

**HYSTER CAPITAL**

A Division of NMHG Financial Services, Inc.

VALULEASE RATE CARD

Payments in Arrears

For Units Ordered October 1, 2009 thru December 31, 2009

Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)**Payments in Arrears****FINANCE TERM (Months)****Qualifying Models of New Hyster Equipment Listed Below****Rate**

<u>12</u>	<u>24</u>
0.00%	0.00%
.08333	.04167

S30FT-S40FTS, S40FT-S70FT, S80FT-S120FT
 H30FT-H40FTS, H40FT-H70FT, H80FT-H120FT, H135FT-H155FT
 H170HD-H360HD
 E25Z-E40ZS, E45Z-E65Z ** (Extra batteries and chargers quoted separately)
 J30ZT-J40ZT ** (Extra batteries and chargers quoted separately)
 N35ZRS-N45ZR, N30ZDR-N35ZDR, N40ZRS, N30ZDRS ** (Extra batteries and chargers quoted separately)
 R30XM2, R30XMS2, R30XMA2, R30XMF2 ** (Extra batteries & chargers quoted separately)

**Tax Lease (Fair Market Value P.O.) For Units Ordered October 1, 2009 thru December 31, 2009****New Equipment Only****Payments in Arrears****FINANCE TERM (Months)**

		<u>36</u>	<u>39</u>	<u>48</u>	<u>60</u>	<u>63</u>
		5.40%	5.40%	5.40%	5.40%	5.40%
S30FT-S40FTS, S40FT-S70FT, S80FT-S120FT	Payment Factor:	.02220	.02096	.01835	.01585	.01551
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H30FT-H40FTS, H40FT-H70FT, H80FT-H120FT, H135FT-H155FT	Payment Factor:	.02143	.02025	.01760	.01527	.01482
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H170HD-H360HD	Payment Factor:	.02246	.02214	.01891	.01614	.01606
	Purchase Option	FMV	FMV	FMV	FMV	FMV
E25Z-E40ZS, E45Z-E65Z ** (Extra batteries and chargers quoted separately)	Payment Factor:	.02451	.02284	.01966	.01673	.01620
	Purchase Option	FMV	FMV	FMV	FMV	FMV
J30ZT-J40ZT ** (Extra batteries and chargers quoted separately)	Payment Factor:	.02451	.02284	.01966	.01673	.01620
	Purchase Option	FMV	FMV	FMV	FMV	FMV
N35ZRS-N45ZR, N30ZDR-N35ZDR, N40ZRS, N30ZDRS **	Payment Factor:	.02399	.02261	.01928	.01644	.01592
	Purchase Option	FMV	FMV	FMV	FMV	FMV
R30XM2, R30XMS2, R30XMA2, R30XMF2 ** (Extra B & C quoted separately)	Payment Factor:	.02553	.02402	.02022	.01716	.01661
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Attachments	Payment Factor:	.03088	.02874	.02395	.01980	.01925
	Purchase Option	FMV	FMV	FMV	FMV	FMV
** Extra Batteries & Chargers	Payment Factor:	.03088	.02874	.02395	.01980	.01925
	Purchase Option	FMV	FMV	FMV	FMV	FMV

TERMS AND CONDITIONS***Valulease cannot be combined with special discounting**

****Electric truck factors include 1 battery and 1 charger. Extra batteries and chargers must be quoted separately using B & C designated factors.**

***Not available for Fortis 20 trucks**

* 2,000 Annual Operating Hours

* Normal/Clean Application

* Payments in Arrears

* All Engine Types

3 Stage Uprights ONLY**Quotes based on competitive sell prices**

*For deals that do not meet these specifications please call for a custom quote at 1 (877) 497-8227 and ask for your Hyster Capital Financial Coordinator.

Hyster Capital Contact Information**Toll Free: (877) HYSTCAP (497-8227)**

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All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.