

“IT IS GENERALLY A WORRY-FREE PARTNERSHIP FOR THE DEALER”

You know about Barnes Distribution's 18 month parts warranty, “no hassle” return policy, obsolete parts credits and free annual inventory audits, but you may not have heard what other Dealers, your peers, really think about the Barnes Distribution program. Read what Hyster Dealer Parts Managers have to say about the Barnes program – and you'll see why more Dealers are relying on Barnes every day to provide all their repair and shop supplies, plus MRO inventory management needs!

Over the years, Barnes Distribution has supplied our nuts and bolts in the shop, and the program now covers most of our shop and in-house needs. From safety items such as hard hats, glasses and gloves to drill bits and sanding discs, Barnes has the quality products we require at the competitive price we need. We also now use Barnes at our customer locations - Barnes comes in to count your inventory, and writes up an order list with pricing for your approval. It reduced our vendors and saves both us and our customer's time. We believe this program brings great value to us and our customers.

Ron DeMars
Parts Manager
Bohl Equipment Co.
Toledo, OH

Don Dalrymple
Parts Dept. Manager
Modern Group
Edison, NJ

We like using Barnes because the reps (our rep's name is Brian Crowe) are always available to answer any questions we may have, and they have the product we need on a very prompt basis. We're very satisfied with the Parker hose program they set us up with.

Barnes supplies us with the vast majority of our MRO products and Shop Supplies. From Nuts, Bolts, Washers, and Electrical Connectors to Drill Bits, Taps and Grinding Discs to Fluids, Chemicals and Aerosol Sprays - Barnes has provided excellent service and management of the inventory. Barnes 'full service' practices free up my time from having to control and manage the inventory of these products and items which is a tedious chore at best. Overall it is generally a worry-free partnership for the dealer.

Gary Weissling
Parts Manager
MEE Material Handling
Milwaukee, WI

Jon Wilson
Parts Manager
MH Equipment Company,
Bowling Green, KY

I have been using Barnes Distribution for several years now. They provide good service and high quality hardware, at a fair price. I would recommend them to anyone in the NMHG family.



Find out for yourself how Barnes can provide you with a “worry-free partnership” today! Schedule a consultation with your local Barnes Distribution Representative, or contact julie.roman@nmhg.com for further information about the Barnes Distribution program. Remember – all your Barnes Distribution purchases through the Aftermarket program will be included in your Total Aftermarket Sales Objectives for the 2011 “You Make It Happen!” Dealer Recognition Program.