

**HYSTER CAPITAL***A Division of NMHG Financial Services, Inc.*

STANDARD RATE CARD

Payments in Advance

Effective April 1, 2009 through April 30, 2009

Full Payout (Lease with \$1 Purchase Option or Loan & Security Agreement)**One Monthly Payment in Advance**

		FINANCE TERM (Months)					
		<u>12</u>	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>	<u>72</u>
All New & Used Hyster Equipment	Rate	8.00%	8.00%	8.00%	8.25%	8.25%	8.75%
All New Non Hyster Equipment over \$10K		.08641	.04493	.03113	.02436	.02026	.01777
		<u>12</u>	<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>	
All Non Hyster Equipment Under \$10K	Rate	11.00%	11.00%	11.00%	11.00%	11.00%	
		.08758	.04618	.03244	.02561	.02154	

Used Equipment: Terms up to 48 months for transactions over \$10,000; Term may be reduced based on age of equipment or credit. Down payment may be required.

Allied Products: Terms up to 36 months for transactions less than \$10,000; Maximum term of 60 months for transactions over \$10,000; Term may be reduced based on equipment or credit.

Tax Lease (Fair Market Value P.O.) For Units Ordered April 1, 2009 thru April 30, 2009**New Equipment Only****One Monthly Payment in Advance**

		FINANCE TERM (Months)				
		<u>24</u>	<u>36</u>	<u>48</u>	<u>60</u>	<u>72</u>
S70FT-S155FT	Payment Factor:	.03472	.02547	.02132	.01853	.01744
	Purchase Option	FMV	FMV	FMV	FMV	FMV
S30FT-S70FT	Payment Factor:	.03472	.02524	.02115	.01853	.01744
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H70FT-H155FT	Payment Factor:	.03286	.02453	.02065	.01801	.01744
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H30FT-H70FT	Payment Factor:	.03249	.02429	.02048	.01814	.01744
	Purchase Option	FMV	FMV	FMV	FMV	FMV
H170HD-H360HD;	Payment Factor:	.03509	.02618	.02148	.01853	.01744
	Purchase Option	FMV	FMV	FMV	FMV	FMV
E25Z-E65Z; J30ZT-J65Z	Payment Factor:	.03509	.02595	.02148	.01878	.01764
	Purchase Option	FMV	FMV	FMV	FMV	FMV
E70Z-E120Z; E30HSD-E40HSD	Payment Factor:	.03954	.02855	.02316	.01968	.01774
	Purchase Option	FMV	FMV	FMV	FMV	FMV
All N Series and V Series	Payment Factor:	.03879	.02831	.02299	.01955	.01794
	Purchase Option	FMV	FMV	FMV	FMV	FMV
All R Series	Payment Factor:	.03954	.02855	.02333	.01993	.01794
	Purchase Option	FMV	FMV	FMV	FMV	FMV
W25-40ZC; W20-40ZA; W20-30ZR	Payment Factor:	.04541	.03152	.02474	.02074	.01813
	Purchase Option	FMV	FMV	FMV	FMV	FMV
W40-50Z; W60-80Z; B60-80Z; T5Z-T7Z; C60-C80Z	Payment Factor:	.04541	.03152	N/A	N/A	N/A
	Purchase Option	FMV	FMV	FMV	FMV	FMV
Attachments (with truck only)	Payment Factor:	.04541	.03152	.02474	.02074	.01813
Sold Alone Attachments - Full Payout only	Purchase Option	FMV	FMV	FMV	FMV	FMV
Battery & Charger (with truck only)	Payment Factor:	.04541	.03152	.02474	.02074	.01813
Sold Alone Battery/Charger - Full Payout only	Purchase Option	FMV	FMV	FMV	FMV	FMV

TERMS AND CONDITIONS

- * 2,000 Annual Operating Hours
- * Normal/Clean Application
- *One Monthly Payment in Advance
- * All Engine Types
- *2 or 3 Stage Upright

***Quotes based on competitive sell prices**

*For deals that do not meet these specifications please call for a custom quote at 1 (877) 497-8227 and ask for a Hyster Capital Account Manager.

* Please call Hyster Capital for all Stated Purchase Option Quotes

Hyster Capital Contact Information**Toll Free: (877) HYSTCAP (497-8227)**

Bob Sattler: Vice President Dealer Dev./Hyster Capital Ext 7102

Russell Brown: Manager Financial Services (252) 931-5884

Don Batts: Account Manager (252) 931-5683

Mark Hall: Field Sales Manager (252) 864-8184

Will Brinson: Field Sales Manager (252) 355-0323

Nathan Morgan: Asst. Remarketing Manager (252) 931-5680

Mary Patterson: Marketing Coordinator (252) 931-5678

Jacqueline Lee: Asst Remarketing Manager (252) 931-5434

Nic Gaines: Account Manager (252) 931-5176

All transactions are subject to credit approval by Hyster Capital and subsequent execution of all required documentation. Rates will be protected for delivery up to 90 days from date of credit approval. A one time documentation fee of \$95 will apply to all new Lease Agreements. Interim rent is applicable for all Tax Lease transactions. Verification of physical damage and liability insurance is required prior to funding. Published rates and payment factors are subject to change without prior notice.