

Hyster Capital Department Announcement

I am very happy to announce several changes to the Hyster Capital department which will help us to service you and your customers more effectively. The changes are as follows:

1. Russell Brown has been promoted to the new position of Regional Finance Manager for National Accounts. In Russell's new role, he will be responsible for working to secure more National Account sales for both Hyster and Hyster Capital. Russell has been with NMHG since 1998 and has worked in Financial Services the entire time with special focus on servicing NMHG National Accounts. Since 2009, Russell has been the Supervisor, Financial Services reporting to me. Russell is a graduate of East Carolina University.
2. Darrin Briley has been promoted to the position of Supervisor, Financial Services replacing Russell Brown. In Darrin's new role, he will be responsible for effectively supervising the inside Financial Coordinators to ensure superior customer service and for handling the day-to-day activity of National Accounts utilizing NMHG Financial Services. Darrin has worked in Financial Services since 1998 as a Financial Coordinator. Darrin is also a graduate of East Carolina University.
3. Joe Tomkiewicz and Joey Cahoon have joined our team as Financial Coordinators. Joe and Joey will serve as the primary Hyster Capital contact for their assigned dealers to provide competitive structuring and pricing of financial transactions. Both have extensive knowledge of finance and will prove to be great additions to our team. Joe received his undergraduate and graduate degree from East Carolina University. Joey received his undergraduate degree from East Carolina University.

Please find attached an updated organizational chart for Hyster Capital along with the Financial Coordinator and Regional Finance Manager dealer assignments. Please let me know if you have any questions.

As always, we appreciate your business and look forward to continuing to serve your financing needs.

Best regards,

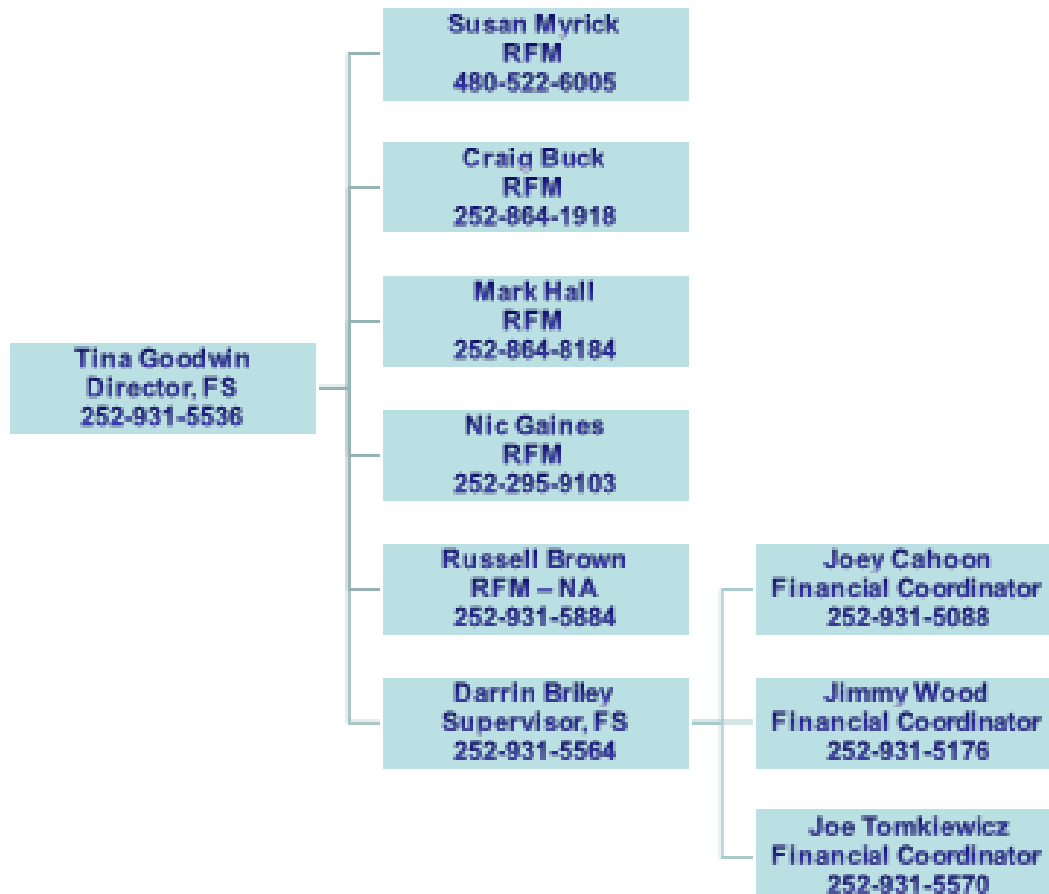


Tina Goodwin
Director, Financial Services

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NMHG Financial Services Organization



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<u>Dealer Name</u>	<u>Financial Coordinator</u>	<u>Regional Finance Manager</u>
Alta Equipment Company	Jimmy Wood	Nic Gaines
American Machinery	Jimmy Wood	Nic Gaines
Arnold Machinery Company	Jimmy Wood	Nic Gaines
Barloworld Handling LLC	Jimmy Wood	Mark Hall
Bohl Equipment Company	Jimmy Wood	Mark Hall
Bublitz Material Handling	Joey Cahoon	Susan Myrick
Deep South Equipment Company	Jimmy Wood	Mark Hall
Equipco Division Phillips Corporation	Jimmy Wood	Nic Gaines
Gammon Equipment Company, Inc.	Joey Cahoon	Susan Myrick
Great Lakes Power Lift	Jimmy Wood	Mark Hall
Hilo Materials Handling Group	Joe Tomkiewicz	Craig Buck
Johnson Machinery Co.	Jimmy Wood	Nic Gaines
Liftech Equipment Companies, Inc.	Jimmy Wood	Mark Hall
McCall Handling Company	Jimmy Wood	Mark Hall
MEE Material Handling LLC	Jimmy Wood	Nic Gaines
MH Equipment Company	Jimmy Wood	Mark Hall
Modern Handling Equipment Company	Jimmy Wood	Mark Hall
Northland Industrial Truck Co., Inc.	Joe Tomkiewicz	Craig Buck
Pape Material Handling, Inc.	Jimmy Wood	Nic Gaines
Sellers Equipment, Inc.	Jimmy Wood	Mark Hall
Stewart & Stevenson Material Handling LLC	Jimmy Wood	Nic Gaines
VBS Inc. Material Handling Equipment	Jimmy Wood	Mark Hall

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