



*The Safe Choice*

# NMHG Remarketing



# NMHG Remarketing – Returns

- Alpha Report
- Return Process
- Inspections
- Damages and Overtime
- Lease extension
- Sales
- Contact Information



# Alpha Report

- What is it?
  - A dealer specific report that details all leases that have not reached lease end
- What is on it?
  - Customer, unit information, lease end date, term, lease type, purchase price
- Who can use it?
  - Rental and Used truck groups
  - New Truck Sales Team



# Alpha Report

- Benefits
  - Easily manipulated list of current leases
    - Sort by end of lease date, customer, etc.
  - Provides dealer with all units on lease and when units are reaching lease end
  - Updated and distributed monthly



# Alpha Report

| Microsoft Excel - DATABASE HYS Alpha Report 11-01-2009.xls |                  |                             |          |               |            |                                |               |            |
|------------------------------------------------------------|------------------|-----------------------------|----------|---------------|------------|--------------------------------|---------------|------------|
| File Edit View Insert Format Tools Data Window Help        |                  |                             |          |               |            |                                |               |            |
| Type a question for help                                   |                  |                             |          |               |            |                                |               |            |
| P3229 NY                                                   |                  |                             |          |               |            |                                |               |            |
| 1                                                          | A                | B                           | C        | D             | E          | F                              | G             | H          |
|                                                            | Date Planned End | Name Vend Loc               | Nbr Pays | DealerCity    | Acctsched  | Cust Name                      | Date Purchase | Rent per A |
| 3492                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |            |
| 3493                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |            |
| 3494                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |            |
| 3495                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |            |
| 4070                                                       | 8/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8345290001 | K & K COMMERCIAL FLOORING, INC | 8/30/2007     |            |
| 4357                                                       | 9/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 4379569001 | WALSH & ASSOCIATES , INC.      | 9/29/2005     |            |
| 4358                                                       | 9/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 4379569001 | WALSH & ASSOCIATES , INC.      | 9/29/2005     |            |
| 4460                                                       | 9/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | OKLAHOMA CITY | 8308670006 | WOLVERINE TUBE, INC.           | 9/21/2007     |            |
| 4497                                                       | 9/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8345336001 | ALPHA CONCRETE PRODUCTS INC    | 9/11/2007     |            |
| 4875                                                       | 10/30/2010       | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4380153001 | WARREN MICHAEL R               | 11/1/2005     |            |
| 5404                                                       | 11/30/2010       | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4395303001 | SHEFFIELD STEEL CORPORATION    | 11/21/2005    |            |
| 5511                                                       | 11/30/2010       | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8361166001 | STANDARD MACHINE, L.L.C.       | 11/21/2007    |            |
| 6227                                                       | 1/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8370059001 | MCPHERSON IMPLEMENT, INCORPORA | 1/31/2008     |            |
| 6460                                                       | 1/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4478219001 | IRONTIME SALES, INC.           | 1/8/2007      |            |
| 6902                                                       | 2/28/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 4400196001 | WEBCO INDUSTRIES INC           | 2/23/2006     |            |
| 6938                                                       | 2/28/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 4406569001 | DONALD P. GLENN, AN INDIVIDUAL | 2/28/2006     |            |
| 7082                                                       | 2/28/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8370059002 | MCPHERSON IMPLEMENT, INCORPORA | 2/5/2008      |            |
| 8752                                                       | 5/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 8377634001 | CROWN PACKAGING CORP           | 5/22/2008     |            |
| 8753                                                       | 5/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8381801001 | DELTA T, LIMITED               | 5/6/2008      |            |
| 9133                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928002 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9134                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928002 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9135                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928002 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9136                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928002 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9344                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 8389950001 | GEMINI LUMBER AND MILLWORK, LL | 6/6/2008      |            |
| 9347                                                       | 6/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | TULSA         | 8392447001 | SHEREE R. REAMY, AN INDIVIDUAL | 6/18/2008     |            |
| 9385                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928003 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9386                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9387                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9388                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9389                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9390                                                       | 7/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |            |
| 9723                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4361153002 | DAISY MANUFACTURING COMPANY    | 7/29/2006     |            |
| 9724                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4361153002 | DAISY MANUFACTURING COMPANY    | 7/29/2006     |            |
| 9745                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |            |
| 9746                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |            |
| 9747                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |            |
| 9748                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |            |
| 9749                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD   | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |            |
| 9879                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | OKLAHOMA CITY | 4496899001 | CASEWORK, INC.                 | 7/11/2007     |            |
| 9994                                                       | 8/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 4482466001 | EXIDE TECHNOLOGIES INC         | 7/5/2007      |            |
| 9995                                                       | 8/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY   | 4482466001 | EXIDE TECHNOLOGIES INC         | 7/5/2007      |            |

Alpha Report

216 of 24324 records found

# Alpha Report

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|------------------------------------------------------------|------------------|-----------------------------|----------|-----------------|------------|--------------------------------|---------------|
| File Edit View Insert Format Tools Data Window Help        |                  |                             |          |                 |            |                                |               |
| Type a question for help                                   |                  |                             |          |                 |            |                                |               |
| B7 NACCO MATERIAL HANDLING CORP                            |                  |                             |          |                 |            |                                |               |
| 1                                                          | A                | B                           | C        | D               | E          | F                              | G             |
|                                                            | Date Planned End | Name Vend Loc               | Nbr Paye | DealerCity      | Acctsched  | Cust Name                      | Date Purchase |
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| 3493                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | Sort Descending | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |
| 3494                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | (All)           | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |
| 3495                                                       | 7/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | (Top 10...)     | 4374150001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |
| 4070                                                       | 8/30/2010        | THE G.W. VAN KEPPEL COMPANY | 158314   | (Custom...)     | 8345290001 | OPTRONICS PRODUCTS COMPANY, IN | 8/1/2005      |
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| 9723                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD     | 4399928004 | SUPERIOR INDUSTRIES INTERNATIO | 6/19/2007     |
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| 9879                                                       | 7/30/2011        | THE G.W. VAN KEPPEL COMPANY | 158314   | SPRINGFIELD     | 4399928005 | SUPERIOR INDUSTRIES INTERNATIO | 7/31/2007     |
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| 9995                                                       | 8/1/2011         | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY     | 4482466001 | EXIDE TECHNOLOGIES INC         | 7/5/2007      |
|                                                            |                  | THE G.W. VAN KEPPEL COMPANY | 158314   | KANSAS CITY     | 4482466001 | EXIDE TECHNOLOGIES INC         | 7/5/2007      |

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| File Edit View Insert Format Tools Data Window Help        |                   |                   |             |           |        |             |                          |             |                   |                   |             |
| Type a question for help                                   |                   |                   |             |           |        |             |                          |             |                   |                   |             |
| B7 NACCO MATERIAL HANDLING CORP                            |                   |                   |             |           |        |             |                          |             |                   |                   |             |
| 1                                                          | V                 | W                 | X           | Y         | Z      | AA          | AB                       | AC          | AD                | AE                | AF          |
|                                                            | S&M due per asset | Rec Bal per Asset | Status Code | Term Code | EG Ind | Serial Nbr  | Residual w/alliance port | Ind Gpo Put | Corrected Ind GPO | GPO/Put per asset | Sales Pl    |
| 367                                                        | 0.00              | 0.00              | 2           | N         |        | D187V31920B | 5,319.56                 |             |                   | 0.00              | 6170.69     |
| 991                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08334E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 992                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08334E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 993                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08335E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 994                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08335E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 995                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08336E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 996                                                        | 0.00              | 2,658.57          | 2           |           | Y      | F187V08336E | 8,292.31                 |             |                   | 0.00              | 9826.39     |
| 1307                                                       | 0.00              | 3,808.09          | 2           |           |        | F019E01612B | 22,400.00                |             |                   | 0.00              | SPO \$22,40 |
| 1929                                                       | 0.00              | 2,499.99          | 2           |           |        | E114N02277D | 0.00                     |             |                   | 0.00              | \$1 PO      |
| 2175                                                       | 0.00              | 3,025.64          | 2           |           |        | L005V07373D | 0.00                     |             |                   | 0.00              | \$1 PO      |
| 2385                                                       | 0.00              | 5,965.02          | 2           |           |        | L177V02043F | 0.00                     |             |                   | 0.00              | \$1 PO      |
| 2386                                                       | 0.00              | 1,980.56          | 2           |           | Y      | D010H03661C | 3,000.00                 |             |                   | 0.00              | SPO \$3,000 |
| 2387                                                       | 0.00              | 2,153.34          | 2           |           | Y      | A219N02151B | 2,000.00                 |             |                   | 0.00              | SPO \$2,000 |
| 4460                                                       | 0.00              | 6,786.00          | 2           |           | Y      | N005V03126E | 11,064.29                |             |                   | 0.00              |             |
| 9879                                                       | 0.00              | 10,875.60         | 2           |           |        | F187V09624E | 0.00                     |             |                   | 0.00              |             |
| 11212                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02961D | 4,329.50                 |             |                   | 0.00              |             |
| 11213                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02969D | 4,329.50                 |             |                   | 0.00              |             |
| 11214                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02972D | 4,329.50                 |             |                   | 0.00              |             |
| 11215                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02973D | 4,329.50                 |             |                   | 0.00              |             |
| 11216                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02975D | 4,329.50                 |             |                   | 0.00              |             |
| 11217                                                      | 180.00            | 11,539.44         | 2           |           | Y      | J160N02978D | 4,329.50                 |             |                   | 0.00              |             |
| 11357                                                      | 0.00              | 7,788.00          | 2           |           | Y      | F187V05080D | 5,700.50                 |             |                   | 0.00              |             |
| 11766                                                      | 0.00              | 12,937.34         | 2           |           |        | L177B05067D | 0.00                     |             |                   | 0.00              |             |
| 13673                                                      | 0.00              | 11,934.00         | 2           |           |        | L177B14262E | 0.00                     |             |                   | 0.00              |             |
| 14339                                                      | 0.00              | 30,097.65         | 2           |           |        | F007E02392A | 0.00                     |             |                   | 0.00              |             |
| 14733                                                      | 0.00              | 8,247.02          | 2           |           | N      | D174N02911C | 0.00                     |             |                   | 0.00              |             |
| 14734                                                      | 0.00              | 8,124.64          | 2           |           | N      | D174N02912C | 0.00                     |             |                   | 0.00              |             |
| 14735                                                      | 0.00              | 8,876.32          | 2           |           | N      | D174N02778C | 0.00                     |             |                   | 0.00              |             |
| 16011                                                      | 150.00            | 15,228.16         | 2           |           | Y      | G108N07038E | 5,650.00                 |             |                   | 0.00              |             |
| 16012                                                      | 150.00            | 15,228.16         | 2           |           | Y      | G108N07039E | 5,650.00                 |             |                   | 0.00              |             |
| 16178                                                      | 0.00              | 11,521.29         | 2           |           | Y      | G108N01560C | 6,207.30                 |             |                   | 0.00              |             |
| 22725                                                      | 0.00              | 25,672.89         | 2           |           |        | L177V01955F | 0.00                     |             |                   | 0.00              |             |
| 23295                                                      | 0.00              | 2,646.30          | 2           |           |        | 09L59386    | 0.00                     |             |                   | 0.00              |             |
| 23296                                                      | 0.00              | 33,367.99         | 2           |           |        | A219N03545G | 0.00                     |             |                   | 0.00              |             |
| 23297                                                      | 0.00              | 7,020.47          | 2           |           |        | R27921      | 0.00                     |             |                   | 0.00              |             |
| 23298                                                      | 0.00              | 2,187.76          | 2           |           |        | 09L59443    | 0.00                     |             |                   | 0.00              |             |
| 23299                                                      | 0.00              | 25,148.09         | 2           |           |        | A265N02216G | 0.00                     |             |                   | 0.00              |             |
| 23300                                                      | 0.00              | 4,241.85          | 2           |           |        | R27923      | 0.00                     |             |                   | 0.00              |             |
| 23301                                                      | 0.00              | 2,401.11          | 2           |           |        | 09L59442    | 0.00                     |             |                   | 0.00              |             |
| 23302                                                      | 0.00              | 27,759.48         | 2           |           |        | A265N02213G | 0.00                     |             |                   | 0.00              |             |
| 23303                                                      | 0.00              | 4,655.51          | 2           |           |        | R27922      | 0.00                     |             |                   | 0.00              |             |

# Return Process

- 90 days prior to lease end lessee should contact originating dealer to schedule inspection
- Leases move into extension automatically
- Lessee responsible for the cost of inspection and drayage to authorized dealer or other approved location
- Inspection to be done before it is removed from the customer's location
- Onsite inspections reduce conflicts between lessees



# Return Process

- Dealer has opportunity to quote/perform needed repairs with lessee.
- Recommended that repairs be made at customer's location.
- Remarketing will authorize pick up of unit.
  - Nathan Morgan
    - [Nathan.Morgan@NMHG.com](mailto:Nathan.Morgan@NMHG.com)
    - 252-931-5680
  - Nicole Griffin
    - [Nicole.Griffin@NMHG.com](mailto:Nicole.Griffin@NMHG.com)
    - 252-931-5568
  - Fax: 252-931-5994



# Return Process

- Lease will be terminated when all requirements have been met
- Lease remains on extension until the lease end process is complete
  - This includes:
    - Final inspection received
    - Bill of lading or pick up information received
    - Repairs completed as quoted
    - Unit must comply with Section IX of MLA



# Damages/Overtime

- Responsibility to hold lessee to contract terms - Section IX of Master Lease Agreement
- Remarketing can invoice lessee for damage and/or overtime if the unit does not comply with Section IX



# Lease Extensions

- All units on lease extension are on the Evergreen Report
- Similar to the Alpha Report
  - Customer info, unit info, lease end date, etc.
- Updated and distributed monthly
- New truck opportunities
- Refinance opportunities



# Sales

- Who to call?
  - Clint or Maurice can help with any and all units that are available for sale
- Inventory
  - Returned joint venture units (includes Repossessions)
  - Company owned units
  - Retired demo units
  - Master Rental Fleet units



# Inventory

- Availability list sent bi-monthly
  - Sent on the 2<sup>nd</sup> and 4<sup>th</sup> Monday of each month
  - Broken down by class (I, II, III, IV, V) and special offers
- List available on the Digital Dealer website
  - Units for sale
  - Links to inspection reports and photos



# Inventory

Hyster Digital Dealer - Windows Internet Explorer

http://www.hysterusa.com/dealerarea/HysterCapital/Remarketing.asp

File Edit View Favorites Tools Help

Google Search

Links

Hyster Digital Dealer

Home Merchandise Catalog

You are logged on as: AAKCARD

## DIGITAL DEALER

ABOUT HYSTER HYSTER PRODUCTS DEALER LOOKUP UNISOURCE AFTERMARKET CONTACT HYSTER

\*\*\*\*\*  
YOU ARE BROWSING TEST  
\*\*\*\*\*

### Hyster Capital - Remarketing

How we treat and respond to the customer at the back end of a lease equals in importance to our treatment of the customer when originating the sale. The end of term process provides us with a unique opportunity to protect our incumbency and retain customers. We lease equipment, so that we can implement a planned replacement strategy for our customers, which helps them avoid costly maintenance and repairs as the equipment ages.

Our remarketing activity also provides our dealers with a predictable stream of used trucks. Use the link below to view the current inventory of lift trucks from Hyster Remarketing.

[Hyster Remarketing Inventory](#)

**INSTANT PASS**  
**HYPASS**

Truck Sales  
Hyster Capital  
Hyster Fleet  
Parts  
Service  
National Accounts  
Marketing  
Dealer Systems  
Training  
Contacts  
Accident Reporting  
Log Off  
Customer Support

Request PCST Password(s)  
User Security

About Hyster // Hyster Products // Dealer Lookup // Aftermarket // Contact Hyster // Home // Top 10 Reasons // Hyster Capital // Fleet Services // National Accounts // Merchandise Catalog // Terms of Use // Privacy Policy // License Agreement

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HYSTER COMPANY  
DESIGNATED BY  
UL  
1981-2000

Internet 100%

# Sales

- Refinance
  - Opportunity to “sell” the customer a unit and be a finance partner
  - All payment quotes, credit approval, and lease documents should be provided by NMHG Financial Services
  - Dealer must purchase unit from NMHG to execute refinance activity



# Sales

- Early Terminations

- Customer would like to purchase the unit prior to lease end date
  - GE Customer Service will provide the dealer a quote to purchase that will include the remaining payment stream and FMV of the unit
- Customer would like to return the unit prior to lease end date
  - GE Customer Service will provide the customer a quote to return the unit that will include the remaining payment stream

GE Customer Service 888-964-1341



# Contact Information

- Kelly Smith, Director of Remarketing and Inventory Management
- Lease returns
  - Nathan Morgan
    - [Nathan.Morgan@NMHG.com](mailto:Nathan.Morgan@NMHG.com)
    - 252-931-5680
  - Nicole Griffin
    - [Nicole.Griffin@NMHG.com](mailto:Nicole.Griffin@NMHG.com)
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  - Fax: 252-931-5994



# Contact Information

- Sales
  - Clint Randles
    - [Clint.Randles@NMHG.com](mailto:Clint.Randles@NMHG.com)
    - 252-931-5575
  - Maurice Harrell
    - [Maurice.Harrell@NMHG.com](mailto:Maurice.Harrell@NMHG.com)
    - 252-931-5157
  - Fax: 252-931-5994



# Contact Information

- Inventory Management
  - Carolyn Allen
    - [Carolyn.Allen@NMHG.com](mailto:Carolyn.Allen@NMHG.com)
    - 252-931-5421
  - Mary Patterson
    - [Mary.Patterson@NMHG.com](mailto:Mary.Patterson@NMHG.com)
    - 252-931-5678



# Questions?

