

HYSTER COMPANY PRICE LIST

H400H-EC5, H450H-EC6 EMPTY CONTAINER LIFT TRUCK SERIES CODE A214

COMPLETE TRUCK

	Price	Weight Lbs.
H400H-EC5 - 545" 2 Stage Vista Mast, Single Vertical Twist Locks Empty Container Attachment	\$ 247,240.	78,440
H450H-EC6 - 647" 2 Stage Vista Mast, Single Vertical Twist Locks Empty Container Attachment	254,775.	79,790

Empty Container Attachment included above is underlined in the price list.

STANDARD FEATURES

- Cummins QSB5.9-205 Electronic Turbo Charged Diesel Engine with 3 Speed Powershift Transmission with Autoshift
- Directional Shift Lever
- Hydraulic Control Valve for Main and Auxiliary Functions
- Hose Group
- 2 Stage Vista Mast with 545" of Lift and 370" Lowered Height to Stack 9' 6" Containers 5-High and 8' 6" Containers 6-High (H400H-EC5)
- 2 Stage Vista Mast with 647" of Lift and 421" Lowered Height to Stack 9' 6" Containers 6-High and 8' 6" Containers 7-High (H450H-EC6)
- Electronic Twistlock Position Indicator with L.E.D. Signals and Audible Tone
- 3 Degree Forward, 4 Degree Back Tilts
- Overhead Exhaust
- 12.00 x 24 - Radial Michelin XZM Drive and Steer Tires
- Rear Mount Operator Position
- Cab - Includes, Tinted Glass, Front, Top, and Rear Wipers, Heater with 3 Speed Fan, Interior Fan and Light, Front and Rear Window Defrosters.
- Tilt Steer Wheel
- 2 Rearview Mirrors
- Full Suspension Cloth Seat with Armrest and Seat Belt
- Back-up Alarm
- Hydraulic Wet Disc Brakes
- 24 Volt Electrical System w/50 AMP Alternator
- Light Package - Includes 4 Floodlights, 2 Headlights and 2 Front Marker Lights on Fenders, 2 Rear Drive Lights, 2 Brake and Backup Lights, Turn Signals with Hazard Switch, 2 Work Lights on the Container Attachment
- Amber Strobe Light
- Accumulator
- Operators Manual

BASIC MODEL

	Option No.	Price	Weight Lbs.
H400H-EC5	051-01	\$ 208,885.	47,200
H450H-EC6	051-02	216,420.	47,200

OPTIONS FOR BASIC MODEL - Add-On or (Deduct)

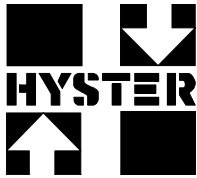
A \$600 Net Surcharge will apply to ALL trucks ordered for CALIFORNIA END USERS.

		Option No.	Price
Cab -	EC Cab.....	072-02	Std
Seats -	Full Suspension Cloth Seat w/Armrest, Seat Belt	065-01	Std
	Full Suspension Vinyl Seat w/Armrest, Seat Belt	065-02	N/C
Tires -	Drive and Steer		
	^{1,2} 12.00 x 24 - 20 Ply Pneumatic	275-01	\$ (1,720.)
	¹ 14.00 x 24 - 20 Ply Pneumatic.....	275-02	2,740.
	^{1,2} 12.00 x 24 - Radial Michelin XZM	275-03	Std
	¹ 14.00 x 24 - Radial Michelin XZM	275-04	7,455.
	48.5 x 14.00 x 24 Slick Solid Pneumatic.....	275-07	12,890.

¹ Not Available with Double Empty Container Attachment (177-04) when Used With the H450H-EC6 Truck (051-02).

² Not Available with Double Empty Container Attachment (177-05) when Used With the H450H-EC6 Truck(051-02)

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OPTIONS FOR BASIC MODEL - Add-On or (Deduct) (Cont'd)

		Option No.	Price
Lights -	Light Package - Includes 4 Floodlights, 2 Headlights and 2 Front Marker Lights on Fenders, 2 Rear Drive Lights, 2 Brake and Back-up Lights, Turn Signals with Hazard Switch, 2 Work Lights on the Container Attachment.....	086-04	Std
Frame -	Storage Compartment	132-01	\$ 360.
Air Conditioning -		Contact Hyster Big Trucks	

MASTS

H400H-EC5				
2 Stage VISTA				
MFH- 545" Lowered - 370"		Option No. 150-15	Price Std	Weight Lbs. 19,500
H450H-EC6				
2 Stage VISTA				
MFH- 647" Lowered - 421"		150-16	Std	20,850

EMPTY CONTAINER ATTACHMENT

H400H-EC5 - H450H-EC6

Single Vertical Twist Locks - Elme model 578

Attachment to handle single empty container by lowering the twist locks into the top of the container corners for engagement. (+/-) 24" of Sideshift.

For 8' Wide ISO Containers Only	177-01	\$ 38,355.	11,740
For 8' Wide ISO or 8' 6" Wide Domestic Containers	177-02	40,335.	11,940

Single Horizontal Twist Locks - Elme model 573

Attachment to handle single empty container by guiding the twist locks into the front side of the top two corners of the container for engagement. (+/-) 24" of Sideshift.

For 8' Wide ISO or 8' 6" Wide Domestic Containers	177-03	38,355.	11,685
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Double Horizontal Twist Locks - Elme model 572

Attachment to handle two empty containers by guiding the twist locks into the front side of the top two corners of the lower container and into the front side of the bottom two corners of the top container for engagement. This attachment will stack 9' 6" containers 6-High or 8' 6" containers 7-High when used on the H400H-EC5 and will stack 9' 6" containers 7-High or 8' 6" containers 8-High when used on the H450H-EC6. For 8' Wide ISO or 8' 6" Wide Domestic containers.

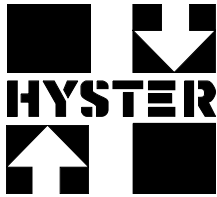
(+/-) 24" of Sideshift **	177-04	51,915.	12,350
(+/-) 14" of Sideshift *	177-05	51,915.	12,350

** Requires 48.5 x 14.00 x 24 Slick Solid Pneumatic Tires (275-07) when used on H450H-EC6 (051-02)

* Not Available on H450H-EC6 (051-02) With 12.00 x 24 Tires (275-01 or 275-03)

Empty Container Attachments will expand to pick 20' through 53' long empty containers (containers more than 40' in length must have the standard 40' pick points).

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HYSTER COMPANY
PRICE LIST

H400H-EC5, H450H-EC6
EMPTY CONTAINER LIFT TRUCK
SERIES CODE A214

AVAILABILITY ESTIMATES - Contact Hyster Company Big Truck Sales Department Before Quoting

Availability for Hyster Company H400-450H EC lift trucks will be provided upon request. Do not attempt to quote availability without prior consultation from Hyster Company. Quoted availability will always be subject to prior sales, and will depend upon the number of units being quoted or sold. Do not assume that multiple unit orders of identically equipped trucks will have the same weeks of availability. When submitting an order to Hyster Company for H400-450H EC lift trucks, always request a new confirmation of the latest estimate for weeks of availability at that time, so accurate availability information can be communicated to the customer. Hyster Company's receipt of prior orders may have changed the weeks of availability since the quote was created.

TRANSPORTATION CHARGES - Contact Hyster Company Big Truck Sales Department for Pricing

Hyster Company H400-450H EC trucks are priced FOB Continental Americas Port of Entry, which means that all Ocean Freight expenses to Continental destinations are already included in the price of the truck. These trucks are shipped via RO-RO vessels (roll on, roll off ships) to Continental RO-RO ports in North, Central, and South America. Contact Hyster Big Truck Sales to determine the closest RO-RO port to the customer location. All Overland Freight expenses to deliver the truck from the Continental Americas Port of Entry to the customer location are in addition to the prices in this Price List. Special Ocean Freight expenses to NON-Continental Americas Ports are also in addition to the prices in this Price List. Hyster Company can provide a firm quote at net price for Overland or Special Ocean Freight charges to the final destination, and can coordinate all Overland or Special Ocean Freight activities for the delivering truck. If arrangements are not made through Hyster Company, the Dealership is responsible for all Overland or Special Ocean Freight concerns, including the scheduling of and the cost of freight carrier(s), and all arrival communication with the end customer.

INSTALLATION

	Option No.	Price
Installation Charge	304-01	\$ 2,050. Net

The Installation Assistance option provides the Dealership with a Hyster Company Field Service/Installation Engineer or other Authorized Installation Assistance Provider endorsed by Hyster Company to properly direct and aid in the set-up of the ordered truck. Installation Assistance may be required on the first order at each Dealership branch location for H400-450H EC lift trucks, and may also be required on subsequent orders. Hyster Company will determine this requirement based on the experience level of the Dealership, the proficiency level of the Technicians that are assembling the unit, and the complexity of the truck that is being installed. Hyster Company has the final authority for the decision to require this Installation Assistance option on the order. For installation of multiple units, contact Hyster Big Trucks to determine Installation Assistance pricing.

INSTALLATION INFORMATION

Hyster Company H400-450H EC lift trucks are delivered directly to the customer site and need to be set-up at the customer site. A typical installation for this series of truck will require an average of two days, with the use of two technicians to perform the installation. A Dealership without proficient Technicians who lack prior installation experience for this series of truck may take substantially longer to complete the installation; however, experienced and prepared technicians may require less than the two day average. Hyster Company's Installation Assistance will help to ensure a cost effective installation when Dealership experience is lacking, resulting in a proper and timely set-up for the customer. Dealership responsibilities for the set-up must include provision of the following personnel and equipment:

- Salesperson presence is required during the first hour of the installation and also upon completion of the installation.
- Two qualified Service Technicians are required for the entire duration of the installation. If only one Technician is available, Hyster Company must be notified prior to the installation, as additional charges for Installation Assistance may be necessary.
- A certified Crane Operator and Crane with a minimum capacity of 20 tons when the crane boom is raised above the mast at a distance of the Mast OALH + 5 ft + slings length + hook and cables length = total crane boom height.
- A minimum of one mechanical hoisting winch of 1.5 tons capacity, with a quantity of two preferred.
- Cables or slings of sufficient capacity to lift the mast, carriage, attachment, and tilt cylinders. Chain is not recommended.
- Two solid ropes at least 30 ft in length and capable of 500 lb capacity each. Stranded ½" nylon rope is typically sufficient.
- An OSHA approved work platform capable of lifting personnel to a height equal to the Mast OALH.
- A complete set of Standard and Metric open-end wrenches and sockets up to 2".
- A torque wrench with a capacity of up to 600 lb-ft.
- A hydraulic jack with minimum capacity of 15 tons.
- A tire cage to inflate air pressure in the tires.

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