

REMANUFACTURED . . .

IT'S **NOT** THE SAME AS REPAIR!

Have you always thought the terms “Remanufactured” and “Repaired” were interchangeable? If so, you’re not alone, but it’s far from the truth! The chart below highlights some of the major differences between remanufactured and repaired.

REMANUFACTURED

VS.

REPAIR

☒	Replace broken components	☒
☒	Replace compromised stressed components	NO
☒	Components upgraded to the latest specifications	NO
☒	Load tested to measure product quality and ensure the unit is equal to or better than the original	NO
☒	Warranty for a period of one year from date of purchase	NO

Flight Systems Industrial Products offers a wide array of remanufactured controls used on a variety of material handling products as well as scrubber/sweepers, wire guidance systems, scooters, and electric boats.

Tip Your Sales

Use these important sales benefits when discussing remanufactured products with your customers:

- OEM Approved Replacement Parts
- Up to 60% savings over new

Crown Part #	Dealer Net	Commodity	UNISOURCE™ Reman Part #	List
117900	\$1,867.58	Steer Module	400717 R	\$550.00

= 59% Savings!!!

- One Year Parts Warranty
- Option for Labor Recovery



For complete program procedures, please visit the Flight Systems Industrial Products portion of the Digital Dealer.

Please contact Kevin Carter at kevin.carter@nmhg.com or Courtney Harwood at courtney.harwood@nmhg.com for any questions regarding this program.