

**HYSTER CAPITAL***A Division of NMHG Financial Services, Inc.*

VALULEASE RATE CARD

Payments in Arrears

For Units Ordered January 1, 2010 thru March 31, 2010

Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)**Payments in Arrears****FINANCE TERM (Months)****Qualifying Models of New Hyster Equipment Listed Below****Rate**1224**0.00%****0.00%**

.08333

.04167

S30FT-S40FTS, S40FT-S70FT, S80FT-S120FT

H30FT-H40FTS, H40FT-H70FT, H80FT-H120FT, H135FT-H155FT

H170HD-H360HD

E25Z-E40ZS, E45Z-E65Z ** (Extra batteries and chargers quoted separately)

J30ZT-J40ZT ** (Extra batteries and chargers quoted separately)

N35ZRS-N45ZR, N30ZDR-N35ZDR, N40ZRS, N30ZDRS ** (Extra batteries and chargers quoted separately)

R30XM2, R30XMS2, R30XMA2, R30XMF2 ** (Extra batteries & chargers quoted separately)

**Tax Lease (Fair Market Value P.O.) For Units Ordered January 1, 2010 thru March 31, 2010****New Equipment Only****Payments in Arrears****FINANCE TERM (Months)**3639486063**5.40%****5.40%****5.40%****5.40%****5.40%**

S30FT-S40FTS, S40FT-S70FT, S80FT-S120FT

Payment Factor:

.02220

.02096

.01835

.01585

.01551

Purchase Option

FMV

FMV

FMV

FMV

FMV

H30FT-H40FTS, H40FT-H70FT, H80FT-H120FT, H135FT-H155FT

Payment Factor:

.02143

.02025

.01760

.01527

.01482

Purchase Option

FMV

FMV

FMV

FMV

FMV

H170HD-H360HD

Payment Factor:

.02246

.02214

.01891

.01614

.01606

Purchase Option

FMV

FMV

FMV

FMV

FMV

E25Z-E40ZS, E45Z-E65Z ** (Extra batteries and chargers quoted separately)

Payment Factor:

.02451

.02284

.01966

.01673

.01620

Purchase Option

FMV

FMV

FMV

FMV

FMV

J30ZT-J40ZT ** (Extra batteries and chargers quoted separately)

Payment Factor:

.02451

.02284

.01966

.01673

.01620

Purchase Option

FMV

FMV

FMV

FMV

FMV

N35ZRS-N45ZR, N30ZDR-N35ZDR, N40ZRS, N30ZDRS **

Payment Factor:

.02399

.02261

.01928

.01644

.01592

Purchase Option

FMV

FMV

FMV

FMV

FMV

R30XM2, R30XMS2, R30XMA2, R30XMF2 ** (Extra B & C quoted separately)

Payment Factor:

.02553

.02402

.02022

.01716

.01661

Purchase Option

FMV

FMV

FMV

FMV

FMV

Attachments

Payment Factor:

.03083

.02870

.02390

.01975

.01920

Purchase Option

FMV

FMV

FMV

FMV

FMV

** Extra Batteries & Chargers

Payment Factor:

.03083

.02870

.02390

.01975

.01920

Purchase Option

FMV

FMV

FMV

FMV

FMV

TERMS AND CONDITIONS***Valulease cannot be combined with special discounting******Electric truck factors include 1 battery and 1 charger. Extra batteries and chargers must be quoted separately using B & C designated factors.*****Not available for Fortis 20 trucks**

* 2,000 Annual Operating Hours

* Normal/Clean Application

* Payments in Arrears

* All Engine Types

3 Stage Uprights ONLY**Quotes based on competitive sell prices**

*For deals that do not meet these specifications please call for a custom quote at 1 (877) 497-8227 and ask for your Hyster Capital Financial Coordinator.

Hyster Capital Contact Information**Toll Free: (877) HYSTCAP (497-8227)**

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All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.