



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.

1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

Did you know Warfield Electric has 4 pricing levels for reman electric motors?

The Unisource™ direct ship program with Warfield Electric created multiple pricing levels to provide your dealership with the tools to reduce your customer's overall maintenance costs. See below for the 4 cost saving options:

- The "R" designation at the end of the part number means you are getting a completely remanufactured motor. Rewound armature, replaced field coils, brushes, bearings, seals, etc.

The three remaining pricing levels ("A", "B", "C") allow your dealership to send in the unit and pay only for what is wrong with the unit. See below for the levels:

- "A" is for turning armature, replacing bearing, brushes – basically a good clean up.
- "B" is for all of "A" plus the field coils.
- "C" is for all of "A" plus the armature.

See the cost differences, using the following part numbers:

Unisource #	Dealer Net	Unisource #	Dealer Net
3134661R	\$ 606.34	3182334R	\$ 1,152.81
3134661A	\$ 206.25	3182334A	\$ 515.00
3134661B	\$ 325.00	3182334B	\$ 737.50
3134661C	\$ 393.75	3182334C	\$ 843.75

To place your next order for a remanufactured electric motor, please contact Warfield Electric at 800-435-9346. If you have any questions about this announcement or the remanufacturing program, please contact Kevin Carter @ Kevin.carter@nmhg.com.

