

**HYSTER CAPITAL***A Division of NMHG Financial Services, Inc.*

VALULEASE RATE CARD

Payments in Advance

Effective February 1, 2008 through March 31, 2008

Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)**One Monthly Payment in Advance****New Hyster Equipment**

Rate

FINANCE TERM (Months)

	<u>12</u>	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>	<u>72</u>
	5.40%	5.40%	5.40%	5.40%	5.40%	5.40%
	.08541	.04385	.03002	.02311	.01897	.01622

Tax Lease (Fair Market Value P.O.) For Units Ordered February 1, 2008 thru March 31, 2008**New Equipment Only****One Monthly Payment in Advance****FINANCE TERM (Months)**

		<u>12</u>	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>
		3.90%	3.90%	4.40%	4.90%	4.90%
S25FT-S40FTS, S40FT-S70FT	Payment Factor:	.05219	.02924	.02129	.01762	.01581
	Purchase Option	FMV	FMV	FMV	FMV	FMV
S80FT-S120FT	Payment Factor:	.05219	.02884	.02129	.01762	.01581
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H80FT-H120FT, H135FT-H155FT	Payment Factor:	.05219	.02884	.02129	.01762	.01581
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H25FT-H40FTS, H40FT-H70FT	Payment Factor:	.05056	.02844	.02103	.01743	.01581
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H170HD-H360HD;	Payment Factor:	.05546	.02964	.02181	.01800	.01552
	Purchase Option	FMV	FMV	FMV	FMV	FMV
E25Z-E40ZS, E45Z-E65Z (Batteries and chargers quoted separately)	Payment Factor:	.05464	.03084	.02233	.01856	.01611
	Purchase Option	FMV	FMV	FMV	FMV	FMV
J30ZT-J40ZT (Batteries and chargers quoted separately)	Payment Factor:	.05627	.03084	.02233	.01856	.01581
	Purchase Option	FMV	FMV	FMV	FMV	FMV
N35ZR/S-N45ZR, N30ZDR-N35ZDR, N40ZRS, N30ZDRS, N50XMA3	Payment Factor:	.06198	.03444	.02441	.01969	.01669
	Purchase Option	FMV	FMV	FMV	FMV	FMV
R30XM2, R30XMS2, R30XMA2, R30XMF2 (B & C quoted separately)	Payment Factor:	.06362	.03524	.02492	.02007	.01699
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Attachments	Payment Factor:	.08632	.04482	.03042	.02373	.01975
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Battery & Charger)	Payment Factor:	.08632	.04482	.03042	.02373	.01975
	Purchase Option	FMV	FMV	FMV	FMV	FMV

TERMS AND CONDITIONS***FC number required for valulease rates*****Batteries and chargers must be quoted separately using B & C designated factors**

* 2,000 Annual Operating Hours

* Normal/Clean Application

* One Monthly Payment in Advance

* All Engine Types

* 2 or 3 Stage Upright

***Quotes based on competitive sell prices**

*For deals that do not meet these specifications please call for a custom quote at 1 (877) 497-8227 and ask for a Hyster Capital Account Manager.

* Please call Hyster Capital for all Stated Purchase Option Quotes

Hyster Capital Contact Information**Toll Free: (877) HYSTCAP (497-8227)**

Bob Sattler: Vice President Dealer Dev./Hyster Capital Ext 7102

Steve R. Johnson: Field Sales Manager (480)-219-7170

Russell Brown: Manager Financial Services Ext 5884

Don Batts: Account Manager Ext 5683

Mark Hall: Field Sales Manager (252) 864-8184

Will Brinson: Account Manager Ext 5176

Nathan Morgan: Account Manager Ext 5680

Mary Patterson: Marketing Coordinator Ext 5678

Chris Flower: Remarketing Manager Ext 5666

Tres Frank: Asst Remarketing Mgr Ext 7109

Billy Cowart: Field Sales Manager (866) 497-8372

All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.