



HYSTER COMPANY

Americas Division

October 7, 2008

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS
FROM: VAN CLARKSON, VICE-PRESIDENT, SALES – EASTERN REGION
SUBJECT: ZELLER PLASTIK USA, INC.

This is to confirm a Dealer Managed National Account Agreement for Hyster product between Zeller Plastik USA, Inc. and United Lift Truck, Bellwood, Illinois who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

United Lift Truck – Bellwood, Illinois will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the United Lift Truck office in Bellwood, Illinois. Zeller Plastik USA, Inc. will be responsible for informing their locations of this agreement.

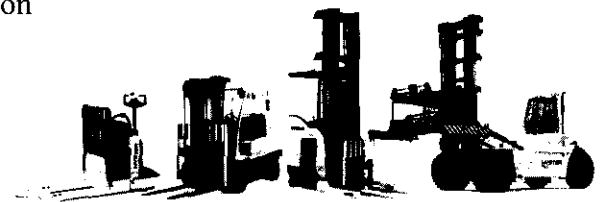
The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be September 15, 2011.

If you have any questions concerning this account, please contact Ron Myers, National Account Manager at (708) 547-7300, fax (708) 547-6428 or e-mail him at rmyers@unitedlifttruck.com.

Sincerely,

Van Clarkson, Vice-President, Sales
Eastern Region

c: Ron Myers, United Lift Truck
Phil Klek, United Lift Truck
Gary Cutsy, Hyster Company





UNITED LIFT TRUCK

AUTHORIZED HYSTER DEALER

www.unitedlifttruck.com



1100 SOUTH 25TH AVENUE
BELLWOOD, IL 60104
PHONE: (708) 547-7300

2100 BERNICE ROAD
LANSING, IL 60438
PHONE: (708) 474-0400

40 W. 288 WASCO ROAD
WASCO, IL 60183
PHONE: (530) 845-8600

Jeanne Ambrose
Zeller Plastik USA Inc.
1515 Franklin Blvd.
Libertyville, IL 60048-4459

September 15th, 2008

SUBJECT: NATIONAL ACCOUNT LETTER OF AGREEMENT

Dear Jeanne:

We are pleased to prepare this Letter of Agreement establishing a formal National Account Agreement between Zeller Plastik USA Inc., and United Lift Truck, whose responsibility it is to administer this Agreement. We feel confident that our quality products and our network of exclusive Hyster Dealers are uniquely well suited to supply and support your lift truck equipment needs, and we look forward to a continued and mutually successful partnership with Zeller Plastik USA Inc.

Through this Agreement, Hyster Company is extending most favorable National Account level pricing, with provisions for the administering dealer United Lift Truck, and for the Hyster Dealers who will be responsible for delivering and maintaining your equipment after the point of sale for the term of the individual contracts.

Administratively, all orders for Hyster equipment will be placed centrally through Zeller Plastik Corporate Office in Libertyville, IL directly to United Lift Truck with Mr. Ronald Myers being the responsible National Account Manager.

ULT/HYSTER RESPONSIBILITIES

- To advise the appropriate Hyster Dealer locations with Zeller Plastik facilities in their respective service areas of this Agreement.
- To provide these Hyster Dealer locations with the local Zeller Plastik management contacts with whom they are to initiate and maintain close working relationships (if not already done) to provide Zeller Plastik with the best-coordinated support possible.
- To enter orders for new Hyster equipment on a timely basis with Hyster Company, and coordinate the delivery and installation of this equipment at all Zeller Plastik locations with the appropriate Hyster Dealer locations.

ZELLER PLASTIK RESPONSIBILITIES

- To advise all local Zeller Plastik management teams of this Agreement, with copies to United Lift Truck.
- To provide United Lift Truck with timely and accurate information related to equipment needs, delivery locations, and delivery requirements.



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PHONE: (830) 845-6800

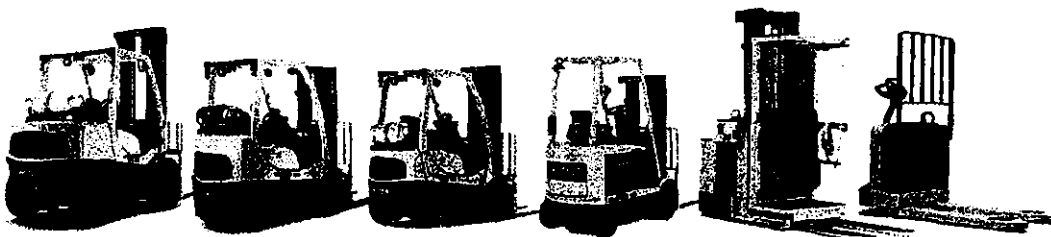
Hyster Company and the Hyster Dealer Network appreciate the confidence you have placed in us to service this significant amount of business. We will work diligently to earn your continued trust and support. We look forward to expanding the scope of this Agreement in the years ahead and, again, to a mutually successful partnership with Zeller Plastik USA Inc.

Yours Truly,

Ronald Myers
Manager Fleet Services / National Accounts

AGREED TO BY:

 Jeanne Ambrose Zeller Plastik USA Inc.	9/15/08 Date	 Ronald Myers Manager Fleet Services / National Accounts	9/15/08 Date
		 Phil Klek Vice President of Sales	9/15/08 Date





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PHONE: (830) 845-8800

We have prepared a Letter of Agreement establishing a formal National Account Agreement between Zeller Plastik USA Inc. and United Lift Truck. I would like to individualized letters for the different Hyster Dealers stating what their responsibilities will be to service Zeller Plastik's locations. Below is the list of locations and servicing dealers.

Plant Locations

Zeller Plastik USA, Inc. (Corporate Headquarters)
1515 Franklin Blvd.
Libertyville, IL 60048

Obrist Americas Inc.
480 North 5600 West
Salt Lake City, UT 84115

Obrist Americas Inc.
4915 Norman Road
Sandston VA. 23150

Dealer Locations

United Lift Truck L.P.
1100 South 25th Avenue
Bellwood, IL 60104

Arnold Machinery Company of UT
2921 West 2100 South
Salt Lake City, UT 84119

VBS, Inc. Material Handling Equipment
5808 Midlothian Turnpike
Richmond, VA 23225

Sincerely,

Ronald P Myers
Manager Fleet Services / National Accounts

UNITED LIFT TRUCK

1100 South 25th Avenue
Bellwood, Illinois 60104
708-547-7300 Office
708-514-8523 Cell
708-547-6428 Fax

