



HYSTER COMPANY

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To: All Hyster SPED Price Book Holders

From: Rick Brass, Manager - Applications Engineering

Subject: Price Increase GM LT Engine, Option Q063-01

Date: September 11, 2002

Due to an unexpected cost increase, we are forced to raise the list price of the GM Severe Duty 4.3L LT Engine, option Q063-01, to \$755. This price increase is effective with orders placed on or after Monday, September 16, 2002. Orders placed prior to that date will be price protected.

Series	Model	Option	Old List thru 9-15-02	New List 9-16-02
E004	S70-120XM	Q063-01	\$500	\$755
K005	H70-120XM	Q063-01	\$550	\$755
B024	S135-155XL	Q063-01	\$500	\$755
F006	H135-155XL	Q063-01	\$500	\$755

The Severe Duty Engine is intended for use in applications with continuous high duty cycle operation where the truck gets little or no time to cool down. These applications are characterized by multiple shift operations, high engine RPM's, and high engine loads.

SPED Price pages have been revised and are available on the SPED Price Book Website. This site is provided as a sales aid and reference tool. Availability, cost, and lead-time information in your HERO Price Book is always the correct and up-to-date information. Therefore, please remember to do a complete HERO download, on September 16, 2002, to implement this price change.

Cordially,

R. L. Brass
Manager, Applications Engineering