

NMHG National Account List

Leadership Team	Title	Phone	Mobile	Email Address
David LaDue	VP, National Accounts	(252)561-7087	(252)864-0470	david.ladue@nmhg.com
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Jerry Davidson	Industry Sales Manager (Auto)	(219)661-9522	(219)629-0865	jerry.davidson@hyster.com
Ken Kinsella	Industry Sales Manager (Hvy Mfg)	(317)915-8395	(317)710-1935	ken.kinsella@hyster.com
Barry Morse	Industry Sales Manager (Paper)	(847)310-0305	(630)235-2095	barry.morse@hyster.com
Mark Estock	Director, National Accounts (Yale)	(252)561-5667	(252)347-5709	mark.estock@yale.com
Mark Hoch	Industry Sales Manager (Food)	(252)355-4854	(252)412-6585	mark.hoch@yale.com
Dale Guckian	Industry Sales Manager (Distribution)	(252)561-7135	(252)561-5025	dale.guckian@yale.com
Wayne Jackson	Industry Sales Manager (Lt Mfg)	(636)281-8285	(314)616-7742	wayne.jackson@yale.com
Mark Koffarnus	Director, Corporate Accounts	(407)296-2886	(321)230-4170	mark.koffarnus@nmhg.com
Carl Traub	Manager, Government Sales	(248)924-2640	(252)347-5724	carl.traub@nmhg.com
Dennis Mills	Manager, NA Operations	(252)561-7181		dennis.mills@nmhg.com

Status Legend:

C = Centralized Purchasing
D = Decentralized Purchasing

Company Name	Industry	Account Mgr	Phone	Mobile	E-mail	ISM	Phone	E-mail	Administrator	Phone	E-mail	Status
3M CORPORATION	LT. MFG	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
ABB	LT. MFG	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
ABBOT LABS	LT. MFG	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
ACE HARDWARE	LT. MFG	Wayne Jackson	(636)281-8285	(314)616-7742	wayne.jackson@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
ADVANCED AUTO	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
AHOLD	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
AKZO NOBEL	LT. MFG	Jill Comer	(770)252-3514	(678)850-5888	jill.comer@nmhg.com	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	C
ALCAN	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
ALCOA	HVY MFG	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
ALERIS	HVY MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
ALL STAR DAIRY ASSOC.	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
AMAZON	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
AMCOR SUNCLIPSE	LT. MFG	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
AMERICAN GREETINGS	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
AMERICAN STD/TRANE	HVY MFG	Ken Kinsella	(317)915-8395	(317)710-1935	ken.kinsella@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
AMERICAS 2ND HARVEST	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
AMERICOLD LOGISTICS	FOOD	Mark Koffarnus	(407)296-2886	(321)230-4170	mark.koffarnus@nmhg.com	David LaDue	(252)561-7087	david.ladue@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	C
ANHEUSER-BUSCH	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
APL LOGISTICS	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
APM TERMINALS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
ARKANSAS BEST (ABF)	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	C
ARVIN MERITOR	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
ASHLEY FURNITURE	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
ASSOC. WHLSL GROC. (AWG)	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	C
AUTOZONE	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
AVERITT EXPRESS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
BARNES & NOBLE	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
BASF	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
BECTON-DICKINSON	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
BED, BATH & BEYOND	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
BENJAMIN MOORE	LT. MFG	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
BEST BUY	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
BI-LO	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
BIRDS EYE FOODS	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	C
BJS WHOLESALE	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
BLUELINX CORPORATION	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
BOEING	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
BOISE CASCADE CORP.	PAPER	Barry Morse	(847)310-0305	(630)235-2095	barry.morse@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	D
BORDEN DAIRIES	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
BRIDGESTONE FIRESTONE	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
BRIGGS & STRATTON	LT. MFG	Wayne Jackson	(636)281-8285	(314)616-7742	wayne.jackson@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D

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Company Name	Industry	Account Mgr	Phone	Mobile	E-mail	ISM	Phone	E-mail	Administrator	Phone	E-mail	Status
BRISTOL-MYERS SQUIBB	LT. MFG	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
BRUNSWICK CORP.	LT. MFG	Bob Bemi	(630)668-3404	(704)756-9913	bob.bemi@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
C&S WHOLESALE GROC.	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	C
CANADA DRY BOTTLING	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
CARDINAL HEALTHCARE	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
CARGILL	FOOD	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
CARTER LUMBER	LT. MFG	Bob Bemi	(630)668-3404	(704)756-9913	bob.bemi@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
CEMEX	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
CENTRAL TRANSPORT	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	C
CERBERUS CAPITAL MGMT	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
CHRYSLER CORP.	AUTO	TBD	TBD	TBD	TBD	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
CLOROX	LT. MFG	TBD	TBD	TBD	TBD	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
COCA COLA	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
COLGATE PALMOLIVE	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
CONAGRA FOODS, INC.	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
CONSTELLATION BRANDS	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
CONTINENTAL TIRE	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
COOPER TIRE	DIST.	TBD	TBD	TBD	TBD	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
COSTCO WHOLESALE	DIST.	Rick Warren	(252)561-7047	(252)561-5226	rick.warren@hyster.com	David LaDue	(252)561-7087	david.ladue@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	C
COVIDIEN	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
CPG-PEPSI BOTTLERS	FOOD	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
CROWN CORK & SEAL	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	C
CVS	DISTRIBUTION	Dale Guckian	(252)561-7135	(252)561-5025	dale.guckian@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
DAILY EXPRESS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
DAIRY FARMERS OF AMER.	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
DANA	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
DAWN FOOD PRODUCTS	FOOD	Bob Bemi	(630)668-3404	(704)756-9913	bob.bemi@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
DEAN FOODS	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
DELPHI	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
DETROIT DIESEL	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
DOLLAR GENERAL	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
DOLLAR TREE	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
DOMA FOODS	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
DOMTAR	PAPER	Barry Morse	(847)310-0305	(630)235-2095	barry.morse@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	D
DOW CHEMICAL	LT. MFG	Bob Bemi	(630)668-3404	(704)756-9913	bob.bemi@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
DUPONT	HVY MFG	Ken Kinsella	(317)915-8395	(317)710-1935	ken.kinsella@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
EAGLE BRANDS	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
EATON CORPORATION	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
ELECTROLUX	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
ENGELHARD	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
ESTES	DIST.	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	C
EXEL LOGISTICS	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
EXXON MOBIL	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
FEDERAL EXPRESS	DISTRIBUTION	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	C
FEDERAL MOGUL	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
FERRO CORPORATION	DIST.	TBD	TBD	TBD	TBD	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
FOOD SERVICES OF AMER.	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
FORD MOTOR COMPANY	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
GAF MATERIALS	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
GENERAL ELECTRIC	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
GENERAL MILLS	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
GENERAL MOTORS	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
GEORGIA PACIFIC	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
GOODYEAR TIRE	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
GOVERNMENT	GOVT	Carl Traub	(248)924-2640	(252)347-5724	carl.traub@nmhg.com	David LaDue	(252)561-7087	david.ladue@nmhg.com	Ricky Lloyd	(252)931-5714	ricky.lloyd@nmhg.com	D

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GRAPHIC PACKAGING	PAPER	TBD	TBD	TBD	TBD	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
GUARDIAN INDUSTRIES	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
HANNAFORD BROTHERS	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
HANSON BLDG PROD.	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
HEINZ	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
HENKEL (DIAL CORP)	LT. MFG	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
HERSHEY	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
HERTZ	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
HOME DEPOT	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	C
HONEYWELL	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
HORMEL FOODS	FOOD	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
HUSQVARNA	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
HUTTIG BLDG PROD.	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
IKEA	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
IMPERIAL CHEM. IND. (ICI)	DIST.	TBD	TBD	TBD	TBD	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
INGERSOLL-RAND	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
INTER'L AUTO COMP. (IAC)	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
INTERNATIONAL PAPER	PAPER	Jerry Davidson	(219)661-9522	(219)629-0865	jerry.davidson@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	D
IRON MOUNTAIN	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
JACOBSON COMPANIES	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
JARDEN	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
JB HUNT	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
JB SWIFT FOODS	FOOD	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
JC PENNEY	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
JOHN DEERE	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
JOHNS MANVILLE	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
JOHNSON & JOHNSON	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
KELLOGG'S	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
KIA MOTORS	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
KIMBERLY CLARK	PAPER	Barry Morse	(847)310-0305	(630)235-2095	barry.morse@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	C
KOHLER COMPANY	HVY MFG	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	C
KOHL'S DEPT. STORES	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
KRAFT FOODS	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
KROGER COMPANY	FOOD	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
KUEHNE & NAGEL	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
K-VA-T Food Stores, Inc.	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
L&W SUPPLY	PAPER	Mike Stefko	(972)387-2880	(214)773-1290	mike.stefko@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
LAFARGE N. AMERICA	PAPER	Mike Stefko	(972)387-2880	(214)773-1290	mike.stefko@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
LAND O'LAKES	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
LEAR CORPORATION	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
LEGGETT & PLATT	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
LMC	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
L'OREAL	DISTRIBUTION	Dale Guckian	(252)561-7135	(252)561-5025	dale.guckian@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
LOWE'S	LT. MFG	Wayne Jackson	(636)281-8285	(314)616-7742	wayne.jackson@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	C
MAGNA	AUTO	Scott O'Brien	(224)433-6491	(847)830-7262	scott.obrien@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
MASCO	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
MASONITE	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
MCKESSON	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
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MEADWESTVACO	PAPER	Mike Stefko	(972)387-2880	(214)773-1290	mike.stefko@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	C
MERIDIAN AUTOMOTIVE	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
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MILLARD REFRIGERATION	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
MILLERCOORS	FOOD	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
MITTAL STEEL NA	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D

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NATIONAL EQUIPT SERV.	AUTO	Tom Moore	(586)992-3460	(586)202-1853	tom.moore@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
NATIONS RENT	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NAVISTAR	AUTO	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
NEFF RENTALS	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NESTLE	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NETWORK SOLUTIONS	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
NEW YORK CONT. TERM.	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NEWARK GROUP	PAPER	Mike Stefko	(972)387-2880	(214)773-1290	mike.stefko@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NEWPAGE CORP.	PAPER	Mike Stefko	(972)387-2880	(214)773-1290	mike.stefko@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
NIKE	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
OAK FARM DAIRY	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
OFFICE DEPOT	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	C
OLDCASTLE	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
OSCAR MAYER	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
OWENS CORNING	DIST.	TBD	TBD	TBD	TBD	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
OZBURN-HESSEY	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
P&O PORTS N. AMERICA	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PACCAR	AUTO	TBD	TBD	TBD	TBD	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
PCA	LT. MFG	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	C
PACTIV	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PAREX USA, INC.	PAPER	Randy Padgett	(423)386-5414	(678)772-3332	randy.padgett@hyster.com	Barry Morse	(847)310-0305	barry.morse@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
PARKER HANNIFIN CORP.	LT. MFG	Bob Beml	(630)668-3404	(704)756-9913	bob.beml@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Carmen Britt-Wright	(252)931-5547	carmen.britt@nmhg.com	D
PATHMARK STORES	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PBG-PEPSI	FOOD	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PEP BOYS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PEPSI AMERICAS	FOOD	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PEPSICO	FOOD	Pat Manaher	(847)827-3838	(847)961-0139	pat.manaher@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PERDUE FARMS	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PERFORMANCE FOOD GRP	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
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PETSMART	DISTRIBUTION	Emma Shin	(303)665-8162	(303)218-8547	emma.shin@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
PHILLIPS LIGHTING	LT. MFG	Mike O'Connell	(336)643-0065	(336)210-1198	mike.oconnell@yale.com	Wayne Jackson	(636)281-8285	wayne.jackson@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
PILGRIMS PRIDE	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PIONEER SEED	HVY MFG	Ken Kinsella	(317)915-8395	(317)710-1935	ken.kinsella@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	C
PLASTIPAK	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
POLY ONE	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PORTS AMERICA	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PREMIER MFG CO.	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PREMIER MFG INC.	FOOD	Matt Roush	(419)991-0515	(419)604-0118	matt.roush@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
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PROCTER & GAMBLE	HVY MFG	Ken Kinsella	(317)915-8395	(317)710-1935	ken.kinsella@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
PSS WORLD MEDICAL	DISTRIBUTION	Gary Appleton	(317)705-0051	(317)225-1955	gary.appleton@yale.com	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
QUIKRETE	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
RELANCE STEEL	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
RENTAL SERVICE CORP.	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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SADDLE CREEK CORP.	DISTRIBUTION	Mark Koffarnus	(407)296-2886	(321)230-4170	mark.koffarnus@nmhg.com	David LaDue	(252)561-7087	david.ladue@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
SAFEWAY	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D

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SEARS HOLDINGS / K-MART	DISTRIBUTION	Dale Guckian	(252)561-7135	(252)561-5025	dale.guckian@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
SEVCECRAFT LOGISTICS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
SILGAN CONTAINERS CORP	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
SMURFIT-STONE	PAPER	Barry Morse	(847)310-0305	(630)235-2095	barry.morse@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	D
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SOUTHEAST FREIGHT LINES	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
STAPLES	DISTRIBUTION	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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SUNNY DELIGHT	FOOD	Dave Brady	(919)469-9535	(919)349-2508	dave.brady@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
SUPERIOR ESSEX, INC.	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
SUPERVALU INC	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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TARGET	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
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TENNECO	AUTO	Brian Anderson	(815)477-3997	(815)451-4284	brian.anderson@hyster.com	Jerry Davidson	(219)661-9522	jerry.davidson@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
TEXTRON	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
THYSSENKRUPP	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
TOPSOURCE LLC	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
TOTAL FLEET SOL. (TFS)	DIST.	TBD	TBD	TBD	TBD	Mark Koffarnus	(407)296-2886	mark.koffarnus@nmhg.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
TOWER AUTOMOTIVE	HVY MFG	Brett Stone	(913)648-3600	(913)484-9522	brett.stone@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
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TRI COUNTY BEVERAGE	FOOD	TBD	TBD	TBD	TBD	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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TYCO INTERNATIONAL	HVY MFG	Peggy Banks	(480)987-6510	(480)286-8264	peggy.banks@hyster.com	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	April Beale	(252)561-7139	april.beale@nmhg.com	D
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UNILEVER	FOOD	Mark Hoch	(252)355-4854	(252)412-6585	mark.hoch@yale.com	Mark Estock	(252)931-5667	mark.estock@yale.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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UNITED TECHNOLOGIES	HVY MFG	TBD	TBD	TBD	TBD	Ken Kinsella	(317)915-8395	ken.kinsella@hyster.com	Sammie Starr	(252)561-7168	sammie.starr@nmhg.com	D
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UPS	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
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USF HOLLAND / US FREIGHT	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
VANITY FAIR	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D
VERSACOLD	FOOD	Mike Kennedy	(717)691-8970	(717)571-8257	mike.kennedy@yale.com	Mark Hoch	(252)355-4854	mark.hoch@yale.com	Kathy Schmit	(252)931-5645	kathy.schmit@nmhg.com	D
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XPEDX	DISTRIBUTION	Jerry Davidson	(219)661-9522	(219)629-0865	jerry.davidson@hyster.com	Rick Warren	(252)561-7047	rick.warren@hyster.com	Lisa Coward	(252)561-7166	lisa.coward@nmhg.com	D
YELLOW FREIGHT	DISTRIBUTION	TBD	TBD	TBD	TBD	Dale Guckian	(252)561-7135	dale.guckian@yale.com	Bonnie Taylor	(252)931-5753	bonnie.taylor@nmhg.com	D