



PRODUCT INFORMATION BULLETIN



PIB # 1029.04

Series Impact: G007, F019, A214, E008

October 29, 2004

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES

FROM: KELLY SMITH – DIRECTOR, HYSTER MARKETING

SUBJ: New Truck List Price Increase

Effective with all orders received by Hyster Company after **December 1, 2004**, new unit and option list prices for the models below will be increased as follows:

Class V

H170 – 280HD	6% List Price Increase
H300 – 360HD	6% List Price Increase
H360HD-EC4	6% List Price Increase
H400H-EC5	6% List Price Increase
H450H-EC6	6% List Price Increase
H360 – 450H	6% List Price Increase
H550 – 700F/FS	6% List Price Increase
H800 – 1050E	6% List Price Increase
H1050 – 1150HD-CH	6% List Price Increase
(HR45 – 25,31, 40S, 36L & 40LS are NOT affected by this)	

All customer and rental units on order with Hyster before December 1, 2004 will be price protected.

Current Hyster dealer “stock on order” will be price protected if converted to a customer or rental order before December 1, 2004

Dealer “stock on order” with “clear to ship” acknowledgement dates on, or before, November 30, 2004 will also be price protected and subject to normal cancellation policy.

Please remember to refresh HERO by selecting the “completely reload tables” option in the price book download area thereby capturing the change to this series.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Kelly A. Smith
Director – Hyster Marketing

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Marketing Department

HYSTER