

HYSTER COMPANY

PRICE LIST

H800, H880, H970, H1050E

FORK LIFT TRUCK

SERIES CODE D117

COMPLETE TRUCK

	Price	Weight Lbs.
H800E - 281" Wide Width 2 Stage Vista Mast, 124" Wide Width SSFP, 96" Pin Type Forks	\$ 374,610.	121,275
H880E - 281" Wide Width 2 Stage Vista Mast, 124" Wide Width SSFP, 96" Pin Type Forks	380,635.	126,975
H970E - 281" Wide Width 2 Stage Vista Mast, 124" Wide Width SSFP, 96" Pin Type Forks	387,420.	130,110
H1050E - 281" Wide Width 2 Stage Vista Mast, 124" Wide Width SSFP, 96" Pin Type Forks	394,955.	137,135

Mast, Carriage, and Forks included above are underlined in the price list.

STANDARD FEATURES

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| <ul style="list-style-type: none"> - Cummins QSM11-290 Electronic Turbo Charged Diesel Engine and Clark 36000 Series 4 Speed Powershift Transmission with Autoshift - Directional Shift Lever - Hydraulic Control Valve for Main and Auxiliary Functions - Hose Group - 6 Degree Forward, 10 Degree Back Tilt - Overhead Exhaust - 18.00 x 25 - 36 Ply Drive and Steer Tires - Mid-Mount Operator Position - Cab - Includes, Tinted Glass, Front, Top, and Rear Wipers, Heater with 3 Speed Fan, Interior Fan and Light, Front and Rear Window Defrosters | <ul style="list-style-type: none"> - Tilt Steer Wheel - 2 Rearview Mirrors - Electric Horn - Full Suspension Cloth Seat With Armrest and Seat Belt - Back-up Alarm - Hydraulic Wet Disc Brakes - Light Package - Includes 4 Floodlights, 2 Headlights and 2 Front Marker Lights on Fenders, 2 Rear Drive Lights, 2 Brake and Backup Lights, Turn Signals with Hazard Switch - 24 Volt Electrical System w/70 AMP Alternator - Amber Strobe Light - 150 Gallon Fuel Tank - Operators Manual |
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BASIC MODEL

	Option No.	Price	Weight Lbs.
H800E	051-01	\$ 267,680.	77,220
H880E	051-02	273,705.	82,920
H970E	051-03	280,490.	86,055
H1050E	051-04	288,025.	93,080

OPTIONS FOR BASIC MODEL - Add-On or (Deduct)

A \$600 Net Surcharge will apply to ALL trucks ordered for CALIFORNIA END USERS.

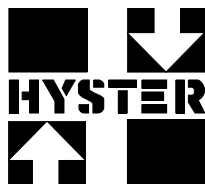
	Option No.	Price
Engine/Transmission -Cummins QSM11-290 Electronic Turbo Charged Diesel Engine and Clark 36000 Series 4 Speed Powershift Transmission with Autoshift.....	052-01	Std.
Cummins QSM11-330 Electronic Turbo Charged Diesel Engine and Clark 40000 Series 4 Speed Powershift Transmission with Autoshift.....	052-02	\$ 5,290.
Cab - Cab	072-01	Std
Drive Axle - Wide - Width Over Drive Tires is 168"	059-01	Std
Narrow - Width Over Drive Tires is 153"	059-02	\$ (3,310.)
Seats - Full Suspension Cloth Seat w/Armrest, Seat Belt	065-01	Std
Air Ride Full Suspension Cloth Seat w/Armrest, Seat Belt	065-02	1,620.
Tires - Drive and Steer		
18.00 x 25 - 36 Ply Pneumatic	275-01	Std
18.00 x 25 Radial Michelin XZM	275-02	5,875.
18.00 x 33 DRIVE Tires	Contact Hyster Big Trucks	
Horns - Electric Horn	106-01	Std
Air Horn	106-02	255.

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PRICES F.O.B.
AMERICAS Port of Entry

Replaces
03/05/03

PAGE C-9.1
Effective
04/25/03



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OPTIONS FOR BASIC MODEL - Add-On or (Deduct) (Cont'd)

	Option No.	Price
Lights -		
Light Package - Includes 4 Floodlights, 2 Headlights and 2 Front Marker Lights on Fenders, 2 Rear Drive Lights, 2 Brake and Backup Lights, Turn Signals with Hazard Switch	086-03	Std
Engine Compartment Light	092-01	310.
Lights By Stairs	092-02	420.
Hydraulic Oil Level Warning -	314-01	\$ 850.
Air Conditioning -	Contact Hyster Big Trucks	
Short Wheelbase Truck -	Contact Hyster Big Trucks	

MASTS

Wide Width Mast 2 Stage Vista For Wide Axle

	Option No.	Price	Weight Lbs.
MFH- 173" Lowered - 197"	150-01	\$ 48,720.	20,665
281" 251"	150-02	52,880.	26,375
341" 281"	150-03	57,555.	29,006
365" 293"	150-04	58,600.	30,275
389" 305"	150-05	59,635.	30,880

Narrow Width Mast 2 Stage Vista For Narrow Axle

MFH- 173" Lowered - 197"	150-06	45,060.	19,865
281" 251"	150-07	49,190.	25,480
341" 281"	150-08	53,680.	28,015
365" 293"	150-09	54,580.	29,285
389" 305"	150-10	55,710.	29,890

CARRIAGE - With Fork Positioner

	Option No.	Price	Weight Lbs.
Wide			
124" Wide for Wide Width Mast	156-01	\$ 20,830.	6,900
Narrow			
124" Wide for Narrow Width Mast	156-02	18,665.	6,900

SIDESHIFT - With Fork Positioner

	Option No.	Price	Weight Lbs.
Wide			
124" Wide for Wide Width Mast	158-01	\$ 35,270.	11,780
Narrow			
124" Wide for Narrow Width Mast	158-04	33,325.	11,780

FORKS - Quick Disconnect, Pin Type

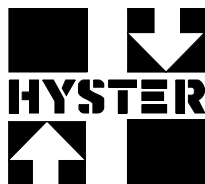
	Length	Section	Option No.	Price	Weight Lbs.
H800-1050E	96"	5.5" x 12"	163-02	\$ 18,780.	5,900

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PRICES F.O.B.
AMERICAS Port of Entry

Replaces
12/01/02

PAGE C-9.2
Effective
03/05/03



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AVAILABILITY ESTIMATES - Contact Hyster Company Big Truck Sales Department Before Quoting

Availability for Hyster Company H800-1050E FLT trucks will be provided upon request. Do not attempt to quote availability without prior consultation from Hyster Company. Quoted availability will always be subject to prior sales, and will depend upon the number of units being quoted or sold. Do not assume that multiple unit orders of identically equipped trucks will have the same weeks of availability. When submitting an order to Hyster Company for H800-1050E FLT trucks, always request a new confirmation of the latest estimate for weeks of availability at that time, so accurate availability information can be communicated to the customer. Hyster Company's receipt of prior orders may have changed the weeks of availability since the quote was created.

TRANSPORTATION CHARGES - Contact Hyster Company Big Truck Sales Department for Pricing

Hyster Company H800-1050E FLT trucks are priced FOB Continental Americas Port of Entry, which means that all Ocean Freight expenses to Continental destinations are already included in the price of the truck. These trucks are shipped via RO-RO vessels (roll on, roll off ships) to Continental RO-RO ports in North, Central, and South America. Contact Hyster Big Truck Sales to determine the closest RO-RO port to the customer location. All Overland Freight expenses to deliver the truck from the Continental Americas Port of Entry to the customer location are in addition to the prices in this Price List. Special Ocean Freight expenses to NON-Continental Americas Ports are also in addition to the prices in this Price List. Hyster Company can provide a firm quote at net price for Overland or Special Ocean Freight charges to the final destination, and can coordinate all Overland or Special Ocean Freight activities for the delivering truck. If arrangements are not made through Hyster Company, the Dealership is responsible for all Overland or Special Ocean Freight concerns, including the scheduling of and the cost of freight carrier(s), and all arrival communication with the end customer.

INSTALLATION ASSISTANCE

Installation Charge	Option No. 304-01	Price \$ 2,050. Net
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The Installation Assistance option provides the Dealership with a Hyster Company Field Service/Installation Engineer or other Authorized Installation Assistance Provider endorsed by Hyster Company to properly direct and aid in the set-up of the ordered truck. Installation Assistance may be required on the first order at each Dealership branch location for H800-1050E FLT trucks, and may also be required on subsequent orders. Hyster Company will determine this requirement based on the experience level of the Dealership, the proficiency level of the Technicians that are assembling the unit, and the complexity of the truck that is being installed. Hyster Company has the final authority for the decision to require this Installation Assistance option on the order. For installation of multiple units, contact Hyster Big Trucks to determine Installation Assistance pricing.

INSTALLATION INFORMATION

Hyster Company H800-1050E FLT trucks are delivered directly to the customer site and need to be set-up at the customer site. A typical installation for this series of truck will require an average of two days, with the use of two technicians to perform the installation. A Dealership without proficient Technicians who lack prior installation experience for this series of truck may take substantially longer to complete the installation; however, experienced and prepared technicians may require less than the two day average. Hyster Company's Installation Assistance will help to ensure a cost effective installation when Dealership experience is lacking, resulting in a proper and timely set-up for the customer. Dealership responsibilities for the set-up must include provision of the following personnel and equipment:

- Salesperson presence is required during the first hour of the installation and also upon completion of the installation.
- Two qualified Service Technicians are required for the entire duration of the installation. If only one Technician is available, Hyster Company must be notified prior to the installation, as additional charges for Installation Assistance may be necessary.
- A certified Crane Operator and Crane with a minimum capacity of 35 tons when the crane boom is raised above the mast at a distance of the Mast OALH + 5 ft + slings length + hook and cables length = total crane boom height.
- A minimum of one mechanical hoisting winch of 1.5 tons capacity, with a quantity of two preferred.
- Cables or slings of sufficient capacity to lift the mast, carriage, attachment, and tilt cylinders. Chain is not recommended.
- Two solid ropes at least 30 ft in length and capable of 500 lb capacity each. Stranded ½" nylon rope is typically sufficient.
- An OSHA approved work platform capable of lifting personnel to a height equal to the Mast OALH.
- A complete set of Standard and Metric open-end wrenches and sockets up to 2" and a 2 5/8" socket and wrench.
- A torque wrench with a capacity of up to 600 lb-ft.
- A hydraulic jack with minimum capacity of 15 tons.
- A tire cage to inflate air pressure in the tires.

Subject to Change Without Notice	PRICES F.O.B. AMERICAS Port of Entry	Replaces 12/01/02	PAGE C-9.3 Effective 03/05/03
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