



PRODUCT INFORMATION BULLETIN



PIB # 0527.05
Series Impact: L177

May 27, 2005

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: DALE GRINDER – INSIDE SALES MANAGER
SUBJ: H40-70FT Technical Guide

This announcement is to inform your dealership that the Fortis™ H40-70FT technical guide is now available electronically to download from the Hyster Digital Dealer Resource website at www.hysterusa.com.

Once you have entered to your password, navigate through the following path: Truck Sales, Hyster Product Information Library, click on the Class 5 Challenger ICE Pneumatic Tire truck icon, select the pull down menu and click on **H40-70FT** to narrow your search, click on the **Update Results** button to bring up the H40-70FT technical guide. Click on **download**, a pop-up window will come up giving you the option to open the PDF file from its current location or you can choose to save the file to your computer hard drive.

Please note that the PDF tech guide is formatted to dual page spreads (11" X17") due to the specifications for each truck capacity within the series. The file is 918 kilobytes in size. As a result, we are not including it in this distribution to ensure this notice reaches everyone in the dealer organization.

The Fortis™ H40-70FT launch box will be shipped to your dealerships on June 6, 2005, which will include the Feature brochure, Technical guide, Standard and SPED price pages as well as Highlift sheets.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Dale E. Grinder
Inside Sales Manager – Hyster Company

CONFIDENTIAL MATERIAL

For use by Hyster Company Employees and Hyster Authorized Dealers Only
Do not copy or distribute.

The information contained in this bulletin is for information purposes only; Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.