



PRODUCT INFORMATION BULLETIN



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October 1, 2004

TO: ALL HYSTER DEALER PRINCIPALS, SALES MANAGERS, & SALES REPRESENTATIVES
FROM: PETER SIESSEL – VICE PRESIDENT, HYSTER MARKETING
SUBJ: Product Changes on E30HSD

As a result of Hyster Company continuous product improvement process we are pleased to announce the following change to the E30HSD model truck.

The 92 durometer steer tire will replace the 80 durometer steer tire as the standard offering on the E30HSD model truck.

This 92 durometer tire has been the standard steer tire on the E35HSD and E40HSD model trucks, but was optional on the E30HSD. Use of the 92 durometer steer tire on the E30HSD should provide increased steer tire life in certain applications.

The 80 durometer steer tire will no longer be offered.

This change WILL NOT result in a price increase and is effective on all E30HSD trucks shipped after September 30, 2004.

Please take these changes into account as you place orders for new trucks. For your convenience, attached is the new price page detail covering these changes. In the near future we will be providing the formal distribution of these pages, however they will be available on-line at www.hysterusa.com immediately. **These price pages will be effective immediately.**

Please remember to refresh HERO by selecting the “completely reload tables” option in the price book download area thereby capturing the change to this series.

As always, we appreciate the support of our distribution network and the sales organization.

Sincere Regards,

Peter M. Siessel
Vice President of Marketing – Hyster Company

The information contained in this bulletin is for information purposes only, Hyster Company reserves the right to change the design of our products without incurring an obligation to modify previously manufactured products.

Marketing Department

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