33.5#	CHG	\$435	\$370
4	S25-40XM	D010	Q18722	HYDRAULIC FITTING: QD	CHG	\$610	\$685
4	S25-40XM	D010	Q18723	HYDRAULIC FITTING: QD	CHG	\$610	\$685
4	S25-40XM	D010	Q18718	HYDRAULIC FITTING: QD	CHG	\$1,150	\$990
4	S25-40XM	D010	Q18721	HYDRAULIC FITTING: QD	CHG	\$1,170	\$990
4	S25-40XM	D010	Q18724	HYDRAULIC FITTING: QD	CHG	\$850	\$990
4	S25-40XM	D010	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
4	S25-40XM	D010	Q39810	SEAT-SWIVEL FULL SUSP CLOTH	CHG	\$1,190	\$975
4	S25-40XM	D010	Q39811	SEAT-SWIVEL FULL SUSP VINYL	CHG	\$1,270	\$1,055
4	S40-65XM	D187	Q19803	NAMEPLATE-ADDITIONAL(METRIC W/ ENGLISH)	CHG	\$85	\$100
4	S40-65XM	D187	Q39810	SEAT-SWIVEL FULL SUSP CLOTH	CHG	\$990	\$1,090
4	S40-65XM	D187	Q39811	SEAT-SWIVEL FULL SUSP VINYL	CHG	\$970	\$1,000
4	S70-120XM	E004	Q00103	ACCUMULATOR: PARKER 2 QT. PISTON TY	CHG	\$1,490	\$1,545
4	S70-120XM	E004	Q00307	BRAKES: MICO ACCUMLOCK	CHG	\$1,670	\$1,280
4	S70-120XM	E004	Q04801	COLD START AID: ENGINE BLOCK HEATER	CHG	\$475	\$490
4	S70-120XM	E004	Q06912	ENGINE SHUTDOWN SYSTEM	CHG	\$700	\$575
4	S70-120XM	E004	Q06913	ENGINE SHUTDOWN SYSTEM	CHG	\$700	\$460
4	S70-120XM	E004	Q06909	ENGINE SHUTDOWN SYSTEM: SEAT ACTUAT	CHG	\$700	\$460
4	S70-120XM	E004	Q06910	ENGINE SHUTDOWN SYSTEM: SEAT ACTUAT	CHG	\$700	\$460
4	S70-120XM	E004	Q08003	FIRE EXTINGUISHER 10# DRY CHEMICAL	CHG	\$475	\$415
4	S70-120XM	E004	Q08001	FIRE EXTINGUISHER 5# DRY CHEMICAL	CHG	\$340	\$350
4	S70-120XM	E004	Q34926	FOUNDRY CONSTRUCTION-G/LP/D	CHG	\$435	\$450
4	S70-120XM	E004	Q06008	FUEL TANK: LP GAS TANK - 43.5#	CHG	\$580	\$420
4	S70-120XM	E004	Q37522	HOSE GROUP-5 FUNC-FOR SPL 3-STG FFL MAST	CHG	\$1,705	\$1,745
4	S70-120XM	E004	Q37310	HOSE GRP-3 FUNC-FOR SPL 2-STG FFL MAST	CHG	\$725	\$740
4	S70-120XM	E004	Q37311	HOSE GRP-3 FUNC-FOR SPL 2-STG LFL MAST	CHG	\$670	\$685
4	S70-120XM	E004	Q37312	HOSE GRP-3 FUNC-FOR SPL 3-STG FFL MAST	CHG	\$780	\$795
4	S70-120XM	E004	Q37413	HOSE GRP-4 FUNC-FOR SPL 2-STG FFL MAST	CHG	\$1,020	\$1,045
4	S70-120XM	E004	Q37414	HOSE GRP-4 FUNC-FOR SPL 2-STG LFL MAST	CHG	\$900	\$920
4	S70-120XM	E004	Q37415	HOSE GRP-4 FUNC-FOR SPL 3-STG FFL MAST	CHG	\$1,100	\$1,125
4	S70-120XM	E004	Q37521	HOSE GRP-5 FUNC-FOR SPL 2-STG FFL MAST	CHG	\$1,575	\$1,610
4	S70-120XM	E004	Q37520	HOSE GRP-5 FUNC-FOR SPL 2-STG LFL MAST	CHG	\$1,615	\$1,655
4	S70-120XM	E004	Q18716	HYDRAULIC FITTING: QD	CHG	\$650	\$715
4	S70-120XM	E004	Q18717	HYDRAULIC FITTING: QD	CHG	\$650	\$675
4	S70-120XM	E004	Q18719	HYDRAULIC FITTING: QD	CHG	\$650	\$675
4	S70-120XM	E004	Q18722	HYDRAULIC FITTING: QD	CHG	\$650	\$700
4	S70-120XM	E004	Q18723	HYDRAULIC FITTING: QD	CHG	\$650	\$700
4	S70-120XM	E004	Q18724	HYDRAULIC FITTING: QD	CHG	\$1,225	\$1,280
4	S70-120XM	E004	Q18720	HYDRAULIC FITTING: QD 4TH FUNCTION	CHG	\$400	\$430
4	S70-120XM	E004	Q34801	HYDRAULIC VALVE: LOAD PROTECTOR	CHG	\$1,700	\$1,400
4	S70-120XM	E004	Q28510	MAST TILT CONTROL-2 WAY	CHG	\$2,275	\$2,450
4	S70-120XM	E004	Q28601	MAST TILT INDICATOR-INDICATOR LIGHT	CHG	\$920	\$1,200
4	S70-120XM	E004	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
4	S70-120XM	E004	Q23801	RAIN TOP-PLXIGLASS RAINTOP-TOP OF OHG	CHG	\$880	\$890
4	S70-120XM	E004	Q39803	SEAT-SEMI SUSPENSION FABRIC	CHG	\$545	\$550
4	S70-120XM	E004	Q39802	SEAT-SEMI SUSPENSION VINYL	CHG	\$505	\$550
4	S70-120XM	E004	Q39810	SEAT-SWIVEL FULL SUSP CLOTH	CHG	\$750	\$785
4	S70-120XM	E004	Q39811	SEAT-SWIVEL FULL SUSP VINYL	CHG	\$710	\$740
4	S70-120XM	E004	Q06301	SEVERE DUTY ENGINE-GM LT-LPG ONLY	CHG	\$755	\$765
4	S70-120XM	E004	Q31821	TIRE-STEER 18X7X12.1 LUG NON-MRK	CHG	\$400	\$465
4	S70-120XM	E004	Q29703	TRANSMISSION COOLER -AUX	CHG	\$820	\$920
5	H135-155XL2	F006	Q00103	ACCUMULATOR: PARKER 2 QT. PISTON TYPE	CHG	\$1,490	\$1,545
5	H135-155XL2	F006	Q00105	ACCUMULATOR: PARKER 4 QT. PISTON TYPE	CHG	\$1,900	\$2,370
5	H135-155XL2	F006	Q00611	ALTERNATOR: 105 AMP	CHG	\$825	\$980
5	H135-155XL2	F006	Q26035	ATTACHMENT-FK POS/SS-PIN: V2 LFL	CHG	\$10,810	\$11,355
5	H135-155XL2	F006	Q26036	ATTACHMENT-FK POS/SS-PIN: V3 FFL	CHG	\$10,810	\$11,355
5	H135-155XL2	F006	Q08988	ATTACHMENT-FK POS-PIN: 78" WIDTH	CHG	\$7,345	\$9,220
5	H135-155XL2	F006	Q08987	ATTACHMENT-FK POS-PIN: 78" WIDTH	CHG	\$7,345	\$8,785
5	H135-155XL2	F006	Q08985	ATTACHMENT-FK POS-PIN: 78" WIDTH	CHG	\$7,345	\$8,875

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
5	H135-155XL2	F006	Q08986	ATTACHMENT-FK POS-PIN: 78" WIDTH	CHG	\$7,345	\$9,220
5	H135-155XL2	F006	Q02601	BELLY PAN	CHG	\$1,170	\$1,345
5	H135-155XL2	F006	Q00307	BRAKES: MICRO ACCUMLOCK	CHG	\$1,630	\$1,935
5	H135-155XL2	F006	Q00501	CAB AIR CONDITIONER	CHG	\$8,150	\$8,735
5	H135-155XL2	F006	Q29642	CARRIAGE-HOOK: 60" V2 LTD FL	CHG	\$4,785	\$4,850
5	H135-155XL2	F006	Q46726	CARRIAGE-HOOK: 60" V3 FULL FL	CHG	\$4,785	\$4,850
5	H135-155XL2	F006	Q29643	CARRIAGE-HOOK: 78" V2 LTD FL	CHG	\$5,500	\$5,560
5	H135-155XL2	F006	Q46730	CARRIAGE-HOOK: 78" V3 FULL FL	CHG	\$5,500	\$5,560
5	H135-155XL2	F006	Q34004	CARRIAGE-PIN: 60" V2 LTD FL	CHG	\$5,515	\$6,750
5	H135-155XL2	F006	Q47714	CARRIAGE-PIN: 60" V3 FULL FL	CHG	\$5,515	\$6,750
5	H135-155XL2	F006	Q00407	ENGINE AIR FILTER:	CHG	\$1,430	\$2,040
5	H135-155XL2	F006	Q06807	EXHAUST SYSTEM: COUNTERWEIGHT	CHG	\$1,530	\$2,650
5	H135-155XL2	F006	Q06808	EXHAUST SYSTEM: COUNTERWEIGHT	CHG	\$1,530	\$2,650
5	H135-155XL2	F006	Q08003	FIRE EXTINGUISHER: 10 LB. DRY CHEMICAL	CHG	\$375	\$410
5	H135-155XL2	F006	Q08633	FORK-HOOK PALLET: 50-54 X 2.5 X 6	CHG	\$1,160	\$1,210
5	H135-155XL2	F006	Q08634	FORK-HOOK PALLET: 56-60 X 2.5 X 6	CHG	\$1,230	\$1,310
5	H135-155XL2	F006	Q08635	FORK-HOOK PALLET: 62-72 X 2.5 X 6	CHG	\$1,360	\$1,430
5	H135-155XL2	F006	Q32925	FORK-PIN P + T: 44-48 X 2.5 X 6	CHG	\$1,505	\$1,540
5	H135-155XL2	F006	Q32926	FORK-PIN P + T: 50-54 X 2.5 X 6	CHG	\$1,570	\$1,605
5	H135-155XL2	F006	Q37311	HOSE GROUP-3 FUNC FOR SPL 2STG LFL MAST	CHG	\$675	\$690
5	H135-155XL2	F006	Q37312	HOSE GROUP-3 FUNC FOR SPL 3STG FFL MAST	CHG	\$790	\$805
5	H135-155XL2	F006	Q37414	HOSE GROUP-4 FUNC FOR SPL 2STG LFL MAST	CHG	\$845	\$895
5	H135-155XL2	F006	Q37415	HOSE GROUP-4 FUNC FOR SPL 3STG FFL MAST	CHG	\$1,070	\$1,095
5	H135-155XL2	F006	Q33822	HYDRAULIC CONTROL LEVER	CHG	\$850	\$1,040
5	H135-155XL2	F006	Q12602	INDICATOR	CHG	\$170	\$215
5	H135-155XL2	F006	Q39316	LIGHT-STROBE: LOW MTG AMBER CONTINUOUS	CHG	\$580	\$655
5	H135-155XL2	F006	Q39315	LIGHT-STROBE: LOW MTG RED CONTINUOUS	CHG	\$580	\$655
5	H135-155XL2	F006	Q39314	LIGHT-STROBE: TOP MTG AMBER CONTINUOUS	CHG	\$580	\$655
5	H135-155XL2	F006	Q39313	LIGHT-STROBE: TOP MTG RED CONTINUOUS	CHG	\$580	\$655
5	H135-155XL2	F006	Q16625	LOAD BACKREST EXTENSION: 54 W X 48 H	CHG	\$360	\$430
5	H135-155XL2	F006	Q16629	LOAD BACKREST EXTENSION: 60 W X 48 H	CHG	\$420	\$520
5	H135-155XL2	F006	Q16637	LOAD BACKREST EXTENSION: 78 W X 48 H	CHG	\$450	\$610
5	H135-155XL2	F006	Q28517	MAST TILT: 10 DEG FWD / 5 DEG BACK	CHG	\$450	\$400
5	H135-155XL2	F006	Q17701	MIRROR	CHG	\$205	\$465
5	H135-155XL2	F006	Q19803	NAMEPLATE/DECAL: ENGLISH ADDITIONAL	CHG	\$85	\$100
5	H135-155XL2	F006	Q39807	SEAT-SEMI SUSPENSION FABRIC - GRAMMER	CHG	\$615	\$575
5	H135-155XL2	F006	Q39806	SEAT-SEMI SUSPENSION VINYL - GRAMMER	CHG	\$615	\$575
5	H135-155XL2	F006	Q06301	SEVERE DUTY ENGINE-GM LT-LPG ONLY	CHG	\$755	\$765
5	H135-155XL2	F006	Q07202	TIRE GROUP: MONARCH SOFT 8.25x15	CHG	\$3,845	\$3,500
5	H170-280HD	F007	Q30515	CAB ACCESSORY-STEEL DOORS	CHG	\$1,600	\$1,850
5	H170-280HD	F007	Q06010	FUEL TANK-44.9 GAL(170L) REPL STANDARD	CHG	\$350	\$390
5	H170-280HD	F007	Q09802	HOOD LOCKS	CHG	\$300	\$230
5	H170-280HD	F007	Q37330	HOSE GRP-3 FUNC FOR SPL 2STG NFL MAST	CHG	\$915	\$935
5	H170-280HD	F007	Q37430	HOSE GRP-4 FUNC FOR SPL 2STG NFL MAST	CHG	\$1,175	\$1,200
5	H170-280HD	F007	Q37530	HOSE GRP-5 FUNC FOR SPL 2STG NFL MAST	CHG	\$1,335	\$1,365
5	H170-280HD	F007	Q28701	MAST TILT LIMITER-BACK	CHG	\$350	\$420
5	H170-280HD	F007	Q28801	MAST TILT LIMITER-FORWARD	CHG	\$420	\$480
5	H170-280HD	F007	Q19803	NAMEPLATE ADDITIONAL-INSTALLED	CHG	\$85	\$100
5	H170-280HD	F007	Q19110	PAINT: CHASSIS/CTWT/HOOD-RP YEL ONL	CHG	\$2,435	\$3,450
5	H170-280HD	F007	Q19108	PAINT: COMPLETE TRUCK (NOT FORKS OR	CHG	\$4,635	\$5,500
5	H170-280HD	F007	Q19106	PAINT: FORKS	CHG	\$190	\$285
5	H170-280HD	F007	Q19113	PAINT: MAST/CARRIAGE/ATTACHMENT	CHG	\$1,965	\$2,525
5	H170-280HD	F007	Q19105	PAINT: OVERHEAD GUARD/CAB	CHG	\$710	\$1,425
5	H170-280HD	F007	Q19112	PAINT: WHEELS	CHG	\$355	\$670
5	H25-40XM	E001	Q00615	ALTERNATOR: 30-AMP SEALED-W/ INTEGRAL REG	CHG	\$710	\$650
5	H25-40XM	E001	Q00617	ALTERNATOR: 30-AMP W/ INTEGRAL REGULATOR	CHG	\$710	\$650
5	H25-40XM	E001	Q04801	COLD START AID: ENGINE BLOCK HEATER	CHG	\$1,035	\$950
5	H25-40XM	E001	Q18001	ENGINE WARNING SYSTEM: LIGHT & BUZZER	CHG	\$940	\$650
5	H25-40XM	E001	Q06810	EXHAUST SYSTEM: CATALYTIC	CHG	\$2,100	\$1,250
5	H25-40XM	E001	Q06811	EXHAUST SYSTEM: CATALYTIC	CHG	\$1,790	\$1,400
5	H25-40XM	E001	Q12002	FILTER: 10 MICRON HYD. TANK BREATHER	CHG	\$255	\$330
5	H25-40XM	E001	Q09504	FUEL SYSTEM	CHG	\$2,085	\$1,850
5	H25-40XM	E001	Q06002	FUEL TANK: LP GAS TANK - 33.5#	CHG	\$435	\$370
5	H25-40XM	E001	Q18716	HYDRAULIC FITTING: QD	CHG	\$720	\$650
5	H25-40XM	E001	Q18717	HYDRAULIC FITTING: QD	CHG	\$720	\$650
5	H25-40XM	E001	Q18719	HYDRAULIC FITTING: QD	CHG	\$740	\$650
5	H25-40XM	E001	Q18720	HYDRAULIC FITTING: QD	CHG	\$740	\$650
5	H25-40XM	E001	Q14501	LUBRICANT/COATING	CHG	\$150	\$200
5	H25-40XM	E001	Q14502	LUBRICANT/COATING	CHG	\$150	\$200
5	H25-40XM	E001	Q14503	LUBRICANT/COATING	CHG	\$150	\$200

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
5	H25-40XM	E001	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
5	H25-40XM	E001	Q39703	SEAT-LOW PROFILE: FABRIC COVERING	CHG	\$1,040	\$875
5	H25-40XM	E001	Q39702	SEAT-LOW PROFILE: VINYL COVERING	CHG	\$1,040	\$875
5	H25-40XM	E001	Q06502	SEAT-SEMI SUSPENSION CLOTH	CHG	\$625	\$685
5	H25-40XM	E001	Q06501	SEAT-SEMI SUSPENSION VINYL	CHG	\$575	\$615
5	H25-40XM	E001	Q39810	SEAT-SWIVEL FULL SUSP CLOTH	CHG	\$1,270	\$975
5	H25-40XM	E001	Q39811	SEAT-SWIVEL FULL SUSP VINYL	CHG	\$1,190	\$975
5	H25-40XM	E001	Q11104	TIRE-DRIVE: MONARCH 6.50 X 10 SOFT SHOE	CHG	\$1,270	\$1,175
5	H25-40XM	E001	Q27001	TIRE-STEER: MONARCH 5.00 X 8	CHG	\$870	\$600
5	H25-40XM	E001	Q27004	TIRE-STEER: MONARCH 5.00 X 8 SOFT SHOE	CHG	\$750	\$670
5	H25-40XM	E001	Q29703	TRANSMISSION-AUXILIARY TRANS OIL COOLER	CHG	\$725	\$650
5	H25-40XM	E001	Q15301	WIRE MESH ADDED TO OVERHEAD	CHG	\$350	\$275
5	H300 - 360HD	E019	Q30515	CAB ACCESSORY-STEEL DOORS	CHG	\$1,600	\$1,850
5	H300 - 360HD	E019	Q06010	FUEL TANK-44.9 GAL (170L) REPL STANDARD	CHG	\$350	\$390
5	H300 - 360HD	E019	Q09802	HOOD LOCKS	CHG	\$300	\$230
5	H300 - 360HD	E019	Q37330	HOSE GROUP-3 FUNC FOR SPL 2STG NFL MAST	CHG	\$915	\$935
5	H300 - 360HD	E019	Q37430	HOSE GROUP-4 FUNC FOR SPL 2STG NFL MAST	CHG	\$1,175	\$1,200
5	H300 - 360HD	E019	Q37530	HOSE GROUP-5 FUNC FOR SPL 2STG NFL MAST	CHG	\$1,335	\$1,365
5	H300 - 360HD	E019	Q28701	MAST TILT LIMITER-BACK	CHG	\$350	\$420
5	H300 - 360HD	E019	Q28801	MAST TILT LIMITER-FORWARD	CHG	\$420	\$480
5	H300 - 360HD	E019	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
5	H300 - 360HD	E019	Q19110	PAINT: CHASSIS/CTWT/HOOD-RP YEL ONL	CHG	\$2,435	\$3,450
5	H300 - 360HD	E019	Q19108	PAINT: COMPLETE TRUCK (NOT FORKS OR	CHG	\$4,635	\$5,500
5	H300 - 360HD	E019	Q19106	PAINT: FORKS	CHG	\$190	\$285
5	H300 - 360HD	E019	Q19113	PAINT: MAST/CARRIAGE/ATTACHMENT	CHG	\$1,965	\$2,525
5	H300 - 360HD	E019	Q19105	PAINT: OVERHEAD GUARD/CAB	CHG	\$710	\$1,425
5	H300 - 360HD	E019	Q19112	PAINT: WHEELS	CHG	\$355	\$670
5	H45-65XM	H177	Q00616	ALTERNATOR: 30-37 AMP	CHG	\$650	\$525
5	H45-65XM	H177	Q00617	ALTERNATOR: 30-37 AMP	CHG	\$855	\$645
5	H45-65XM	H177	Q00615	ALTERNATOR: 30-37 AMP	CHG	\$1,000	\$525
5	H45-65XM	H177	Q02601	BELLY PAN	CHG	\$260	\$310
5	H45-65XM	H177	Q46503	CARRIAGE-HOOK: 48" V2 FULL FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q46507	CARRIAGE-HOOK: 48" V2 FULL FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q29622	CARRIAGE-HOOK: 48" V2 LTD FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q29631	CARRIAGE-HOOK: 48" V2 LTD FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q46703	CARRIAGE-HOOK: 48" V3 FULL FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q46708	CARRIAGE-HOOK: 48" V3 FULL FL	CHG	\$2,000	\$1,500
5	H45-65XM	H177	Q46709	CARRIAGE-HOOK: 54" V3 FULL FL	CHG	\$2,100	\$1,600
5	H45-65XM	H177	Q04801	COLD START AID: ENGINE BLOCK HEATER	CHG	\$650	\$770
5	H45-65XM	H177	Q00404	ENGINE AIR FILTER:	CHG	\$625	\$450
5	H45-65XM	H177	Q00406	ENGINE AIR FILTER: CAB COMPATIBLE	CHG	\$1,300	\$750
5	H45-65XM	H177	Q06913	ENGINE SHUTDOWN SYSTEM (DIESEL)	CHG	\$650	\$750
5	H45-65XM	H177	Q06903	ENGINE SHUTDOWN SYSTEM (DIESEL)	CHG	\$550	\$675
5	H45-65XM	H177	Q06911	ENGINE SHUTDOWN SYSTEM (GAS)	CHG	\$650	\$750
5	H45-65XM	H177	Q06901	ENGINE SHUTDOWN SYSTEM (GAS)	CHG	\$580	\$675
5	H45-65XM	H177	Q06910	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED -D	CHG	\$565	\$450
5	H45-65XM	H177	Q06908	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED -G	CHG	\$565	\$450
5	H45-65XM	H177	Q06909	ENGINE SHUTDOWN SYSTEM: SEAT ACTUATED LP	CHG	\$565	\$450
5	H45-65XM	H177	Q06810	EXHAUST SYSTEM: CATALYTIC	CHG	\$1,800	\$1,565
5	H45-65XM	H177	Q06811	EXHAUST SYSTEM: CATALYTIC	CHG	\$1,200	\$1,400
5	H45-65XM	H177	Q12002	FILTER: 10 MICRON HYD. TANK BREATHER	CHG	\$210	\$185
5	H45-65XM	H177	Q38021	FORK-HOOK P + T: 36 X 2 X 5	CHG	\$740	\$980
5	H45-65XM	H177	Q38022	FORK-HOOK P + T: 38-40 X 2 X 5	CHG	\$780	\$1,020
5	H45-65XM	H177	Q38023	FORK-HOOK P + T: 44-48 X 2 X 5	CHG	\$840	\$1,080
5	H45-65XM	H177	Q38025	FORK-HOOK P + T: 56-60 X 2 X 5	CHG	\$960	\$1,240
5	H45-65XM	H177	Q08641	FORK-HOOK PALLET: 38-40 X 1.5 X 5	CHG	\$600	\$750
5	H45-65XM	H177	Q08619	FORK-HOOK PALLET: 38-40 X 2 X 5	CHG	\$660	\$740
5	H45-65XM	H177	Q08653	FORK-HOOK PALLET: 54 X 2 X 5	CHG	\$760	\$800
5	H45-65XM	H177	Q08644	FORK-HOOK PALLET: 56-58 X 1.5 X 5	CHG	\$720	\$800
5	H45-65XM	H177	Q08622	FORK-HOOK PALLET: 56-58 X 2 X 5	CHG	\$780	\$800
5	H45-65XM	H177	Q34918	FOUNDY CONSTRUCTION	CHG	\$2,240	\$1,850
5	H45-65XM	H177	Q09506	FUEL SYSTEM DUAL FUEL REQ GM GAS ENGINE	CHG	\$2,150	\$2,550
5	H45-65XM	H177	Q09505	FUEL SYSTEM-DUAL FUEL REQ MAZDA GAS ENG	CHG	\$1,925	\$2,400
5	H45-65XM	H177	Q06002	FUEL TANK: LP GAS TANK - 33.5#	CHG	\$360	\$485
5	H45-65XM	H177	Q10801	GROUND STRAP	CHG	\$85	\$65
5	H45-65XM	H177	Q18720	HYDRAULIC FITTING: QD	CHG	\$615	\$770
5	H45-65XM	H177	Q18716	HYDRAULIC FITTING: QD	CHG	\$600	\$740
5	H45-65XM	H177	Q18717	HYDRAULIC FITTING: QD	CHG	\$600	\$740
5	H45-65XM	H177	Q18718	HYDRAULIC FITTING: QD	CHG	\$1,150	\$1,200
5	H45-65XM	H177	Q18719	HYDRAULIC FITTING: QD	CHG	\$615	\$740

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
5	H45-65XM	H177	Q18723	HYDRAULIC FITTING: QD	CHG	\$570	\$770
5	H45-65XM	H177	Q18722	HYDRAULIC FITTING: QD	CHG	\$570	\$740
5	H45-65XM	H177	Q18724	HYDRAULIC FITTING: QD	CHG	\$825	\$1,170
5	H45-65XM	H177	Q14001	HYDRAULIC FLUID: FIRE RESISTANT	CHG	\$2,880	\$2,500
5	H45-65XM	H177	Q16307	LIFTING EYES-INSTALLED	CHG	\$850	\$985
5	H45-65XM	H177	Q40405	LIGHT-REAR TURN SIGNAL DUAL	CHG	\$320	\$275
5	H45-65XM	H177	Q39315	LIGHT-STROBE: LOW MTG RED CONTINUOUS	CHG	\$500	\$645
5	H45-65XM	H177	Q39314	LIGHT-STROBE: TOP MTG AMBER CONTINUOUS	CHG	\$500	\$645
5	H45-65XM	H177	Q12010	LINT SCREEN-REMOVABLE-FOR 3.0L GM ENGIN	CHG	\$790	\$740
5	H45-65XM	H177	Q12012	LINT SCREEN-REMOVABLE-FOR DIESEL ENGINE	CHG	\$790	\$740
5	H45-65XM	H177	Q12011	LINT SCREEN-REMOVABLE-FOR FE/F2 ENGINE	CHG	\$790	\$740
5	H45-65XM	H177	Q16615	LOAD BACKREST:36"HIGH X 42"WIDE	CHG	\$415	\$275
5	H45-65XM	H177	Q16619	LOAD BACKREST:36"HIGH X 48"WIDE	CHG	\$445	\$320
5	H45-65XM	H177	Q16627	LOAD BACKREST:36"HIGH X 60"WIDE	CHG	\$505	\$375
5	H45-65XM	H177	Q16616	LOAD BACKREST:42"HIGH X 42"WIDE	CHG	\$425	\$275
5	H45-65XM	H177	Q16620	LOAD BACKREST:42"HIGH X 48"WIDE	CHG	\$460	\$325
5	H45-65XM	H177	Q16628	LOAD BACKREST:42"HIGH X 60"WIDE	CHG	\$515	\$375
5	H45-65XM	H177	Q16625	LOAD BACKREST:48"HIGH X 54"WIDE	CHG	\$470	\$350
5	H45-65XM	H177	Q16629	LOAD BACKREST:48"HIGH X 60"WIDE	CHG	\$505	\$375
5	H45-65XM	H177	Q16630	LOAD BACKREST:60"HIGH X 60"WIDE	CHG	\$535	\$450
5	H45-65XM	H177	Q14501	LUBRICANT/COATING	CHG	\$270	\$250
5	H45-65XM	H177	Q14502	LUBRICANT/COATING	CHG	\$270	\$250
5	H45-65XM	H177	Q14503	LUBRICANT/COATING	CHG	\$270	\$250
5	H45-65XM	H177	Q19803	NAMEPLATE/DECAL: ENGLISH ADDITIONAL	CHG	\$85	\$100
5	H45-65XM	H177	Q39703	SEAT-LOW PROFILE: FABRIC COVERING	CHG	\$975	\$750
5	H45-65XM	H177	Q39702	SEAT-LOW PROFILE: VINYL COVERING	CHG	\$975	\$750
5	H45-65XM	H177	Q06501	SEMI-SUSPENSION VINYL SEAT	CHG	\$650	\$675
5	H45-65XM	H177	Q27010	TIRE-6.00X9 NON-MRK STEER TIRE	CHG	\$650	\$1,000
5	H45-65XM	H177	Q27011	TIRE-6.50X10 NON-MARKING STEER TIRE	CHG	\$800	\$1,150
5	H45-65XM	H177	Q31912	TIRE-DRIVE 28X9X15 NONMRK PNEU SHAPE SOL	CHG	\$1,280	\$1,480
5	H45-65XM	H177	Q31911	TIRE-DRIVE 7X12 NONMRK PNEU SHAPE SOLID	CHG	\$1,080	\$1,280
5	H45-65XM	H177	Q10301	TIRE-DRIVE: MICHELIN XZM 7.00R12	CHG	\$800	\$830
5	H45-65XM	H177	Q11112	TIRE-DRIVE: MONARCH 28 X 9-15 SOFT SHOE	CHG	\$1,840	\$1,400
5	H45-65XM	H177	Q11111	TIRE-DRIVE: MONARCH 28 X 9-15 SOFT SHOE	CHG	\$1,955	\$1,600
5	H45-65XM	H177	Q16201	TIRE-DUAL DRIVE: MICHELIN XZM 7.00R12	CHG	\$1,590	\$1,660
5	H45-65XM	H177	Q26801	TIRE-STEER: MICHELIN XZM 6.00R9	CHG	\$575	\$675
5	H45-65XM	H177	Q26802	TIRE-STEER: MICHELIN XZM 6.50R10	CHG	\$670	\$800
5	H45-65XM	H177	Q27005	TIRE-STEER: MONARCH 6.00 X 9 SOFT SHOE	CHG	\$1,000	\$1,075
5	H45-65XM	H177	Q27008	TIRE-STEER: MONARCH 6.50 X 10 SOFT SHOE	CHG	\$1,020	\$1,200
5	H70-120XM	K005	Q25843	ATTACHMENT-SIDESHIFT-PIN: 50" V2 FFL	CHG	\$3,385	\$3,555
5	H70-120XM	K005	Q25824	ATTACHMENT-SIDESHIFT-PIN: 50" V2 LFL	CHG	\$3,385	\$3,555
5	H70-120XM	K005	Q25826	ATTACHMENT-SIDESHIFT-PIN: 50" V3 LFL	CHG	\$3,385	\$3,555
5	H70-120XM	K005	Q25845	ATTACHMENT-SIDESHIFT-PIN: 56" V2 FFL	CHG	\$3,595	\$3,775
5	H70-120XM	K005	Q25829	ATTACHMENT-SIDESHIFT-PIN: 56" V2 LFL	CHG	\$3,595	\$3,775
5	H70-120XM	K005	Q25833	ATTACHMENT-SIDESHIFT-PIN: 56" V3 FFL	CHG	\$3,595	\$3,775
5	H70-120XM	K005	Q25846	ATTACHMENT-SIDESHIFT-PIN: 62" V2 FFL	CHG	\$3,755	\$3,945
5	H70-120XM	K005	Q25844	ATTACHMENT-SIDESHIFT-PIN: 62" V2 LFL	CHG	\$3,540	\$3,720
5	H70-120XM	K005	Q25825	ATTACHMENT-SIDESHIFT-PIN: 62" V2 LFL	CHG	\$3,540	\$3,720
5	H70-120XM	K005	Q25830	ATTACHMENT-SIDESHIFT-PIN: 62" V2 LFL	CHG	\$3,755	\$3,945
5	H70-120XM	K005	Q25834	ATTACHMENT-SIDESHIFT-PIN: 62" V3 FFL	CHG	\$3,755	\$3,945
5	H70-120XM	K005	Q02601	BELLY PAN	CHG	\$1,075	\$1,175
5	H70-120XM	K005	Q04801	COLD START AID: ENGINE BLOCK HEATER	CHG	\$790	\$830
5	H70-120XM	K005	Q08002	FIRE EXTINGUISHER: 5 LB. C02	CHG	\$520	\$535
5	H70-120XM	K005	Q37310	HOSE GROUP-3 FUNC FOR SPL 2STG FFL	CHG	\$725	\$740
5	H70-120XM	K005	Q37311	HOSE GROUP-3 FUNC FOR SPL 2STG LFL	CHG	\$675	\$690
5	H70-120XM	K005	Q37413	HOSE GROUP-4 FUNC FOR SPL 2STG FFL	CHG	\$1,070	\$1,095
5	H70-120XM	K005	Q37414	HOSE GROUP-4 FUNC FOR SPL 2STG LFL	CHG	\$845	\$865
5	H70-120XM	K005	Q37415	HOSE GROUP-4 FUNC FOR SPL 3STG FFL	CHG	\$1,110	\$1,135
5	H70-120XM	K005	Q20301	HYDRAULIC PRESSURE REG.	CHG	\$1,900	\$1,925
5	H70-120XM	K005	Q34801	HYDRAULIC VALVE: LOAD PROTECTOR	CHG	\$1,760	\$1,500
5	H70-120XM	K005	Q16621	LOAD BACKREST EXTENSION: 48-50 W X 48 H	CHG	\$550	\$580
5	H70-120XM	K005	Q16625	LOAD BACKREST EXTENSION: 54 W X 48 H	CHG	\$580	\$610
5	H70-120XM	K005	Q16629	LOAD BACKREST EXTENSION: 60 W X 48 H	CHG	\$610	\$640
5	H70-120XM	K005	Q28601	MAST TILT INDICATOR-INDICATOR LIGHT	CHG	\$820	\$930
5	H70-120XM	K005	Q28510	MAST TILT: 0 DEGREE FORWARD TILT	CHG	\$2,375	\$2,825
5	H70-120XM	K005	Q19803	NAMEPLATE-ADDITIONAL INSTALLED	CHG	\$85	\$100
5	H70-120XM	K005	Q13201	OPERATOR SHIELD	CHG	\$850	\$1,630
5	H70-120XM	K005	Q23801	PLEXIGLAS RAIN TOP	CHG	\$760	\$870
5	H70-120XM	K005	Q06301	SEVERE DUTY ENGINE-GM LT-LPG ONLY	CHG	\$755	\$765
5	H70-120XM	K005	Q11110	TIRE-DR 300X15 MONARCH BLUE(TRELLEBORG)	CHG	\$1,355	\$1,645

Class	Models	Series	SOC	Description	Action	List Price	
						Through 04/12/03	Effective 04/14/03
5	H70-120XM	K005	Q11108	TIRE-DR:300X15 MONARCH SOFT SHOE(TRELLEB	CHG	\$1,235	\$1,430
5	H70-120XM	K005	Q11112	TIRE-DRIVE MONARCH NON-MARK(TRELLEBORG)	CHG	\$1,715	\$1,910
5	H70-120XM	K005	Q16204	TIRE-DUAL DRIVE: MICHELIN XZM 7.00R15	CHG	\$1,730	\$1,960
5	H70-120XM	K005	Q27007	TIRE-STR:7.00X12 E-CL LUG MONARCH(TRELLE	CHG	\$875	\$900
5	H70-120XM	K005	Q27006	TIRE-STR:7.00X12 SOFT SHOE MONARCH(TRELL	CHG	\$835	\$845
5	H70-120XM	K005	Q27008	TIRE-STR:NON-MARK LUG MONARCH(TRELLEBORG	CHG	\$970	\$1,105
5	H70-120XM	K005	Q15301	WIRE MESH ADDED TO OVERHEAD	CHG	\$730	\$905