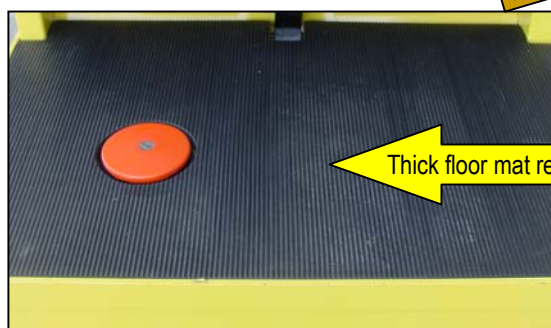
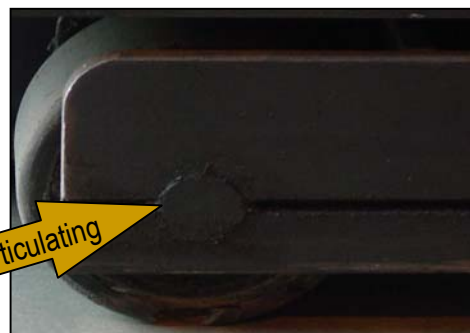
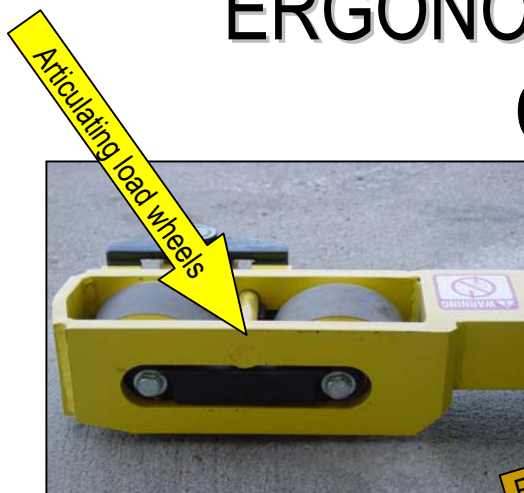


ERGONOMICS / OPERATOR COMFORT

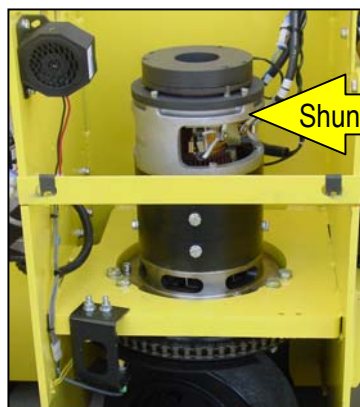


Hyster articulating load wheel and anti-slip floor mat

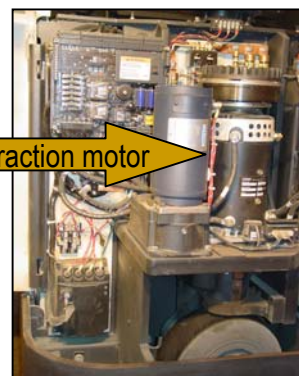
Crown fixed load wheel and anti-slip floor mat

FEATURE	HYSTER	CROWN	BENEFIT
Articulating Load Wheels	The Hyster R30XM ₂ features articulating load wheels. Articulating load wheels provide a smoother ride than typical fixed mounted load wheels, especially on uneven or rough floor surfaces and expansion joints.	The Crown SP3020-30 does not offer articulating load wheels. The fixed load wheel design found on the SP3020-30 does not "float" like the articulating load wheel design; resulting in a rougher ride.	
Operator Compartment Floor mat	The Hyster R30XM ₂ operator compartment features a full 1 inch thick rubber floor mat. This thick rubber cushioned floor mat has a ribbed texture to not only provide a cushioning effect but also acts as an anti-slip mat.	The Crown SP 3020-30 features a .750 thick rubber floor mat. The floor mat is textured like the Hyster floor mat to provide a cushioning effect and act as an anti-slip mat. However, the Hyster floor mat provides .250 inches more cushion than the Crown floor mat.	The innovative articulating load wheel design combined with a full one inch anti-slip rubber floor mat contribute to a smooth and comfortable ride, while reducing operator fatigue.

REDUCED MAINTENANCE COSTS



Shunt Wound traction motor



Series Wound traction motor

Large number of Platform to chassis interface cables



Hyster traction motor and MCU
(Master Control Unit)



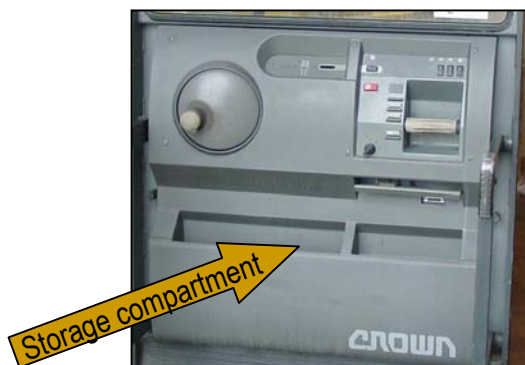
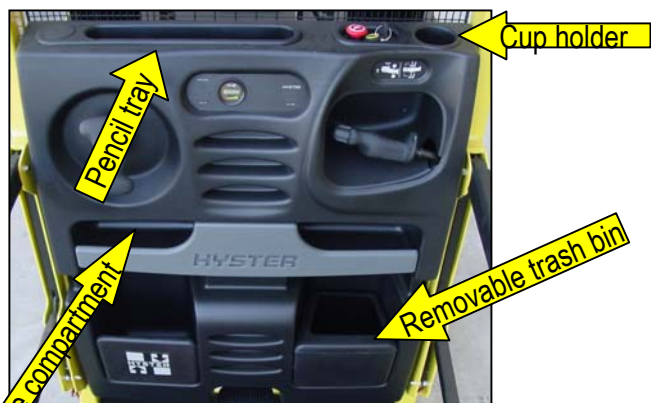
CANbus system simplifies
the electrical system A single
8 conductor wire only



Crown control system and traction motor.
Crown chassis to platform cabling

FEATURE	HYSTER	CROWN	BENEFIT
SEM Traction Motor	The R30XM ₂ features SEM (Separately Excited Motor) technology. The SEM traction system provides regenerative braking which increases motor brush life and battery life. Auto braking, another feature of SEM, reduces brake wear.	The Crown SP3020-30 order picker does not feature a SEM traction system. The series wound drive motor and non-SEM traction system require more maintenance and do not prolong battery life.	 The combination of SEM and CANbus technology enhance product reliability and performance while simplifying the electrical system and reducing service and maintenance costs.
CANbus Communication System	The R30XM ₂ features a CANbus communication system. This system reduces the number of wires and wire connections required to interface the platform to the tractor (chassis). This feature simplifies the electrical system and reduces maintenance requirements.	The SP3020-30 does not feature a CANbus communication system. The SP3020-30 carries three times the number of over the mast electrical conductors as the R30XM ₂ , resulting in a more complex electrical system; contributing to expensive service and maintenance costs.	

OPERATOR COMFORT, INCREASED PRODUCTIVITY

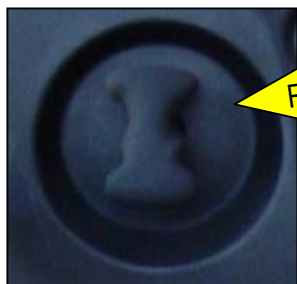


Hyster operator compartment cover and light and fan package

Crown operator compartment cover and light and fan package

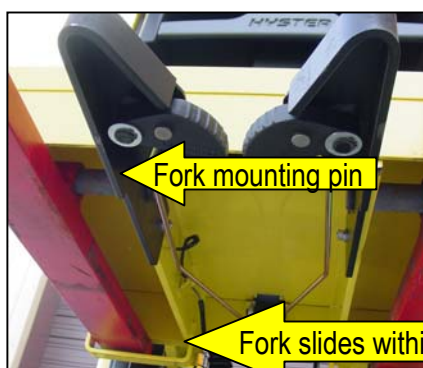
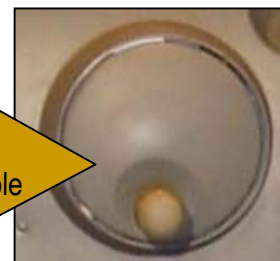
FEATURE	HYSTER	CROWN	BENEFIT
Storage Amenities	There are several storage pockets found within the Hyster R30XM ₂ operator compartment. The storage pockets are large enough for a clip board or a hand held scanner. Also featured is a removable trash bin which requires no tools to remove or install.	The Crown SP3020-30 operator compartment provides two storage bins. They are large enough for a clip board or scanner, however, there is no cup holder or removable trash bin provided.	 
Operator compartment light and fan package	The Hyster R30XM ₂ features a dual light and fan package as standard equipment. The standard light and fan package contains a dome light, a fixed spot light and a two speed fan. Two additional work lights are available as a standard price book option.	The Crown SP3020-30 order picker does not provide a light and fan package as standard equipment. In fact, the light and fan package that Crown offers is a \$425.00 price book option and must be ordered as a complete package. (Includes dome light, 2 work lights).	The Hyster R30XM ₂ features many operator amenities. Designs like the spacious storage compartments, pencil tray, removable trash bin and light and fan package enhance operator comfort and contribute to a more productive operator.

INCREASED PRODUCTIVITY



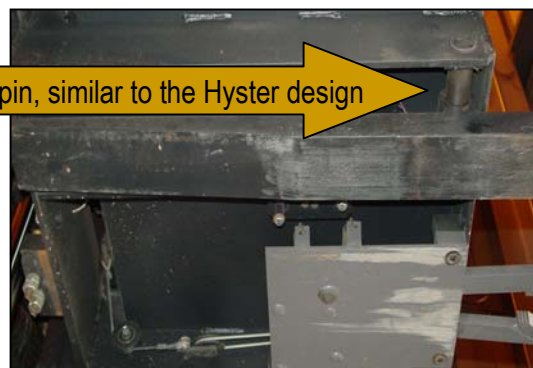
Return To Center steering

Multi-turn steer system
Return to center steering not available



Fork mounting pin

Fork slides within fork pocket



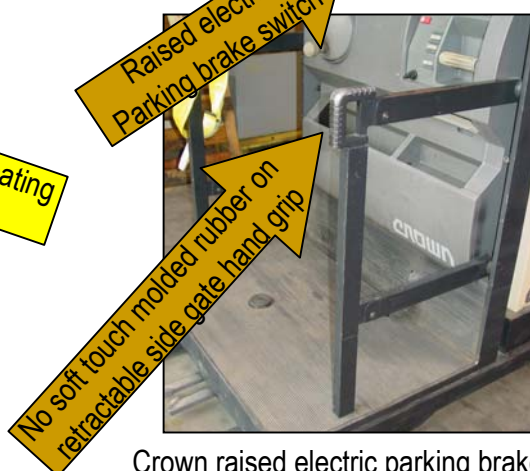
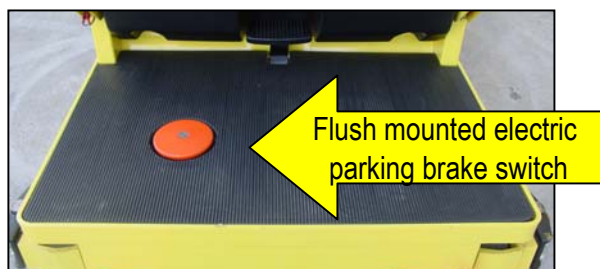
Fork pin, similar to the Hyster design

Hyster RTC (Return To Center)
steering and fork adjustment

Crown multi-turn steering and fork
adjustment

FEATURE	HYSTER	CROWN	BENEFIT
Return To Center (RTC) Steering	The Hyster R30XM ₂ features Return To Center steering as the standard steer option. RTC steering is recommended for rail guided and wire guided applications, and applications where fork end travel is the primary means of travel. Multi-turn steering is available as a no charge price book option	The Crown SP3020-30 does not offer a return to center steering option.	 Hyster Company provides the customer with two optional steering systems to accommodate their specific applications for a more productive operation. Fork adjustments require no tools and no mounting hardware removal or installation, which saves time, contributing to increased productivity potential.
Fork Adjustment	Fork adjustment on the Hyster order picker is quick and easy. To move the forks to different positions simply lift up on the fork tip and slide the fork into the desired position. There are no tools required and no removal and installation of mounting hardware.	The Crown fork adjustments is very similar to the Hyster fork adjustment design. To slide the forks to another position simply lift up on the fork tips and slide into position. No tools required.	

OPERATOR COMFORT, INCREASED PRODUCTIVITY



Hyster flush mounted electric parking brake switch and retractable side gates

Crown raised electric parking brake switch and retractable side gates

FEATURE	HYSTER	CROWN	BENEFIT
Flush Mount Electric Foot Switch	The flush mounted electric foot switch reduces foot fatigue and requires no extra lifting of the leg to activate. The switch is also located within the operator's natural stance, regardless if driving fork first or tractor (chassis) end first.	The Crown electric foot switch is a pedal design. The raised foot switch pedal requires the operator to lift and depress the pedal each time to travel between picks; which contributes to operator leg and foot fatigue.	 The ergonomic designs like the flush mounted electric foot switch and rubber coated side gate assembly hand grips found on the Hyster R30XM2 contribute to operator comfort and enhances productivity potential.
Rubber Coated Retractable Sidegates	The R30XM2 retractable side gate handles are coated with a soft touch, sure grip rubber coating. The rubber coating is pleasing to the touch while providing a good hand grip.	The Crown retractable side gates do not feature a rubber coated hand grip for raising and lowering. The side gates do not provide soft touch - sure grip rubber coating	