



Warfield Electric Company Consignment Procedures

Dealers need to compile a list of their top 5 moving motors. Upon completion, please send the list to nancy@warfieldelectric.com and Warfield Electric Company will let the dealer know what stock is available for consignment (core stock determines this).

Once Warfield Electric determines what will be sent to the dealer, the dealer will be notified and will send a PO to nancy@warfieldelectric.com.

Warfield Electric will ship the motors to the dealer without invoicing. The packing list will explain that the shipment is consignment and that the dealers should notify Warfield Electric when the motors are used.

The dealer should return the core to Warfield Electric indicating that the consignment motor was used and include a new PO if they want that consignment replaced. Warfield Electric will invoice for the original motor (through Hyster Company) and immediately ship the replacement.

Approximately every six months, Warfield Electric Company will check in with the dealers to determine if the consignment stock shown is accurate and if any of the units need to be returned or swapped for another motor.

The purchase of Reman Electric Motors through the Aftermarket program will be included in your Total Aftermarket Sales Objectives for the 2011 "You Make It Happen" Dealer Recognition Program. Any questions can be directed to Courtney Harwood at courtney.harwood@nmhg.com or Kevin Carter at Kevin.carter@nmhg.com.