



PRODUCT INFORMATION BULLETIN



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Model / Series Impact: Hyster B60Z^{HD} (A262) B80Z^{HD} (A257)

To: Hyster Dealer Principals, Sales Managers and Sales Representatives
From: Lou Micheletto, Manager, Product Strategy – Warehouse Products

SUBJ: New Heavy Duty Cycle End Rider Product Launch

We are pleased to announce the introduction of the New **Heavy Duty Cycle End Rider** product series. The Hyster B60Z^{HD} and B80Z^{HD} next generation products will be available for quoting on Monday, February 28, 2011.

With the launch of the new B80Z^{HD}, the B80Z^{AC} is discontinued. First shipments of the new B60Z^{HD} and B80Z^{HD} will begin in June 2011.

New Standard Features:

- Heavy Duty Cycle Frame and Forks
- Heavy Duty Lift Linkage
- Heavy Duty "Quick Adjust" Stability Casters, Standard on B80Z^{HD} optional on B60Z^{HD}
- Advanced pallet entry system (on standard tip forks) and Extended pallet exit runners with large pallet exit roller

New Price Book Options:

- New Bolt-on or Pivoting Load backrest that does not increase the overall truck length (field installable).
- Choice of fixed or removable convenience tray with pivoting or bolt on load back rest now available
- New Cast Aluminum Control Handle with full rotary grip/butterfly travel control (Available on B60Z^{HD} and B80Z^{HD})
- New Pallet Fork lengths
 - o B60Z^{HD}
 - 54" and 96" x 9" wide standard tip
 - 84", 93" and 96" x 9" wide extended tip (availability effective August 2011)
 - o B80Z^{HD}
 - 54" x 9" wide standard tip
- New Wash-Down Package (Corrosion package with painted frame) available on B60Z^{HD} and B80Z^{HD}
- New red polyurethane Drive Tire for wet applications B60Z^{HD} and B80Z^{HD}
- Now available on B60Z^{HD}
 - o U.L. Classification Type "EE"
 - o Hyster Extreme Corrosion wash-down package includes galvanized frame
- New Vulkollan Drive Tire for applications that demand longer tire life (availability effective August 2011)
- New Pallet Entry Rollers available on standard tip forks (availability effective August 2011)

Frame and Forks

- The new frame and fork design applies additional steel in the areas of highest application stresses and wear-in spots which traditionally have been high wear points
- The heavy duty cycle components are designed for multi-shift applications and low operating costs.
- The wide cast steel lift cylinder support evenly distributes stresses from heavy pallets.
- The boxed-in forks and reinforced fork tips are designed for maximum rigidity and minimal fork flex.
- Heavy duty castings relieve stress at critical pivot points.

Heavy Duty Lift Linkage

- Hardened flag linkage pins are bolt retained for ease of serviceability and low cost of operation.
- Heavy duty pull rods with center welded threaded insert provide ease of adjustment and shock absorption.
- All pivot points have "X" groove style bushings and are grease-able.
- Critical linkage components are made from durable cast material for maximum durability and lowest cost of operations.
- Advanced lift geometry reduces pivot point stress points.

Heavy Duty "Quick Adjust" Stability Casters

- The Heavy Duty Quick Adjust Casters are Urethane block loaded. (Optional on B60Z^{HD}; standard on B80Z^{HD})
- Its unique sloped profile is designed to glide over impact areas.
- Heavy Duty casters are grease-able and rebuildable.

Advanced pallet entry system (on standard tip forks) and Extended pallet exit runners with large pallet exit roller

- The standard fork tip utilizes a carburized steel blade to hold down and climb pallet bottom boards for easy entry.
- The extended length exit runners coupled with large exit roller provides for a smooth transition out of pallets

To ensure you have the interim marketing tools for these new series you will find the following information on the Digital Dealer Website

[Sales Brochure / Tech Guide](#)

Price Pages ([Standard](#) and [Supplemental](#))

[Sales Training Materials](#)

Power Point Presentation
B60-80Z^{AC} / B60-80Z^{HD} Option Comparison

All new orders will be fulfilled with the new B60-80Z^{HD} models. Some current B60-80Z^{AC} orders may be converted to the new model. Order Management will contact dealers if this occurs. **New prices are effective immediately on all stock and rental orders. Customer orders will be price protected until March 27, 2011. (30 Calendar days from announcement).**

These new models will interface automatically to your Hyster eHero price book, however sales personnel using hard copy price books for quoting will need to download and print a new copy from the Dealer Resource site.

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