



PRODUCT INFORMATION BULLETIN



PIB # 022411C

February 24, 2011

Model / Series Impact: Hyster B60Z^{AC} (B230) B60Z^{HD} (A262) B80Z^{HD} (A257)

To: Hyster Dealer Principals, Sales Managers and Sales Representatives
From: Lou Micheletto, Manager, Product Strategy – Warehouse Products

SUBJ: Optional Cast Aluminum Control Handle

Effective 2/28/11, a new cast aluminum full rotary grip control handle is available on the B60Z^{AC}, B60-80Z^{HD} End Rider products. First shipments are in June 2011. The list price for this option is \$390.

The full rotary grip control handle is available with optional Electronic Power Assist Steering and / or optional Advanced Coast Control with Side Glide. The optional cast aluminum control handle is **not** designed to be field convertible with the existing engineered composite control handle.

This new cast aluminum control handle option is being made available for those applications requesting a full rotary grip control.



The optional cast aluminum control handle with full rotary grip offers many advantages.

Serviceability:

- The control handle electronics are state of the art Hall Effect Sensor technology which limits the number of moveable parts. Sealed lift/ lower/horn and pick switches are standard.
- The traction control design allows operators to pick their preference of having a full rotary grip throttle control, a butterfly throttle control, or combination of both rotary and butterfly control.

Cost of Operations:

- The cast aluminum full rotary grip control handle is a modular construction. Individual components can be replaced separately. A potted and sealed control interface module is located away from the handle in the truck control compartment area to prevent exposure of moisture in high contaminant applications.

Productivity:

- The cast aluminum full rotary grip control handle provides the operator with easy acceleration/deceleration while positioning the truck for the next pallet pick or drop.

Ergonomics:

- The full rotary grip traction control actuator provides multiple grip positions minimizing operator fatigue. The design provides easy activation of lift/lower/horn/coast control enable, and Side Glide buttons, even with freezer gloves.

Dependability:

- Durable cast aluminum construction was designed to withstand the demands of heavy duty cycle applications.

Note: Order management will be supplementing existing June and beyond orders to add the option for the standard engineered composite control handle unless otherwise notified by the dealer through Contact Management.

The standard price pages have been posted to the [Hyster Dealer Resource](#) site.

Sales Training Materials for the new Optional Cast Aluminum Control Handle can be found in [the End Rider Powerpoint Presentation](#).

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