



PRODUCT INFORMATION BULLETIN



D/C # 7

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Series Impact: G007, F019

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: KELLY A. SMITH – DIRECTOR, HYSTER MARKETING
SUBJ: H170-360HD New Truck Price Sheets

As announced on Product Information Bulletin D/C #19, released on November 4, 2004, beginning on April 1, 2005 all H170-360HD products will be powered with a Cummins engine as standard. To this end we are pleased to release the H170-360HD standard price list.

These sheets have been posted on the Hyster Digital Dealer Resource web site at www.hysterusa.com. Once you have entered your password navigate through the following path: Truck Sales, Truck Pricing, Standard Price List Pages and select Class 5 Challenger ICE Pneumatic Tire from the pull down menu. You will then be given a choice to view the sheets from their current location or download the PDF file to your computer hard drive.

Please remember to refresh HERO by selecting the “completely reload tables” option in the price book download area thereby capturing the change to this series.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Kelly A. Smith
Director – Hyster Marketing

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