



PRODUCT INFORMATION BULLETIN



PIB # 0128.05
Series Impact: H177

January 28, 2005

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: KELLY SMITH – DIRECTOR, HYSTER MARKETING
SUBJ: H45-65XM Dealer Stock Orders

As announced on Hyster Product Information Bulletin # 0114.05 released on January 14, 2005, we are continuing to receive a record number of orders for the H45-65XM series. As a result, some of our planned available product options for this series have been exhausted.

At this time we are no longer able to accept orders for Dealer Stock in order to prioritize actual customer orders.

The Product Supply department is reviewing all orders received and will attempt to acknowledge orders based on the availability of specified order options. At this time we will only accept option specification changes as option availability permits. Other options will soon be limited as we will firm up last buys with our suppliers.

If an order has already been received that we are unable to fill as configured, your dealership will be contacted by a Hyster representative to determine if a suitable adjustment can be made. In the unfortunate event that an order adjustment cannot be made the order will need to be cancelled.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Kelly A. Smith
Director – Hyster Marketing

CONFIDENTIAL MATERIAL.
For use by Hyster Company Employees and Hyster Authorized Dealers Only.
Do not copy or distribute.

The information contained in this bulletin is for information purposes only; Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.