

HYSTER COMPANY

PRICE LIST

H360, H400, H450H

FORK LIFT TRUCK

SERIES CODE A214

COMPLETE TRUCK

	Price	Weight Lbs.
H360H - 212" 2 Stage Vista Mast, 105" Wide SSFP Pin Type Carriage, 96" Pin Type Forks	\$ 188,675.	52,645
H400H - 212" 2 Stage Vista Mast, 105" Wide SSFP Pin Type Carriage, 96" Pin Type Forks	215,805.	57,170
H450H - 212" 2 Stage Vista Mast, 115" Wide SSFP Pin Type Carriage, 96" Pin Type Forks	244,225.	61,170

Mast, Carriage, and Forks included above are underlined in the price list.

STANDARD FEATURES

- Cummins QSB5.9-205 Electric Turbo Charged Diesel Engine with 3 Speed Powershift Transmission with Autoshift
- Directional Shift Lever
- Hydraulic Control Valve for Main and Auxiliary Functions
- Hose Group
- 10 Degree Forward, 12 Degree Back Tilts
- Overhead Exhaust
- 12.00 x 24 - 20 Ply Pneumatic Drive and Steer Tires (H360-400H)
- 14.00 x 24 - 20 Ply Pneumatic Drive and Steer Tires (H450H)
- Cab - Includes, Tinted Glass, Front, Top, and Rear Wipers, Heater with 3 Speed Fan, Interior Fan and Light, Front and Rear Window Defrosters
- Tilt Steer Wheel
- 2 Rearview Mirrors
- Full Suspension Cloth Seat with Armrest and Seat Belt
- Back-up Alarm
- Hydraulic Wet Disc Brakes
- 24 Volt Electrical System w/50 AMP Alternator
- 2 Brake & Backup Lights
- Amber Strobe Light
- Operators Manual

BASIC MODEL

	Option No.	Price	Weight Lbs.
H360H	051-03	\$ 131,150.	37,545
H400H	051-04	158,280.	42,070
H450H	051-05	182,440.	44,670

OPTIONS FOR BASIC MODEL - Add-On or (Deduct)

A \$600 Net Surcharge will apply to ALL trucks ordered for CALIFORNIA END USERS.

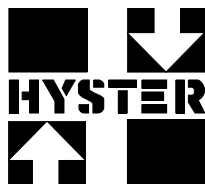
		Option No.	Price	
Cab -	Cab.....	072-01	Std	
	Less Cab (Open Module Includes Overhead Guard).....	072-99	\$ (4,375.)	
Seats -	Full Suspension Cloth Seat w/Armrest, Seat Belt	065-01	Std	
	Full Suspension Vinyl Seat w/Armrest, Seat Belt	065-02	N/C	
Tires -	Drive and Steer			
	12.00 x 24 - 20 Ply Pneumatic	275-01	Std	H360-400H
	14.00 x 24 - 20 Ply Pneumatic	275-02	*	N/A
	12.00 x 24 - Radial Michelin XZM	275-03	1,720.	Std
	14.00 x 24 - Radial Michelin XZM	275-04	*	N/A
	12.00 x 24 - Solid Pneumatic	275-05	6,215.	4,715.
	14.00 x 24 - Solid Pneumatic	275-06	*	N/A
	* Contact Hyster Big Trucks			11,850.
Lights -	2 Brake and Back-Up	086-01	Std	
	Light Package - Includes 4 Floodlights, 2 Headlights and 2 Front Marker Lights on Fenders, 2 Rear Drive Lights, 2 Brake and Back-up Lights, Turn Signals with Hazard Switch	086-03	1,290.	

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OPTIONS FOR BASIC MODEL - Add-On or (Deduct) (Cont'd)

		Option No.	Price
Accumulator -	Required with Solid Tires, Recommended For Unimproved Surfaces.....	015-01	\$ 1,310.
Air Conditioning -		Contact Hyster Big Trucks	

MASTS

H360-400H

2 Stage VISTA

		Option No.	Price	Weight Lbs.
MFH - 147"	Lowered - 141"	150-02	\$ 29,725.	7,038
183"	158"	150-03	30,985.	7,931
212"	173"	150-04	<u>32,175.</u>	8,761
244"	189"	150-05	33,300.	9,679
263"	199"	150-06	33,735.	10,191
275"	205"	150-07	34,460.	10,498

H450H

2 Stage VISTA

MFH -147"	Lowered - 147"	150-09	30,585.	7,409
183"	165"	150-10	31,480.	8,297
212"	180"	150-11	<u>32,975.</u>	9,147
244"	196"	150-12	34,370.	10,088
263"	205"	150-13	35,065.	10,611
275"	211"	150-14	35,640.	10,927

INTEGRAL SIDESHIFT CARRIAGE WITH INDEPENDENT FORK POSITIONER - Pin or Quick Disconnect Hook.

H360-400H

105" Wide - For use with Pin Forks	Option No.	Price	Weight Lbs.
	158-01	\$ <u>19,385.</u>	4,165
105" Wide - For use with QD Hook Forks	159-02	20,225.	4,949

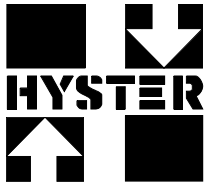
H450H

115" Wide - For use with Pin Forks	158-02	<u>21,175.</u>	4,403
115" Wide - For use with QD Hook Forks	159-03	21,995.	5,187

FORKS

	Length	Section	Option No.	Price	Weight Lbs.
H360-400H					
Pin Type	84"	4" x 8"	163-03	\$ 4,020.	2,035
	96"	4" x 8"	163-04	<u>5,965.</u>	2,170
QD - Hook Type	96"	4" x 8"	163-08	4,615.	2,190
H450H					
Pin Type	84"	4" x 10"	163-05	5,250.	2,790
	96"	4" x 10"	163-06	<u>7,635.</u>	2,950
QD - Hook Type	96"	4" x 10"	163-09	6,180.	2,980

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AVAILABILITY ESTIMATES - Contact Hyster Company Big Truck Sales Department Before Quoting

Availability for Hyster Company H360-450H FLT trucks will be provided upon request. Do not attempt to quote availability without prior consultation from Hyster Company. Quoted availability will always be subject to prior sales, and will depend upon the number of units being quoted or sold. Do not assume that multiple unit orders of identically equipped trucks will have the same weeks of availability. When submitting an order to Hyster Company for H360-450H FLT trucks, always request a new confirmation of the latest estimate for weeks of availability at that time, so accurate availability information can be communicated to the customer. Hyster Company's receipt of prior orders may have changed the weeks of availability since the quote was created.

TRANSPORTATION CHARGES - Contact Hyster Company Big Truck Sales Department for Pricing

Hyster Company H360-450H FLT trucks are priced FOB Continental Americas Port of Entry, which means that all Ocean Freight expenses to Continental destinations are already included in the price of the truck. These trucks are shipped via RO-RO vessels (roll on, roll off ships) to Continental RO-RO ports in North, Central, and South America. Contact Hyster Big Truck Sales to determine the closest RO-RO port to the customer location. All Overland Freight expenses to deliver the truck from the Continental Americas Port of Entry to the customer location are in addition to the prices in this Price List. Special Ocean Freight expenses to NON-Continental Americas Ports are also in addition to the prices in this Price List. Hyster Company can provide a firm quote at net price for Overland or Special Ocean Freight charges to the final destination, and can coordinate all Overland or Special Ocean Freight activities for the delivering truck. If arrangements are not made through Hyster Company, the Dealership is responsible for all Overland or Special Ocean Freight concerns, including the scheduling of and the cost of freight carrier(s), and all arrival communication with the end customer.

INSTALLATION

	Option No.	Price
Installation Charge	304-01	\$ 2,050. Net

The Installation Assistance option provides the Dealership with a Hyster Company Field Service/Installation Engineer or other Authorized Installation Assistance Provider endorsed by Hyster Company to properly direct and aid in the set-up of the ordered truck. Installation Assistance may be required on the first order at each Dealership branch location for H360-450H FLT trucks, and may also be required on subsequent orders. Hyster Company will determine this requirement based on the experience level of the Dealership, the proficiency level of the Technicians that are assembling the unit, and the complexity of the truck that is being installed. Hyster Company has the final authority for the decision to require this Installation Assistance option on the order. For installation of multiple units, contact Hyster Big Trucks to determine Installation Assistance pricing.

INSTALLATION INFORMATION

Hyster Company H360-450H FLT trucks are delivered directly to the customer site and need to be set-up at the customer site. A typical installation for this series of truck will require an average of two days, with the use of two technicians to perform the installation. A Dealership without proficient Technicians who lack prior installation experience for this series of truck may take substantially longer to complete the installation; however, experienced and prepared technicians may require less than the two day average. Hyster Company's Installation Assistance will help to ensure a cost effective installation when Dealership experience is lacking, resulting in a proper and timely set-up for the customer. Dealership responsibilities for the set-up must include provision of the following personnel and equipment:

- Salesperson presence is required during the first hour of the installation and also upon completion of the installation.
- Two qualified Service Technicians are required for the entire duration of the installation. If only one Technician is available, Hyster Company must be notified prior to the installation, as additional charges for Installation Assistance may be necessary.
- A certified Crane Operator and Crane with a minimum capacity of 10 tons when the crane boom is raised above the mast at a distance of the Mast OALH + 5 ft + slings length + hook and cables length = total crane boom height.
- A minimum of one mechanical hoisting winch of 1.5 tons capacity, with a quantity of two preferred.
- Cables or slings of sufficient capacity to lift the mast, carriage, attachment, and tilt cylinders. Chain is not recommended.
- Two solid ropes at least 30 ft in length and capable of 500 lb capacity each. Stranded ½" nylon rope is typically sufficient.
- An OSHA approved work platform capable of lifting personnel to a height equal to the Mast OALH.
- A complete set of Standard and Metric open-end wrenches and sockets up to 2".
- A torque wrench with a capacity of up to 600 lb-ft.
- A hydraulic jack with minimum capacity of 15 tons.
- A tire cage to inflate air pressure in the tires.

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