



PRODUCT INFORMATION BULLETIN

D/C #13
Series Impact: F108

Date: July 21 2003

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES

FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING

SUBJ: NEW ELECTRIC SEAT BRAKE OPTION

As a result of Hyster Company's continuous product improvement process we are pleased to announce a new optional **Electric Seat Brake** for our four wheel electric counterbalanced E45-65XM2 models. This upgrade will replace the existing Mechanical Seat Brake (option number 021-02). Production implementation of the new Electric seat Brake will be effective September 1, 2003 with no increase in pricing. When ordering please quote the new option number **021-03**. New price page detail covering this option will be forwarded to your dealership in the near future.

ELECTRIC SEAT BRAKE BENEFIT

- Simpler design – Allows easy access to the truck. To activate the Mechanical seat operator ingress/egress was somewhat limited. The new design offers easy access similar to the standard seat arrangement.
- Design can be used with any seat option offered on this series. (Standard, Semi & Full Suspension)
- Low maintenance – Unlike the mechanical seat brake, this design is **not** dependent on operator weight or seat position therefore eliminating the need for adjustments.
- This design provides a 3.5 second delay once the operator leaves the seat before the brake is applied. In the event an operator removes their body weight from the seat during truck operation there will be a 3.5 second delay during which the Auto Deceleration System will activate slowing the truck before the brake is applied. (Controllers with different time lapses are available via Application Engineering)
- Energy Efficient – Draws less than 1 amp to use - virtually no battery consumption.
- This design is UL approved for E, EE and ES.

INTERCHANGEABILITY

- E45-65XM units equipped with the mechanical seat brake can be retrofitted to the new *Electric Seat Brake* in the field. (Contact Application Engineering for details)

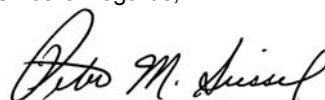
Please take this change into account as you place orders for new trucks as well as provide aftermarket support to customers who could potentially benefit from converting trucks which were previously ordered with a mechanical seat brake. If your customer requires a truck with an Electric Seat Brake this new design will provide you with an optimum solution.

Please remember to refresh HERO by selecting the “completely reload tables” option in the download area of the price book thereby activating this change. Updated standard price pages are also available to you electronically through the dealer portal by visiting www.hysterusa.com.

Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,



Peter M. Siessel
Vice President of Marketing – Hyster Company

Marketing Department

