**HYSTER COMPANY****PRICE LIST****H360HD-EC4
EMPTY CONTAINER LIFT TRUCK
Series Code E019****COMPLETE TRUCK**

	Price	Weight Lbs.
H360HD-EC4 - 484" Top of attachment 2-Stage No Free Lift Vista Mast, Vertical Twistlock Empty Container Attachment...	\$ 218,090.	54,890

STANDARD FEATURES

H360HD-EC4	Directional Control Lever
24 Volt Electrical System	Side View Mirrors
484" (Top of Attachment) 2-Stage No Free-Lift VISTA Mast	Telescopic, Tilt Steering Wheel
Stacks 9' 6" Containers 4-High and 8' 6" Containers	Overhead Exhaust
4-High	Load Sensing Steering
2-Speed Hoist	70 Amp Alternator
20'-40' Telescopic Empty Container Handling Attachment	12.00 x 20 - 20PR Premium SuperLug - Off Road Tires
Electronic Twistlock Position Indicator w/ L.E.D. Signals & Audible Tone	5° Forward, 5° Back Tilt
Anti-Slack System	Puller Fan
EC Configuration Control Valve	Planetary Drive Axle (Tread Width 114.8" H360HD-EC)
EC Configuration Hose and Wire Group	Wet Disc Brakes
Perkins Diesel Turbocharged Intercooled Engine	12-24V DC Converter
Power Train Protection	Horn
3-Speed Powershift Transmission	Operator Restraint System
Operator Compartment w/ Overhead Guard	Integral Precleaner
Includes:	2 Brake & Backup, and 2 Container Handling Attachment
Seatside Hydraulic Control	Mounted Work Lights
Independently Adjustable Armrest	Operating Manual
Multifunction Display Panel	U.L. Classification D
Wide Angle Mirrors	
Side Tilting for Service Access (Manual)	
Isolated Mounting	
Handrails for Operator Entry and Exit	
Mechanical Full Suspension Vinyl Seat	
Floormat	

BASIC MODEL

	Option No.	Price	Weight Lbs.
H360HD-EC4.....	051-09	\$ 218,090.	54,890

OPTIONS FOR COMPLETE TRUCK (Add-On)

	Option No.	Price	Weight Lbs.
Engine - A \$600 Net Surcharge will apply to ALL trucks ordered for CALIFORNIA END USERS.			
Diesel - Perkins Turbocharged Intercooled 1106-60TA 142 HP (Muffler incorporated into exhaust stack. N/A w/ Pusher Fan 026-02.).....	052-08	Std.	-
Diesel - Cummins 6BT 5.9L Turbocharged 152HP.....	052-07	\$ 2,870.	-
Engine Block Heater -	352-01	830.	-
Accumulator - 2.5 Liter Piston Type.....	015-02	1,280.	-
Brakes - Wet Disc.....	021-02	Std.	-
Engine Fan - Puller.....	026-01	Std.	-
	026-02	105.	-
Pusher (N/A on Perkins Engine 052-08.).....			
Directional Control - Control Lever.....	032-02	Std.	-
Transmission - Powershift, 3 Speed.....	054-03	Std.	-
	054-02	1,190.	-
Autoshift, 3 Speed.....			

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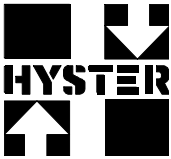
OPTIONS FOR COMPLETE TRUCK (Add-On) (Cont'd)

		Option No.	Price	Weight Lbs.
Spinner Knob -	(Installed).....	057-01	\$ 60.	-
Tires -	Drive and Steer			
	12.00 x 20 - 20PR Premium SuperLug - Off Road.....	063-05	Std.	-
	12.00 x 20 - Soft Ride Solids.....	063-04	8,100.	-
	12.00 x R20 Michelin XZM Radial (Tubeless).....	063-06	5,370.	-
Seat - Full Suspension	Mechanical Suspension Seat: Vinyl.....	065-04	Std.	-
	Mechanical Suspension Seat: Cloth (Cab only).....	065-05	105.	-
	Air Suspension Seat: Vinyl.....	065-06	335.	-
	Air Suspension Seat: Cloth (Cab only).....	065-07	385.	-
Cab	Includes: Tinted, Curved Glass; Circulation Fan; Heater & Defroster; Electric Wiper and Windshield Washer Front, Rear, Top; Intermittent Front Wiper; Single Piece Glass Doors; Door Retainer; 3 Speed Fan; 12 Volt Auxiliary Power Source; Dome Light. (Raises truck height by 2.5") Installed.....	072-06	4,940.	-
	Less Cab (Includes Overhead Guard).....	072-99	Std.	-
Optional Equipment: Cab Only -	Air Conditioning (Includes Sunshade.).....	256-01	5,595.	-
	Reading Light.....	256-02	95.	-
	Rear Locking Console.....	256-05	410.	-
	Sunshade.....	256-06	160.	-
	(All Cab Only Equipment Options Above Require 072-06 on order.)			
Air Cleaner -	Integral Precleaner.....	078-01	Std.	-
	Exhaust Aspirated Precleaner.....	078-02	390.	-
Lights -	2 Brake & Backup, and 2 Container Handling Attachment Mtd Work Lights.....	086-09	Std.	-
	2 Brake & Backup, 2 Container Handling Attachment Mtd Work & 2 Rear Drive, 2 Front Fender, and 4 Operator Compartment Flood Lights.....	086-10	1,610.	-
	Turn Signals.....	086-08	615.	-
Amber Strobe Light -	Continuous Operated, Top Mounted (Compatible with Cab 072-06).....	087-02	430.	-
Back-Up Alarm -	Reverse Operated, Self Adjusting (See Dealer For Additional Options).....	119-01	285.	-
Service Access -	Manual Operator Compartment Tilt.....	170-01	Std.	-
	Powered Operator Compartment Tilt.....	170-02	460.	-
Tilt Mast -	5° Forward, 5° Back.....	171-05	Std.	-
Accessories -	Raintop (For non-cab trucks only).....	255-02	220.	-
Fire Extinguisher -	5 lb. Dry Chemical.....	From	Parts Depot	-

MASTS - Installed Only

	Option No.	Price	Weight Lbs.
2-Stage No Free-Lift VISTA			
Top of Attachment 484", Lowered 267.5" (H360).....	150-06	Std.	10,145
Mast to Stack 9' 6" Containers 3-High.....	Contact Hyster Big Trucks		

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HYSTER COMPANY

PRICE LIST

H360HD-EC4 EMPTY CONTAINER LIFT TRUCK Series Code E019

EMPTY CONTAINER HANDLING 20'-40' TELESCOPING ATTACHMENT - Installed Only

Vertical Twist Locks - Elme Model 558

Attachment has 24" of sideshift and will handle single empty container by lowering the twist locks into the top of the container corners for engagement.

	Option No.	Price	Weight Lbs.
For 8' Wide ISO Containers Only.....	177-01	Std.	9,440

Horizontal Twist Locks - Elme Model 553

Attachment has 24" of sideshift and will handle single empty container by guiding the twist locks into the front side of the top two corners of the container for engagement.

For 8' Wide ISO or 8' 6" Wide Domestic Containers	177-02	N/C	9,440
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Empty Container Attachment With Vertical Twist Locks For Handling 8' Wide ISO or 8' 6" Wide Domestic Containers.....

Contact Hyster Big Trucks

Empty Container Attachments will expand to pick 20' through 53' long empty containers (containers more than 40' in length must have the standard 40' pick points)

HYDRAULIC CONTROL VALVES (Sold Alones from Parts Depot.)

Installed		Option No.	Price	Weight Lbs.
Hydraulic Control: Lever -	EC Configuration.....	066-16	Std.	-
Hydraulic Control: Joystick -	EC Configuration (Requires Cab 072-06).....	066-17	\$ 560.	-

NOTE: Contact Application Engineering for the proper control valves if the truck is ordered without a factory attachment.

HOSE GROUPS - INSTALLED ONLY - Installation of Hose Groups increases the lowered mast height. Contact SPED for critical dimensions. (Sold Alones from Parts Depot.)

	Option No.	Price	Weight Lbs.
2 Stage EC Configuration.....	070-13	Std.	-

AVAILABILITY ESTIMATES - Contact Hyster Company Big Truck Sales Department Before Quoting

Availability for Hyster Company H360HD-EC4 lift trucks will be provided upon request. Do not attempt to quote availability without prior consultation from Hyster Company. Quoted availability will always be subject to prior sales, and will depend upon the number of units being quoted or sold. Do not assume that multiple unit orders of identically equipped trucks will have the same weeks of availability. When submitting an order to Hyster Company for H360HD-EC4 lift trucks, always request a new confirmation of the latest estimate for weeks of availability at that time, so accurate availability information can be communicated to the customer. Hyster Company's receipt of prior orders may have changed the weeks of availability since the quote was created.

TRANSPORTATION CHARGES - Contact Hyster Company Big Truck Sales Department for Pricing

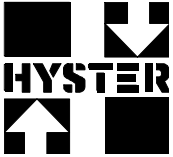
Hyster Company H360HD-EC4 trucks are priced FOB Continental Americas Port of Entry, which means that all Ocean Freight expenses to Continental destinations are already included in the price of the truck. These trucks are shipped via RO-RO vessels (roll on, roll off ships) to Continental RO-RO ports in North, Central, and South America. Contact Hyster Big Truck Sales to determine the closest RO-RO port to the customer location. All Overland Freight expenses to deliver the truck from the Continental Americas Port of Entry to the customer location are in addition to the prices in this Price List. Special Ocean Freight expenses to NON-Continental Americas Ports are also in addition to the prices in this Price List. Hyster Company can provide a firm quote at net price for Overland or Special Ocean Freight charges to the final destination, and can coordinate all Overland or Special Ocean Freight activities for the delivering truck. If arrangements are not made through Hyster Company, the Dealership is responsible for all Overland or Special Ocean Freight concerns, including the scheduling of and the cost of freight carrier(s), and all arrival communication with the end customer.

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HYSTER COMPANY

PRICE LIST

H360HD-EC4 EMPTY CONTAINER LIFT TRUCK Series Code E019

INSTALLATION

	Option No.	Price
Installation Charge.....	304-01	\$ 2,050. Net

The Installation Assistance option provides the Dealership with a Hyster Company Field Service/Installation Engineer or other Authorized Installation Assistance Provider endorsed by Hyster Company to properly direct and aid in the set-up of the ordered truck. Installation Assistance may be required on the first order at each Dealership branch location for H360HD-EC4 lift trucks, and may also be required on subsequent orders. Hyster Company will determine this requirement based on the experience level of the Dealership, the proficiency level of the Technicians that are assembling the unit, and the complexity of the truck that is being installed. Hyster Company has the final authority for the decision to require this Installation Assistance option on the order. For installation of multiple units, contact Hyster Big Trucks to determine Installation Assistance pricing.

INSTALLATION INFORMATION

Hyster Company H360HD-EC4 lift trucks are delivered directly to the customer site and need to be set-up at the customer site. A typical installation for this series of truck will require an average of two days, with the use of two technicians to perform the installation. A Dealership without proficient Technicians who lack prior installation experience for this series of truck may take substantially longer to complete the installation; however, experienced and prepared technicians may require less than the two day average. Hyster Company's Installation Assistance will help to ensure a cost effective installation when Dealership experience is lacking, resulting in a proper and timely set-up for the customer. Dealership responsibilities for the set-up must include provision of the following personnel and equipment:

- Salesperson presence is required during the first hour of the installation and also upon completion of the installation.
- Two qualified Service Technicians are required for the entire duration of the installation. If only one Technician is available, Hyster Company must be notified prior to the installation, as additional charges for Installation Assistance may be necessary.
- A certified Crane Operator and Crane with a minimum capacity of 10 tons when the crane boom is raised above the mast at a distance of the
- Mast OALH + 5 ft + slings length + hook and cables length = total crane boom height.
- A minimum of one mechanical hoisting winch of 1.5 tons capacity, with a quantity of two preferred.
- Cables or slings of sufficient capacity to lift the mast, carriage, attachment, and tilt cylinders. Chain is not recommended.
- Two solid ropes at least 30 ft in length and capable of 500 lb capacity each. Stranded ½" nylon rope is typically sufficient.
- An OSHA approved work platform capable of lifting personnel to a height equal to the Mast OALH.
- A complete set of Standard and Metric open-end wrenches and sockets up to 2" and a 2 1/4" socket and wrench.
- A torque wrench with a capacity of up to 600 lb-ft.
- A hydraulic jack with minimum capacity of 15 tons.

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