

HYSTER COMPANY PRICE LIST

HR45-25, 31, 40S, 36L, 40LS CONTAINER HANDLING REACH TRUCK SERIES CODE A227

COMPLETE TRUCK

		Price	Weight Lbs.
HR45-25	- Top Pick Attachment with Mechanical Pile Slope	\$ 428,955.	147,300
HR45-31	- Top Pick Attachment with Mechanical Pile Slope	442,515.	153,200
HR45-40S	- Top Pick Attachment with Mechanical Pile Slope	473,500.	155,400
HR45-36L	- Top Pick Attachment with Mechanical Pile Slope	494,760.	162,700
HR45-40LS	- Top Pick Attachment with Mechanical Pile Slope	514,950.	165,400

Attachments included above are underlined in the price list.

STANDARD FEATURES

- Cummins QS M11-290 Electronic Turbo Charged Diesel Engine and 4 Speed Powershift Transmission with Autoshift
- Directional Shift Lever
- Boom to Stack 9' 6" Containers 5-High and 8' 6" Containers 5-High (HR45-25, 31, and 40S)
- Boom to Stack 9' 6" Containers 4-High and 8' 6" Containers 5-High (HR45-36L and 40LS)
- Twistlock Position Indicator Lights
- 18.00 x 25 - 40 Ply Pneumatic Drive and Steer Tires (HR45-25)
- 21.00 x 25 - 32 Ply Pneumatic Drive and Steer Tires (HR45-31, 40S, 36L, and 40LS)
- Cab - Includes: Tinted Glass, Front and Top Wipers, Heater and Defroster Fan (HR45-25, 31, and 40S) Fixed with Single Seat (HR45-36L and 40LS) Sliding with Single Seat
- Air Conditioner
- Hydraulic Wet Disc Brakes
- Light Package - Includes 4 Front Work Lights Mounted on the Boom, 2 Rear Work Lights, 2 Headlights, 2 Front Marker Lights, 4 Direction Indicators, 2 Stop and Tail Lights, and 2 Amber Flashing Lights Located on Each Side of the Boom
- 24 Volt Electrical System w/70 AMP Alternator
- Back-up Alarm
- Front Stabilizer (HR45-40S and 40LS)
- Operators Manual

BASIC MODEL

	Option No.	Price
HR45-25	051-01	\$ 363,415.
HR45-31	051-02	376,975.
HR45-40S	051-03	407,960.
HR45-36L	051-04	429,220.
HR45-40LS	051-05	449,410.

OPTIONS FOR BASIC MODEL - Add-On or (Deduct)

A \$600 Net Surcharge will apply to ALL trucks ordered for CALIFORNIA END USERS.

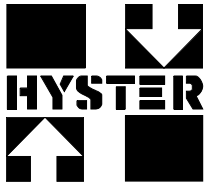
Engines -	Cummins M11-290 Turbo Charged Diesel Engine	Contact Hyster Big Trucks
Cabs -	Fixed Cab (HR45-25, 31, and 40S)	Option No. 072-01
	Sliding Cab (HR45-36L and 40LS)	072-02
Tires -	Drive and Steer	
	18.00 x 25 - 40 Ply Pneumatic	275-01 \$ Std
	18.00 x 25 Radial Michelin XZM	275-02 305.
	18.00 x 25 Radial Slick	275-03 3,105.
	21.00 x 25 - 32 Ply Pneumatic	275-04 2,345.
	18.00 x 33 - 36 Ply Pneumatic	275-05 11,595.
		HR45-25 HR45-31/40LS
		Std N/A
		N/A N/A
		Std Std
		9,245.

Subject to Change Without Notice

PRICES F.O.B.
AMERICAS Port of Entry

Replaces
12/01/02

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Effective
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OPTIONS FOR BASIC MODEL - Add-On or (Deduct) (Cont'd)

	Option No.	Price
Lights - Light Package - Includes 4 Front Work Lights Mounted on the Boom, 2 Rear Work Lights, 2 Headlights, 2 Front Marker Lights, 4 Direction Indicators, 2 Stop and Tail Lights, and 2 Amber Flashing Lights Located on Each Side of the Boom	086-01	Std
Second Seat -	065-01	\$ 565.
Cold Weather Kit - Includes preheaters for hydraulic oil, engine oil, engine coolant, and fuel	073-01	7,400.
Load Moment Indicator System -	Contact Hyster Big Trucks	

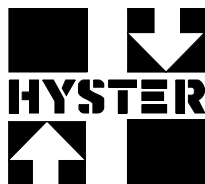
BOOMS

	Option No.	Price
HR45-25, 31, and 40S Stack 9' 6" Containers 5-High and 8' 6" Containers 5-High.....	851-01	Std
HR45-36L and 40LS Stack 9' 6" Containers 4-High and 8' 6" Containers 5-High.....	851-02	Std

ATTACHMENTS

	Option No.	Price
Top Pick Attachment - Elme model 817 Includes: 20' - 40' Telescoping Top Pick Container Attachment, Rotator, Sideshift, Pendular Floating Twistlocks With Mechanical Pile Slope With Power Pile Slope	852-04 852-05	\$ 65,540. 74,650.
Other Top Pick Attachments	Contact Hyster Big Trucks	
Top/Bottom Pick Attachment	Contact Hyster Big Trucks	
Fixed Hook Attachment	Contact Hyster Big Trucks	

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AVAILABILITY ESTIMATES - Contact Hyster Company Big Truck Sales Department Before Quoting

Availability for Hyster Company HR45-25, 31, 40S, 36L, and 40LS reach trucks will be provided upon request. Do not attempt to quote availability without prior consultation from Hyster Company. Quoted availability will always be subject to prior sales, and will depend upon the number of units being quoted or sold. Do not assume that multiple unit orders of identically equipped trucks will have the same weeks of availability. When submitting an order to Hyster Company for HR45-25, 31, 40S, 36L, and 40LS reach trucks, always request a new confirmation of the latest estimate for weeks of availability at that time, so accurate availability information can be communicated to the customer. Hyster Company's receipt of prior orders may have changed the weeks of availability since the quote was created.

TRANSPORTATION CHARGES - Contact Hyster Company Big Truck Sales Department for Pricing

Hyster Company HR45-25, 31, 40S, 36L, and 40LS trucks are priced FOB Continental Americas Port of Entry, which means that all Ocean Freight expenses to Continental destinations are already included in the price of the truck. These trucks are shipped via RO-RO vessels (roll on, roll off ships) to Continental RO-RO ports in North, Central, and South America. Contact Hyster Big Truck Sales to determine the closest RO-RO port to the customer location. All Overland Freight expenses to deliver the truck from the Continental Americas Port of Entry to the customer location are in addition to the prices in this Price List. Special Ocean Freight expenses to NON-Continental Americas Ports are also in addition to the prices in this Price List. Hyster Company can provide a firm quote at net price for Overland or Special Ocean Freight charges to the final destination, and can coordinate all Overland or Special Ocean Freight activities for the delivering truck. If arrangements are not made through Hyster Company, the Dealership is responsible for all Overland or Special Ocean Freight concerns, including the scheduling of and the cost of freight carrier(s), and all arrival communication with the end customer.

INSTALLATION ASSISTANCE

	Option No.	Price
Installation Charge	304-02	\$ 2,050. Net

The Installation Assistance option provides the Dealership with a Hyster Company Field Service/Installation Engineer or other Authorized Installation Assistance Provider endorsed by Hyster Company to properly direct and aid in the set-up of the ordered truck. Installation Assistance may be required on the first order at each Dealership branch location for HR45-25, 31, 40S, 36L, and 40LS reach trucks, and may also be required on subsequent orders. Hyster Company will determine this requirement based on the experience level of the Dealership, the proficiency level of the Technicians that are assembling the unit, and the complexity of the truck that is being installed. Hyster Company has the final authority for the decision to require this Installation Assistance option on the order. For installation of multiple units, contact Hyster Big Trucks to determine Installation Assistance pricing.

INSTALLATION INFORMATION

Hyster Company HR45-25, 31, 40S, 36L, and 40LS reach trucks are delivered directly to the customer site and need to be set-up at the customer site. A typical installation for this series of truck will require an average of two days, with the use of two technicians to perform the installation. A Dealership without proficient Technicians who lack prior installation experience for this series of truck may take substantially longer to complete the installation; however, experienced and prepared technicians may require less than the two day average. Hyster Company's Installation Assistance will help to ensure a cost effective installation when Dealership experience is lacking, resulting in a proper and timely set-up for the customer. Dealership responsibilities for the set-up must include provision of the following personnel and equipment:

- Salesperson presence is required during the first hour of the installation and also upon completion of the installation.
- Two qualified Service Technicians are required for the entire duration of the installation. If only one Technician is available, Hyster Company must be notified prior to the installation, as additional charges for Installation Assistance may be necessary.
- A certified Crane Operator and Crane with a capacity of approximately 65 tons.
- A minimum of one mechanical hoisting winch of 1.5 tons capacity, with a quantity of two preferred.
- Four Cables approximately 25' in length of sufficient capacity to lift the boom, attachment, and counterweight.
- One 4" Nylon Strap that is 8' long capable of lifting 1200 pounds.
- A complete set of Metric open-end wrenches and sockets up to 36 mm and a 50 mm wrench.
- A torque wrench with a capacity of up to 600 lb-ft.
- A hydraulic jack with minimum capacity of 15 ton.
- A tire cage to inflate air pressure in the tires.

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