



HYSTER COMPANY

Americas Division

To: All Hyster® Dealer Principals, Sales Managers, Service Managers and Branch Managers
From: Roger Cannady, NMHG – Performance Learning Services
Date: June 13, 2008
Subject: CARB Diesel Regulations Web-Ex

In coordination with NACCO Materials Handling Group, Inc.'s Performance Learning Services, Hyster Company is pleased to announce the availability of a new training web-ex on the recently announced California Air Resource Board (CARB) diesel emissions regulations. Similar to the presentations we conducted on the Gas & LP CARB emissions regulations, this web-ex will help you better understand the upcoming Diesel requirements in the state of California. We are pleased to have Elizabeth Yura from CARB available to discuss key elements of this regulation:

- o The Need for Emissions Reductions
- o Affected Industries
- o Off-Road Regulations
 - o Key dates
 - o Requirements by fleet size
 - o Vehicle Labeling
 - o Annual compliance process
 - o NOx Requirements
 - o Best Available Control Technologies (BACT)
 - o Particulate Matter (PM) Requirements
- o Exemptions and Compliance Extensions
- o Available government programs

It is important that all dealer personnel that are involved in the sale of diesel-powered forklifts in the state of California attend this Web-Ex. The new regulations take effect beginning **June 15, 2008** and the penalties for non-compliance could be substantial.

Due to the large number of participants anticipated, during the Web-Ex we will take questions via the "Chat" and "Question & Answer" options available to participants during the event and answer after the presentation. Please plan to group your dealerships' participants in a conference room or utilizing fewer Call-in/Log-In's whenever possible.





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Let's make sure that all of our customer-facing personnel are armed with the information they need to explain these regulations to our diesel customers.

Web-Ex Schedule and Logistics

Date: June 20, 2008

Time: 3:00 PM EDT (12:00 PM PDT)

Length: Approx. 2hrs

Event ID: 929245328

Password: diesel

To Enroll: To attend this Web seminar, you must first enroll prior to the starting time. Once you enrolled, you will receive an email message confirming your enrollment status and information that you need to join the event.

1. Go to <https://hysterevents.webex.com/hysterevents/onstage/g.php?d=929245328&t=a>
2. Click "Enroll".
3. This event does not require a password for enrollment.
4. Enter your information and then click "Submit".

Once the host approves your enrollment, you will receive a confirmation email message with instructions on how to join the event. At the time of the event you can also "Join" from the hyperlink provided above. Please remember to Logon via the hyperlink above prior to dialing the telephone number. Your computer screen will prompt you to dial, and also provide your call-in number and other required information to participate.

To join the teleconference only

Call-in Toll-free number (US/Canada): **1 – 866 – 469 – 3239**

To contact your host for assistance, send a message to Roger Cannady at aarcanna@nmhq.com.

As always, we appreciate the support of our distribution network and the sales organization and look forward to your attendance.

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