

HYSTER COMPANY

ATTACHMENT B1

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **15,500 LBS.**

FUEL TYPE: **LPG**

TIRE TYPE: **Pneumatic**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: H155FT Quote# BM01NF REV A	\$ 81,025.00	\$ 42,133.00
84" wide integral sideshift* (BRAND:_US ATTACHMENT_)	\$ 7,252.00	\$ 7,252.00
gypsum forks 2x10x47.5x60 w/RCB*	\$ 6,489.00	\$ 6,489.00
3-stage full freelif mast 185" max lift height*	\$ 4,960.00	\$ 2,579.20
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,400.00	\$ 728.00
full suspension vinyl seat	\$ 335.00	\$ 174.20
swing out/drop down LP tank bracket	\$ -	\$ -
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 283.40
LED front & rear work lights	\$ 450.00	\$ 248.00
reverse hand grip with horn button	\$ 135.00	\$ 72.00
amber strobe light	\$ 360.00	\$ 187.20
back-up alarm	\$ 250.00	\$ 130.00
5# dry chem fire extinguisher	\$ 175.00	\$ 91.00
high visibility seat belt	\$ 175.00	\$ 91.00
Total Cost:	\$ 103,551.00	\$ 60,458.00

ALTERNATES/OPTIONS

3-stage full freelif mast 220" max lift height*	\$ 335.00	\$ 174.20
solid tires	\$ 2,200.00	\$ 1,144.00
driver identification system	\$ 375.00	\$ 206.00
seat belt/ignition interlock	\$ 575.00	\$ 316.00
non-marking tires	\$ 6,245.00	\$ 3,247.40
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 447.20

ACTUAL RATED CAPACITY AS EQUIPPED:

14,000 @ 185" of Lift and 24" load center

13,450 @ 220" lof lift and 24" load center

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.06	\$1.19	\$1.36	\$1.54	\$1.72
36 months	\$1.20	\$1.40	\$1.68	\$1.95	
48 months	\$1.27	\$1.62	\$1.99		
60 months	\$1.41	\$1.85			
72 months	\$1.52	\$2.07			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

HYSTER COMPANY

ATTACHMENT B1

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates. May 30, 2008

HYSTER COMPANY

ATTACHMENT B2

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **15,500 LBS.**

FUEL TYPE: **LPG**

TIRE TYPE: **CUSHION**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S155FT Quote# BM01NG REV A	\$ 81,595.00	\$ 43,245.35
84" wide integral sideshift* (BRAND:_US Attachment)	\$ 7,252.00	\$ 7,252.00
gypsum forks 2x10x47.5x60 w/RCB*	\$ 6,489.00	\$ 6,489.00
3-stage full freelif mast 185" max lift height*	\$ 6,010.00	\$ 3,185.30
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,400.00	\$ 742.00
full suspension vinyl seat	\$ 335.00	\$ 177.55
swing out/drop down LP tank bracket	\$ 635.00	\$ 336.55
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 288.85
LED front & rear work lights	\$ 450.00	\$ 248.00
reverse hand grip with horn button	\$ 135.00	\$ 71.55
amber strobe light	\$ 360.00	\$ 190.80
back-up alarm	\$ 250.00	\$ 132.50
5# dry chem fire extinguisher	\$ 175.00	\$ 92.75
high visibility seat belt	\$ 175.00	\$ 92.75
Total Cost:	\$ 105,806.00	\$ 62,544.95

ALTERNATES/OPTIONS

3-stage full freelif mast 220" max lift height*	\$ 1,075.00	\$ 569.75
non-marking tires	\$ 489.00	\$ 259.17
driver identification system	\$ 375.00	\$ 206.00
seat belt/ignition interlock	\$ 575.00	\$ 316.00
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 455.80

ACTUAL RATED CAPACITY AS EQUIPPED:

13,250 @ 185" of Lift and 24" load center
12,750 @ 220" lof lift and 24" load center

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.97	\$1.08	\$1.23	\$1.39	\$1.55
36 months	\$1.09	\$1.27	\$1.51	\$1.74	
48 months	\$1.16	\$1.46	\$1.78		
60 months	\$1.28	\$1.66			
72 months	\$1.38	\$1.86			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

HYSTER COMPANY

ATTACHMENT B2

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates. May 30, 2008

HYSTER COMPANY

ATTACHMENT B3

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **15,500 LBS. W/ PRC**

FUEL TYPE: **LPG**

TIRE TYPE: **CUSHION**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S155FT Quote# BM01NH REV A	\$ 82,320.00	\$ 43,629.60
Paper roll clamp with capacity for 85" maximum diameter and 8500 lbs. max. weight. Include adaptive force control. Specify make and model of clamp.	\$ 37,370.00	\$ 37,370.00
3-stage full freelif mast 185" max lift height*	\$ -	\$ -
side thrust bearings	\$ 6,010.00	\$ 3,185.30
lever directional control	\$ -	\$ -
standard hydraulic controls 4-Way Valve and Hose Group accumulator	\$ -	\$ -
full suspension vinyl seat	\$ 2,445.00	\$ 1,295.85
swing out/drop down LP tank bracket	\$ 1,400.00	\$ 742.00
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 335.00	\$ 177.55
LED front & rear work lights	\$ 635.00	\$ 336.55
reverse hand grip with horn button	\$ 545.00	\$ 288.85
amber strobe light	\$ 450.00	\$ 248.00
back-up alarm	\$ 135.00	\$ 71.55
5# dry chem fire extinguisher	\$ 360.00	\$ 190.80
high visibility seat belt	\$ 250.00	\$ 132.50
	\$ 175.00	\$ 92.75
	\$ 175.00	\$ 92.75
Total Cost:	\$132,605.00	\$ 87,854.05

ALTERNATES/OPTIONS

3-stage full freelif mast 220" max lift height*	\$ 1,075.00	\$ 569.75
non-marking tires	\$ 300.00	\$ 159.00
driver identification system	\$ 375.00	\$ 206.00
seat belt/ignition interlock	\$ 575.00	\$ 316.00
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 455.80

ACTUAL RATED CAPACITY AS EQUIPPED:

8150# @ 42" load Center up to 185"

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.10	\$1.26	\$1.44	\$1.62	\$1.82
36 months	\$1.25	\$1.47	\$1.77	\$2.05	
48 months	\$1.34	\$1.71	\$2.10		
60 months	\$1.49	\$1.94			
72 months	\$1.60	\$2.19			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B4

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: 10,000 LBS.

FUEL TYPE: LPG

TIRE TYPE: CUSHION

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S100FT Quote# BM01NI REV A	\$ 57,713.00	\$ 31,742.15
48" wide integral sideshift* (BRAND_Hyster)	\$ 2,210.00	\$ 1,237.60
gypsum forks 2x8x47.5x60 w/RCB*	\$ 4,345.00	\$ 4,345.00
3-stage full freelif mast 185" max lift height*	\$ 3,295.00	\$ 1,812.25
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 71,703.00	\$ 41,414.00

ALTERNATES/OPTIONS

3-stage full freelif mast 220" max lift height*	\$ 1,125.00	\$ 618.75
non-marking tires	\$ 260.00	\$ 143.00
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.25
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00
Boxcar Special: Stacked Counterweight for tight maneuverability	\$ 15,735.00	\$ 8,654.25

ACTUAL RATED CAPACITY AS EQUIPPED:

9600# @ 24" load Center up to 185"

III. FULL MAINTENANCE AND REPAIR COSTS

Bidders are asked to provide rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.02	\$1.15	\$1.32	\$1.48	\$1.66
36 months	\$1.15	\$1.35	\$1.62	\$1.87	
48 months	\$1.23	\$1.55	\$1.91		
60 months	\$1.36	\$1.77			
72 months	\$1.47	\$2.00			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B5

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: 10,000 LBS.

FUEL TYPE: **LPG**

TIRE TYPE: **Pneumatic**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: H100FT Quote# BM01NJ REV A	\$ 60,941.00	\$ 32,908.14
48" wide integral sideshift* (BRAND: Hyster 54" Wide)	\$ 2,300.00	\$ 1,265.00
gypsum forks 2x8x47.5x60 w/RCB*	\$ 4,345.00	\$ 4,345.00
3-stage full freelif mast 185" max lift height*	\$ 3,295.00	\$ 1,845.20
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 604.80
full suspension vinyl seat	\$ 335.00	\$ 187.60
swing out/drop down LP tank bracket	\$ 635.00	\$ 355.60
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 305.20
LED front & rear work lights	\$ 450.00	\$ 248.00
reverse hand grip with horn button	\$ 135.00	\$ 74.00
amber strobe light	\$ 360.00	\$ 201.60
back-up alarm	\$ 250.00	\$ 140.00
5# dry chem fire extinguisher	\$ 175.00	\$ 98.00
high visibility seat belt	\$ 175.00	\$ 98.00
Total Cost:	\$ 75,021.00	\$ 42,676.14

ALTERNATES/OPTIONS

pallet forks 2x6x48	\$ -	\$ (3,810.00)
3-stage full freelif mast 208" max lift height*	\$ 490.00	\$ 274.40
solid tires	\$ 1,350.00	\$ 756.00
non-marking tires	\$ 3,385.00	\$ 1,895.60
driver identification system	\$ 375.00	\$ 206.00
seat belt/ignition interlock	\$ 575.00	\$ 316.00
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 481.60

ACTUAL RATED CAPACITY AS EQUIPPED:

9950# @ 24" load Center up to 185"

V. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.06	\$1.19	\$1.36	\$1.54	\$1.72
36 months	\$1.20	\$1.40	\$1.68	\$1.95	
48 months	\$1.27	\$1.62	\$1.99		
60 months	\$1.41	\$1.84			
72 months	\$1.52	\$2.07			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

HYSTER COMPANY

ATTACHMENT B5

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program. ~~Nov 30, 2008~~
< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B6

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **8,000 LBS.**

FUEL TYPE: **LPG**

TIRE TYPE: **CUSHION**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S80FT	\$ 51,452.00	\$ 28,298.60
Quote# BM01NK REV A		
48" wide integral sideshift* (BRAND_Hyster)	\$ 1,770.00	\$ 991.20
P&T forks 1.5x8x47.5*	\$ 600.00	\$ 330.00
3-stage full freelif mast 185" max lift height*	\$ 3,090.00	\$ 1,699.50
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 61,052.00	\$ 33,596.30

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (600.00)	\$ (330.00)
bale clamp (BRAND_Cascade 50D / Requires 4-way Hydraulics not priced)	\$ 8,663.00	\$ 8,663.00
4-way hydraulics (required with bale clamp)	\$ 895.00	\$ 492.25
3-stage full freelif mast 218" max lift height*	\$ 670.00	\$ 368.50
non-marking tires	\$ 230.00	\$ 126.50
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.00
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00
Boxcar Special: Stacked Counterweight for tight maneuverability	\$ 10,990.00	\$ 6,044.50

ACTUAL RATED CAPACITY AS EQUIPPED:

7550# @ 24" load Center up to 185"

4000# @ 24" load Center up to 185 (clamp capacity is limiting)

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.02	\$1.15	\$1.32	\$1.48	\$1.84
36 months	\$1.15	\$1.35	\$1.62	\$1.87	
48 months	\$1.23	\$1.56	\$1.91		
60 months	\$1.37	\$1.78			
72 months	\$1.47	\$1.99			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is

HYSTER COMPANY

ATTACHMENT B6

*included as applicable. *Unless attachment noted as inclusion above.*

May 30, 2008

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B7

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **8,000 LBS.**

FUEL TYPE: **LPG**

TIRE TYPE: **Pneumatic**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: H80FT	\$ 50,691.00	\$ 27,880.05
Quote# BM01NL REV A		
48" wide integral sideshift* (BRAND Hyster)	\$ 1,375.00	\$ 756.25
P&T forks 1.5x8x47.5*	\$ 600.00	\$ 330.00
3-stage full freelif mast 185" max lift height*	\$ 3,090.00	\$ 1,699.50
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 59,896.00	\$ 32,942.80

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (600.00)	\$ (330.00)
bale clamp (BRAND_Cascade 50D / Requires 4-way Hydraulics not priced)	\$ 8,663.00	\$ 8,663.00
4-way hydraulics (required with bale clamp)	\$ 895.00	\$ 492.25
3-stage full freelif mast 208" max lift height*	\$ 430.00	\$ 236.50
solid tires	\$ 1,255.00	\$ 690.25
non-marking tires	\$ 3,394.00	\$ 1,866.70
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.25
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00

ACTUAL RATED CAPACITY AS EQUIPPED:

7650# @ full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$1.06	\$1.20	\$1.37	\$1.54	\$1.72
36 months	\$1.20	\$1.40	\$1.68	\$1.95	
48 months	\$1.27	\$1.62	\$1.99		
60 months	\$1.41	\$1.85			
72 months	\$1.52	\$2.08			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

HYSTER COMPANY

ATTACHMENT B7

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioning is included as applicable. *Unless attachment noted as inclusion above.
< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.
< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B8

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: **6,000 LBS.**

FUEL TYPE: **LPG**

TIRE TYPE: **CUSHION**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S60FT	\$ 35,214.00	\$ 19,367.70
48" wide integral sideshift* (BRAND Hyster 38.5")	\$ 910.00	\$ 500.50
P&T forks 1.5x6x47.5*	\$ 305.00	\$ 167.75
3-stage full freelif mast 187" max lift height*	\$ 2,065.00	\$ 1,135.75
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 42,634.00	\$ 23,448.70

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (305.00)	\$ (167.75)
3-stage full freelif mast 211" max lift height*	\$ 185.00	\$ 101.75
non-marking tires	\$ 220.00	\$ 121.00
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.25
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00

ACTUAL RATED CAPACITY AS EQUIPPED:

5500# @ full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.83	\$0.92	\$1.04	\$1.16	\$1.28
36 months	\$0.94	\$1.07	\$1.26	\$1.44	
48 months	\$0.99	\$1.22	\$1.48		
60 months	\$1.09	\$1.38			
72 months	\$1.16	\$1.54			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B9

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: 6,000 LBS.

FUEL TYPE: **LPG**

TIRE TYPE: **Pneumatic**

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: H60FT Quote# BM01NN REV A	\$ 36,343.00	\$ 19,988.65
48" wide integral sideshift* (BRAND_Hyster_)	\$ 1,020.00	\$ 561.00
P&T forks 1.5x6x47.5*	\$ 305.00	\$ 167.75
3-stage full freelif mast 187" max lift height*	\$ 2,065.00	\$ 1,135.75
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 43,873.00	\$ 24,130.15

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (305.00)	\$ (170.80)
3-stage full freelif mast 218" max lift height*	\$ 700.00	\$ 392.00
solid tires	\$ 800.00	\$ 448.00
non-marking tires	\$ 2,103.00	\$ 1,156.65
driver identification system	\$ 375.00	\$ 206.00
seat belt/ignition interlock	\$ 575.00	\$ 316.00
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
Enclosed Cab	\$ 4,470.00	\$ 4,470.00
impact monitor	\$ 860.00	\$ 481.60

ACTUAL RATED CAPACITY AS EQUIPPED:

5300# at full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.92	\$1.03	\$1.17	\$1.31	\$1.46
36 months	\$1.03	\$1.20	\$1.42	\$1.64	
48 months	\$1.10	\$1.38	\$1.67		
60 months	\$1.22	\$1.56			
72 months	\$1.29	\$1.75			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

HYSTER COMPANY

ATTACHMENT B9

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program. ~~Nov 30, 2008~~
< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B10

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: 5,000 LBS.

FUEL TYPE: LPG

TIRE TYPE: CUSHION

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: S50FT	\$ 31,354.00	\$ 17,244.70
Quote# BM01NP REV A		
48" wide integral sideshift* (BRAND_Hyster 38.5")	\$ 765.00	\$ 420.75
P&T forks 1.5x6x47.5*	\$ 305.00	\$ 167.75
3-stage full freelif mast 189" max lift height*	\$ 2,005.00	\$ 1,102.75
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 38,569.00	\$ 21,212.95

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (305.00)	\$ (167.75)
3-stage full freelif mast 211" max lift height*	\$ 760.00	\$ 418.00
non-marking tires	\$ 220.00	\$ 121.00
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.25
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00

ACTUAL RATED CAPACITY AS EQUIPPED:

4650# at full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.83	\$0.92	\$1.04	\$1.16	\$1.28
36 months	\$0.94	\$1.07	\$1.26	\$1.44	
48 months	\$0.99	\$1.22	\$1.48		
60 months	\$1.09	\$1.38			
72 months	\$1.16	\$1.54			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

HYSTER COMPANY

ATTACHMENT B11

May 30, 2008

I. FORK TRUCK SPECIFICATIONS

UNIT SIZE: 5,000 LBS.

FUEL TYPE: LPG

TIRE TYPE: Pneumatic

II. FORK TRUCK PRICING

	MSRP	USG PRICE
Base Unit: H50FT	\$ 33,531.00	\$ 18,442.05
Quote# BM01NO REV A		
48" wide integral sideshift* (BRAND_Hyster)	\$ 860.00	\$ 473.00
P&T forks 1.5x6x47.5*	\$ 305.00	\$ 167.75
3-stage full freelif mast 189" max lift height*	\$ 2,005.00	\$ 1,102.75
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls	\$ -	\$ -
accumulator	\$ 1,080.00	\$ 594.00
full suspension vinyl seat	\$ 335.00	\$ 184.25
swing out/drop down LP tank bracket	\$ 635.00	\$ 349.25
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 545.00	\$ 299.75
LED front & rear work lights	\$ 450.00	\$ 247.50
reverse hand grip with horn button	\$ 135.00	\$ 74.25
amber strobe light	\$ 360.00	\$ 198.00
back-up alarm	\$ 250.00	\$ 137.50
5# dry chem fire extinguisher	\$ 175.00	\$ 96.25
high visibility seat belt	\$ 175.00	\$ 96.25
Total Cost:	\$ 40,841.00	\$ 22,462.55

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (305.00)	\$ (167.75)
3-stage full freelif mast 218" max lift height*	\$ 195.00	\$ 107.25
solid tires	\$ 690.00	\$ 379.50
non-marking tires	\$ 2,103.00	\$ 1,156.65
driver identification system	\$ 375.00	\$ 206.25
seat belt/ignition interlock	\$ 575.00	\$ 316.25
foot pedal directional control	no cost	no cost
full suspension cloth seat	no cost	no cost
impact monitor	\$ 860.00	\$ 473.00

ACTUAL RATED CAPACITY AS EQUIPPED:

3900 @ full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.92	\$1.03	\$1.17	\$1.31	\$1.46
36 months	\$1.03	\$1.20	\$1.42	\$1.64	
48 months	\$1.10	\$1.38	\$1.67		
60 months	\$1.22	\$1.56			
72 months	\$1.29	\$1.75			

* Customer Full Maintenance Terms and Conditions

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is included as applicable. *Unless attachment noted as inclusion above.

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

HYSTER COMPANY

ATTACHMENT B11

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates. May 30, 2008

I. FORK TRUCK SPECIFICATIONSUNIT SIZE: **5,000 LBS.**FUEL TYPE: **ELECTRIC**TIRE TYPE: **CUSHION****II. FORK TRUCK PRICING**

	MSRP	USG PRICE
Base Unit: E50Z Quote# BM01NQ REV A	\$ 37,365.00	\$ 16,066.95
48-volt 24E85-21 standard battery	\$ 7,717.00	\$ 7,717.00
Battery Charger D3G-24-850	\$ 2,532.00	\$ 2,532.00
48" wide integral sideshift* (BRAND_Hyster 38.5")	\$ 1,940.00	\$ 834.20
P&T forks 1.5x6x47.5*	\$ 815.00	\$ 350.45
3-stage full freelif mast 189" max lift height*	\$ 5,820.00	\$ 2,502.60
side thrust bearings	\$ -	\$ -
lever directional control	\$ -	\$ -
standard hydraulic controls(AC)	\$ -	\$ -
accumulator	\$ 660.00	\$ 283.80
full suspension vinyl seat	\$ 595.00	\$ 255.85
2 front lights, 2 brake/tail lights, 1 rear drive light	\$ 870.00	\$ 374.10
LED front & rear work lights	\$ 450.00	\$ 193.50
reverse hand grip with horn button	\$ 135.00	\$ 58.05
amber strobe light	\$ 525.00	\$ 225.75
back-up alarm	\$ 340.00	\$ 146.20
5# dry chem fire extinguisher	\$ 180.00	\$ 77.40
high visibility seat belt	\$ 130.00	\$ 55.90
Total Cost:	\$ 60,074.00	\$ 31,673.75

ALTERNATES/OPTIONS

pallet forks 2x5x42*	\$ (350.00)	\$ (150.50)
3-stage full freelif mast 240" max lift height*	\$ 547.00	\$ 235.21
non-marking tires	\$ 330.00	\$ 141.90
driver identification system	\$ 375.00	\$ 161.25
seat belt/ignition interlock	\$ 575.00	\$ 247.25
foot pedal directional control	\$ -	\$ -
full suspension cloth seat	\$ 145.00	\$ 62.35
impact monitor	\$ 1,500.00	\$ 645.00

ACTUAL RATED CAPACITY AS EQUIPPED:

4650# at full lift height

III. FULL MAINTENANCE AND REPAIR COSTS

Rates for complete maintenance and repair for the various terms and annual operating hours. Tires not included.

	1000 hrs/yr	2000 hrs/yr	3000 hrs/yr	4000 hrs/yr	5000 hrs/yr
24 months	\$0.65	\$0.72	\$0.82	\$0.93	\$1.05
36 months	\$0.73	\$0.85	\$1.03	\$1.19	
48 months	\$0.79	\$0.99	\$1.22		
60 months	\$0.87	\$1.13			
72 months	\$0.94	\$1.27			

*** Customer Full Maintenance Terms and Conditions**

< Rates are valid up to first occurrence of hours or term noted above. Example: 2,000 hours at 60 month - after 10,000 hours subject to T&M (Time & Material).

< Assumes execution of a Fleet Maintenance Agreement with Hyster.

< Subject to the completion of a site survey and application review

< Rates are in effect for units placed in service by March 31, 2009.

< Full maintenance includes all periodic maintenance. Scope of work and PM intervals as outlined in the the applicable Hyster service manual.

< Rates assume service is provided during servicing dealers normal business hours. Additional charges will apply for after hours service and a four (4) hour minimum will apply.

< Rates do not include repairs as a result of customer misuse or abuse

< Rates do not include batteries, chargers, *attachments, tires, forks, or seats. Sideshift or Fork Positioner is

May 30, 2008

*included as applicable. *Unless attachment noted as inclusion above.*

< Time and Material rates will apply for repairs not covered under the scope of the full maintenance program.

< Rates are based on U.S. dollars. Rates for Canadian locations subject to current conversion rates.

55%