

THE SMH VALUE ADVANTAGE

With over 4,000,000 parts in their offering, Systems Material Handling (SMH) is your one stop shop for your All-Makes purchases.



TOP 10 REASONS

TO MAKE YOUR ALL-MAKES PURCHASES THROUGH SMH:

- IRMN offers competitive, real-time pricing and availability 24 hours a day, seven days a week
- One FREE weekly stock order
- Annual Returns provided to each dealer – return is for products purchased through SMH within the prior 24 months of the return month
- 5 distribution centers in the United States and 2 in Canada, providing 80% of our UNISOURCE™ dealers with next day service
- All parts are labeled with UNISOURCE prior to shipping
- Free access (a \$5,200 annual value) to the Technical Service Department at SMH providing OEM part number lookup and sourcing for all your parts needs
- Each UNISOURCE dealer has an individual Inside Sales Representative at SMH that is always available to provide information on new products and services along with support for orders, claims and any questions
- Marketing and Advertising support is available to the UNISOURCE dealer at no charge
- 800 million numbers have been developed to provide UNISOURCE dealers a unique number for their all-makes parts
- SMH provides the Industry's leading parts catalog and product literature



For a complete listing of the SMH product offering, please visit the Systems Material Handling portion of the Digital Dealer. Please contact Kevin Carter at kevin.carter@nmhg.com or Courtney Harwood at courtney.harwood@nmhg.com for any questions regarding this program.