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|--------------------------------------------|---------------|-------------------|-----------------|----------------|----------------|----------------------------------------------------------------------------|--------------|----------------|----------------|----------------------------------------------------------------------|
| ABB                                        | Unassigned    | Open              | Drop            |                |                |                                                                            | Open         |                |                |                                                                      |
| Abbott Labs                                | Manufacturing | Jerry Davidson    | Marj Welchans   | (217) 443-2137 | (217) 443-2662 | <a href="mailto:ahmwelch@hyster.com">ahmwelch@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Advance Auto                               | Logistics     | Mark Koffarnus    | Mark Koffarnus  | (407) 296-2886 |                | <a href="mailto:mark.koffarnus@hyster.com">mark.koffarnus@hyster.com</a>   | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Ahold/US Food Service                      | Food          | Mark Hoch         | Open            |                |                |                                                                            | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| AKZO Nobel                                 | Manufacturing | Jerry Davidson    | Open            |                |                |                                                                            | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Albertsons/American Stores (see SuperValu) | Food          | Mark Hoch         | Mark Hoch       | (252) 355-4854 | (919) 869-1418 | <a href="mailto:ahmhoch@hyster.com">ahmhoch@hyster.com</a>                 | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
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| Alcan                                      | Manufacturing | Jerry Davidson    | Scott O'Brien   | (224) 433-6491 | (224) 433-6492 | <a href="mailto:ahsobrie@hyster.com">ahsobrie@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Alcoa, Inc.                                | Manufacturing | Jerry Davidson    | Scott O'Brien   | (224) 433-6491 | (224) 433-6492 | <a href="mailto:ahsobrie@hyster.com">ahsobrie@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
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| All Star Dairy Association                 | Food          | Mark Hoch         | Brandon Spencer | (602) 268-1711 | (602) 268-2350 | <a href="mailto:brandon.spencer@hyster.com">brandon.spencer@hyster.com</a> | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Allied Building Products                   | Paper         | Barry Morse       | Randy Padgett   | (423) 386-5414 | (205) 967-5096 | <a href="mailto:ahrpadge@hyster.com">ahrpadge@hyster.com</a>               | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
| Alvity Packaging                           | Paper         | Barry Morse       | Mike Stefko     | (972) 387-9600 | (972) 387-9608 | <a href="mailto:mike.stefko@hyster.com">mike.stefko@hyster.com</a>         | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
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| American Greetings                         | Manufacturing | Jerry Davidson    | Marj Welchans   | (217) 443-2137 | (217) 443-2662 | <a href="mailto:ahmwelch@hyster.com">ahmwelch@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| American Standard/Trane                    | Logistics     | Mark Koffarnus    | Ken Kinsella    | (317) 915-8395 | (317) 915-8396 | <a href="mailto:ken.kinsella@hyster.com">ken.kinsella@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Americas Second Harvest                    | Food          | Mark Hoch         | Drop            |                |                |                                                                            | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
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| Anheuser-Busch Companies, Inc.             | Food          | Mark Hoch         | Peggy Banks     | (480) 987-6510 | (480) 987-6616 | <a href="mailto:peggy.banks@hyster.com">peggy.banks@hyster.com</a>         | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| APL Logistics                              | Logistics     | Mark Koffarnus    | Brian Zettle    | (858) 342-0609 |                | <a href="mailto:brian.zettle@hyster.com">brian.zettle@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
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| Arkansas Best (ABF)                        | Food          | Mark Hoch         | Brian Zettle    | (858) 342-0609 |                | <a href="mailto:brian.zettle@hyster.com">brian.zettle@hyster.com</a>       | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| ArvinMeritor                               | Manufacturing | Jerry Davidson    | Jacqueline Lee  | (252) 931-5434 | (252) 931-7872 | <a href="mailto:jacqueline.lee@hyster.com">jacqueline.lee@hyster.com</a>   | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Associated Wholesale Grocers               | Food          | Mark Hoch         | Brett Stone     | (913) 648-3600 | (913) 648-3601 | <a href="mailto:brett.stone@hyster.com">brett.stone@hyster.com</a>         | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Atlas Cold Storage                         | Logistics     | Mark Koffarnus    | Brian Zettle    | (858) 342-0609 |                | <a href="mailto:brian.zettle@hyster.com">brian.zettle@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
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| BASF Corporation                           | Manufacturing | Jerry Davidson    | Marj Welchans   | (217) 443-2137 | (217) 443-2662 | <a href="mailto:ahmwelch@hyster.com">ahmwelch@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| BAX Global                                 | Logistics     | Mark Koffarnus    | Brian Zettle    | (858) 342-0609 |                | <a href="mailto:brian.zettle@hyster.com">brian.zettle@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Becton Dickinson                           | Manufacturing | Jerry Davidson    | Drop            |                |                |                                                                            | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Bed Bath & Beyond                          | Logistics     | Mark Koffarnus    | Ken Kinsella    | (317) 915-8395 | (317) 915-8396 | <a href="mailto:ken.kinsella@hyster.com">ken.kinsella@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Benjamin Moore                             | Manufacturing | Jerry Davidson    | Drop            |                |                |                                                                            | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Best Buy                                   | Logistics     | Mark Koffarnus    | Brian Zettle    | (858) 342-0609 |                | <a href="mailto:brian.zettle@hyster.com">brian.zettle@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Bi-LO / Bruno's                            | Logistics     | Mark Koffarnus    | Ken Kinsella    | (317) 915-8395 | (317) 915-8396 | <a href="mailto:ken.kinsella@hyster.com">ken.kinsella@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| BJ's Wholesale Club                        | Food          | Mark Hoch         | Drop            |                |                |                                                                            | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Blue Linx Corporation                      | Paper         | Barry Morse       | Randy Padgett   | (423) 386-5414 | (205) 967-5096 | <a href="mailto:ahrpadge@hyster.com">ahrpadge@hyster.com</a>               | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
| Bluebird                                   | Manufacturing | Jerry Davidson    | Marj Welchans   | (217) 443-2137 | (217) 443-2662 | <a href="mailto:ahmwelch@hyster.com">ahmwelch@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Boeing                                     | Manufacturing | Jerry Davidson    | Scott O'Brien   | (224) 433-6491 | (224) 433-6492 | <a href="mailto:ahsobrie@hyster.com">ahsobrie@hyster.com</a>               | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Boise Cascade                              | Paper         | Barry Morse       | Sandy Shaffer   | (253) 864-0800 | (253) 251-7761 | <a href="mailto:sandy.shaffer@hyster.com">sandy.shaffer@hyster.com</a>     | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
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| Bridgestone Firestone                      | Manufacturing | Jerry Davidson    | Tom Moore       | (586) 992-3460 | (586) 261-5064 | <a href="mailto:tom.moore@hyster.com">tom.moore@hyster.com</a>             | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| Bristol-Meyers Squibb                      | Manufacturing | Jerry Davidson    | Tom Moore       | (586) 992-3460 | (586) 261-5064 | <a href="mailto:tom.moore@hyster.com">tom.moore@hyster.com</a>             | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| British Airways                            | Unassigned    | Open              | Drop            |                |                |                                                                            | Open         |                |                |                                                                      |
| Brooks Pharmacy/Eckerd/Rite Aid            | Logistics     | Mark Koffarnus    | Ken Kinsella    | (317) 915-8395 | (317) 915-8396 | <a href="mailto:ken.kinsella@hyster.com">ken.kinsella@hyster.com</a>       | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
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| C&S Wholesale Grocers                      | Food          | Mark Hoch         | Mark Hoch       | (252) 355-4854 | (919) 869-1418 | <a href="mailto:ahmhoch@hyster.com">ahmhoch@hyster.com</a>                 | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
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| Cargill                                    | Food          | Mark Hoch         | Brett Stone     | (913) 648-3600 | (913) 648-3601 | <a href="mailto:brett.stone@hyster.com">brett.stone@hyster.com</a>         | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Carter Lumber                              | Paper         | Barry Morse       | Mike Stefko     | (972) 387-9600 | (972) 387-9608 | <a href="mailto:mike.stefko@hyster.com">mike.stefko@hyster.com</a>         | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
| Cemex                                      | Paper         | Barry Morse       | Mike Stefko     | (972) 387-9600 | (972) 387-9608 | <a href="mailto:mike.stefko@hyster.com">mike.stefko@hyster.com</a>         | Lisa Coward  | (252) 561-7166 | (252) 931-7872 | <a href="mailto:lisa.coward@hyster.com">lisa.coward@hyster.com</a>   |
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| Circuit City                               | Logistics     | Mark Koffarnus    | Drop            |                |                |                                                                            | Sammie Starr | (252) 561-7168 | (252) 931-7872 | <a href="mailto:sammie.starr@hyster.com">sammie.starr@hyster.com</a> |
| Coca Cola Enterprises                      | Food          | Mark Hoch         | Mark Hoch       | (252) 355-4854 | (919) 869-1418 | <a href="mailto:ahmhoch@hyster.com">ahmhoch@hyster.com</a>                 | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Colgate-Palmolive                          | Food          | Mark Hoch         | Brett Stone     | (913) 648-3600 | (913) 648-3601 | <a href="mailto:brett.stone@hyster.com">brett.stone@hyster.com</a>         | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Collins & Aikman                           | Manufacturing | Jerry Davidson    | Drop            |                |                |                                                                            | April Beale  | (252) 561-7139 | (252) 931-7872 | <a href="mailto:april.beale@hyster.com">april.beale@hyster.com</a>   |
| ConAgra Foods, Inc.                        | Food          | Mark Hoch         | Mark Hoch       | (252) 355-4854 | (919) 869-1418 | <a href="mailto:ahmhoch@hyster.com">ahmhoch@hyster.com</a>                 | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
| Constellation Brands                       | Food          | Mark Hoch         | Peggy Banks     | (480) 987-6510 | (480) 987-6616 | <a href="mailto:peggy.banks@hyster.com">peggy.banks@hyster.com</a>         | Lisa Tooley  | (252) 931-5674 | (252) 931-7872 | <a href="mailto:lisa.tooley@hyster.com">lisa.tooley@hyster.com</a>   |
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| Emskip USA                                     | Unassigned    | Open              | Drop            |                |                |                                                                            | Open         |                |                |                                                                      |
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| Exxon/Mobil                                    | Unassigned    | Open              | Drop            |                |                |                                                                            | Open         |                |                |                                                                      |
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| IAC (International Automotive Components)      | Unassigned    | Open              | Drop            |                |                |                                                                            | Open         |                |                |                                                                      |
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| P & O Ports North America                               | Unassigned    | Open              | Open            |                |                |                                                                            | Open         |                |                |                                                                      |
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| Port America                                            | Unassigned    | Open              | Open            |                |                |                                                                            | Open         |                |                |                                                                      |
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