



HYSTER COMPANY

A Division of NACCO Materials Handling Group, Inc.
1400 Sullivan Drive, PO Box 7006, Greenville, NC 27834 (27835-7006)

TO: Dealer Principals, Branch Managers, Parts Managers, & Aftermarket Sales Managers

SUBJECT: Shorter Lead Times on Cascade Forks for the West Coast

As we continue to work closely with Cascade to provide same day shipping on popular fork part numbers, we are pleased to announce an additional distribution center for the West Coast. As of January 2011, Cascade Corporation is stocking 11 of their top selling forks in their Portland, OR warehouse that will be available for same day shipment. If your order is placed as Emergency by 12:30 PST and you designate **"Immediate Delivery"** on the order in the special instructions field, your fork order will ship the same day from Cascade. Forks for immediate shipment from the West Coast warehouse include:

UNISOURCE Part #	Description
384213	1.5x4x42 CLASS II, STD
384214	1.5x4x48 CLASS II, STD
3027585	1.5x5x42 CLASS II, STD
1326664	1.5x5x48 CLASS II, STD
1334304	1.75x4x42 CLASS II, STD
1334306	1.75x4x48 CLASS II, STD
3027593	1.75x4x60 CLASS II, STD
3027596	1.75x5x42 CLASS II, STD
3027598	1.75x5x48 CLASS II, STD
3026749	1.75x5x48 CLASS III, STD
367420	2x5x42 CLASS III, STD
367421	2x5x48 CLASS III, STD
3121260	2x6x60 CLASS III, STD

Cascade currently has 5 distribution centers and forks can be received next day for many locations:

- Portland, OR – [click here to see delivery lead-times](#)
- Los Angeles, CA – [click here to see announcement and delivery lead-times](#)
- Mississauga, Ontario - [click here to see announcement and delivery lead-times](#)
- Findlay, Ohio - [click here to see announcement and delivery lead-times](#)
- Warner Robbins, Georgia - [click here to see announcement and delivery lead-times](#)

Advantages of Cascade forks:

- Free freight on 5 pairs or more
- Sales count toward your 2011 You Make It Happen recognition program.
- Superior service support
- Full line of forks, including special fork applications

For any questions regarding the Fork Program, please contact Kevin Carter at Kevin.carter@nmhg.com or 252-931-5731.

Kevin Carter
Product Manager

