



PRODUCT INFORMATION BULLETIN

D/C #12

July 14, 2003

Series Impact: F007, E019

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING
SUBJECT: H170-360HD CAB DOOR UPGRADE

As a result of Hyster Company's continuous product improvement process, a new steel frame cab door will be provided when ordering option 072-06 ComforCab II ® from the standard price book for the H170-360HD products. This upgrade will be implemented into production effective October 2003 which means that you will see them on trucks landing in the US in the November time frame.

IN THE INTERIM

To provide customers with the immediate benefits of steel framed doors, starting July 15th our production facilities will be installing the steel framed doors currently offered through SPED, at no additional cost. Your dealership will see trucks with these doors arriving in late August.

CAB DOOR INTERCHANGEABILITY

The new steel framed cab doors are designed as a direct replacement for the "all glass" cab doors. These doors are designed with a rugged steel structure and a horizontal sliding window on the upper half of the door. In the unlikely event breakage occurs, the damage would most likely be limited to one glass panel. In this scenario, the door structure will usually remain intact. Apart from the lower costs involved in replacing the broken glass, the truck will remain operational.

- Steel-framed doors can be obtained from the Parts Distribution Center for field installation

Steel Frame Door Part No. & Description

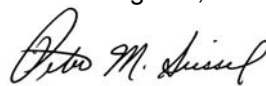
1480218 Steel Frame Cab door LH
1480219 Steel Frame Cab door RH

Please note that cab doors should always be locked in the closed or open position while the lift truck is in operation and the latch mechanism is checked periodically to maintain the proper adjustment.

Hyster Company will honor warranty coverage for cab doors providing the malfunction is a result of quality or workmanship. However, we reserve the right to deny warranty if it is determined that the malfunction is a result of operator abuse or neglect.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,



Peter M. Siessel
Vice President of Marketing – Hyster Company

Marketing Department

