



**HYSTER
COMPANY**

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To: All Hyster SPED Price Book Holders
From: Dave Hoehn – Vice President-Sales, Counterbalanced Products
Scott Alexander – Director of Marketing
Subject: H160 - J30, 35, 40XMT2
Date: October 15, 2001

Effective immediately, we have revised our SPED offerings for Drive and Steer options on the H160 series. The non-marking smooth tread solid drive and steer tires are now available with a single option code. This setup is consistent with Tire offerings in the standard price list. The lug tread drive and steer options are being dropped from the SPED Price Book due to no usage. Please contact Applications Engineering for tire options not listed in the SPED Price Book.

Added:

TIRE GROUP

Q291-02 Non-Marking Smooth Tread Electric Compound Solid Drive 18x7x12.1
(includes Twin 15x4.0x11.25 Steer Tire) Requires Ground Strap Q10801.
List Price \$400. 10 weeks lead-time.

Remove:

TIRE-DRIVE

Q319-15 Lug Tread Electric Compound Drive 18x7x12.1
Q319-08 Non-Marking Smooth Tread Electric Compound Solid Drive 18x7x12.1

TIRE-STEER

Q318-12 Lug Tread Electric Compound Steer 18x7x12.1
Q318-06 Non-Marking Smooth Tread Electric Compound Solid -Twin 15x4.0x11.25

The SPED Price Book is provided as a sales aid and reference tool. Availability and prices are subject to change without notice. The availability, cost, and lead-time information in your HERO Price Book is always the correct and up-to-date information. Therefore, please remember to do a complete price book download in HERO to implement this change.