



The Safe Choice

HYSTER COMPANY

Americas Division

July 30, 2008

TO: CERTAIN DEALER PRINCIPALS AND SALES MANAGERS

FROM: STUART JACOVER, VICE-PRESIDENT, SALES – CENTRAL REGION

SUBJECT: WORTHINGTON INDUSTRIES, INC.

This is to confirm a Dealer Managed National Account Agreement for Hyster product between Worthington Industries, Inc. and MH Equipment Company – Ohio North who is responsible for administering the account.

Please note the attached listing of plants/operations in your area and make contact with your local plant as soon as possible.

MH Equipment Company – Ohio North will be responsible for placing orders with Hyster Company and coordinating the delivery and installation of new equipment. All orders for locations on the attached sheet are to be placed through the MH Equipment Company – Ohio North office in Grove City, Ohio. Worthington Industries, Inc. will be responsible for informing their locations of this agreement.

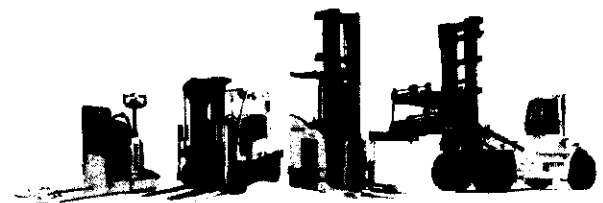
The Dealer Managed National Account Agreement will expire in three (3) years from the date of this agreement which will be June 6, 2011.

If you have any questions concerning this account, please contact Damian Hackett, Account Manager at (614) 871-1571, fax number (614) 871-8313 and cell phone (614) 406-1445.

Sincerely,

Stuart Jacover, Vice-President, Sales
Central Region

cc: Damian Hackett, MH Equipment Company
Fred Metzger, MH Equipment Company
Gary Turski, Hyster Company



Worthington Industries Supply & Services Agreement



FOB POINT: Hyster Factory

PACKAGING: Per specifications

QUALITY REQUIREMENTS: ISO 9002

MISCELLANEOUS:

NOTICES:

- Except as otherwise expressly set forth herein, all notices, requests, demands and other communications hereunder must be in writing and will be deemed to have been duly given if delivered (by hand or overnight delivery) or mailed (by registered mail, first-class postage, return receipt requested), with proof of delivery, as follows:

If to Buyer: Worthington Industries, Inc.
200 Old Wilson Bridge Road
Columbus, Ohio 43085
Attn: Rich Owens

If to Seller: MH Equipment Company
2055 Hardy Parkway Street
Grove City, OH 43123
Attn: Damian Hackett

APPLICABILITY:

- This Agreement shall apply to all Purchase Orders issued by Buyer for **Forklifts and Forklift Parts** as specified under **SCOPE** for the time period as set forth under **TERM**. Provisions contained herein are in addition to Worthington Industries Terms and Conditions of Purchase Attachment "A". Should any provision of this Agreement conflict with Worthington Industries Terms and Conditions of Purchase this Agreement shall apply.



WORTHINGTON
INDUSTRIES

Worthington Industries Supply & Services Agreement

IN WITNESS WHEREOF, the parties have hereunto set their name as of the date first written above.

WORTHINGTON INDUSTRIES

By: *Cheryl A. Adams*

Title: *V.P. Materials Purchasing*

CHERYL A. ADAMS

(Signature)

Date: *June 6, 2008*

MH EQUIPMENT Company

By: *FREDRIC M. METZGER*

Title: *PRESIDENT*

Fredric M. Metzger

(Signature)

Date: *MAY 23, 2008*

*All Forklift parts sales in the MH Equipment geographical territory will be sold at Hyster Fleet Price Levels.

STEEL PROCESSING

GERSTENSLAGER COMPANY, THE

Wooster

P.O. Box 6011
1425 E. Bowman St.
Wooster, OH 44691
(330) 262-2015 Phone
(330) 262-4009 Sales Fax

Clyde

550 Premier Dr.
Clyde, OH 43410
(419) 547-9211 Phone
(419) 547-4772 Fax

WORTHINGTON STEEL COMPANY, THE

WS - Baltimore

8911 Kelso Dr.
Baltimore, MD 21221
(410) 780-7500 Phone
(410) 780-7521 Fax

WS - Columbus

1127 Dearborn Dr.
Columbus, OH 43085
(614) 438-3190 Phone
(614) 438-7380 Fax

WS - Decatur

1400 Red Hat Rd. N.W.
Decatur, AL 35601
(256) 584-7500 Phone
(256) 584-7180 Fax

WS - Louisville

1152 Industrial Blvd.
Louisville, KY 40219
(502) 968-6500 Phone
(502) 966-6542 Fax

WS - Monroe

350 Lawton Ave.
Monroe OH 45050
(513) 539-9291 Phone
(513) 539-8152 Fax

WS - Porter

100 Worthington Dr.
Porter, IN 46304
(219) 929-4000 Phone
(219) 929-4007 Fax

WS - Taylor

11700 Worthington Dr.
Taylor, MI 48180
(734) 374-3260 Phone
(734) 374-3264 Fax

WS - Delta

6303 County Rd. 10
Delta, OH 43515
(419) 822-2500 Phone
(419) 822-2501 (Conference Calls)
(419) 822-2596 Fax

WAVE - JOINT VENTURES

Suspended Ceilings

WORTHINGTON ARMSTRONG VENTURE (WAVE)

WAVE/Benton Harbor

745 Enterprise Way
Benton Harbor, MI 49022
(616) 934-6200 Phone
(616) 934-6222 Fax
Ron Badger, G.M.

WAVE/Las Vegas

4525 N. Walnut Rd.
North Las Vegas, Nevada 89031
(702) 632-1100 Phone
(702) 632-1177 Fax
Russ Campbell, G.M.

WAVE/Malvern Now Alberdeen

45 Morehall Rd.
Malvern, PA 19355
(610) 725-5858 Phone
(610) 725-5865 Fax
Robert Hammerton, G.M.

WAVE/Sparrows Point Now Alberdeen

5301 N. Point Blvd.
Baltimore, MD 21219
(410) 477-4900 Phone
(410) 477-3473 Fax
Dale Burgh, G.M.

JOINT VENTURES

SPARTAN STEEL COATING, LLC

3300 Wolverine Dr.
Monroe, MI 48162
(734) 289-5400 Phone
(734) 289-5401 Fax
Dave Brandau, Operations Manager

WORTHINGTON SPECIALTY PROCESSING (WSP)

4905 S. Meridian Rd.
P.O. Box 1068
Jackson, MI 49204-1068
(517) 789-0200 Phone
(517) 789-0209 Fax
Al Marzano, Operations Manager

TWB COMPANY, LLC (and Tech. Center)

Laser Welded Blanks
TWB - Monroe
1600 Nadeau Rd.
Monroe, MI 48162
(734) 289-6400 Phone
(734) 289-6555 Fax

TWB - Columbus, IN

3030 barker Dr.
Columbus, IN 47201
1-812-342-6000

~~Ramos Arizpe, Mexico
Blvd Santa Maria y Alfa
Parque Industrial Santa Maria
Ramos Arizpe, Coahuila, Mexico 25900
011-52-844-438-9650 Phone
011-52-844-438-9665 Fax
Joel Rios, G.M.~~

PRESSURE CYLINDERS

WC - Columbus

1085 Dearborn Dr.
Columbus, OH 43085
(614) 438-7900 Phone
(614) 438-7967 Fax
Jim Knox, V.P. of Manufacturing North America

WC - Jefferson

863 State Route 307 East
Jefferson, OH 44047
(440) 576-5847 Phone
(440) 576-1527 Fax

Worthington Machine Technology

1055 Dearborn Dr.
Columbus, OH 43085
(614) 438-3100 Phone
(614) 438-7378 Fax

WC - Tilbury, Ontario

Worthington Cylinders of Canada Corp. (Formerly SCM)
PO Box 1000
97 Lyon Ave North
Tilbury, Ontario N0P 2L0
(519) 682-1313 Phone
(519) 682-3630 Fax
Mike Masse - Plant Engineer

WC - Westerville

333 E. Maxtown Rd.
Westerville, OH 43082
(614) 840-3800 Phone
(614) 840-3850 Fax

DIETRICH IND - METAL FRAMING

HUTCHINS, TX

1012 West Wintergreen Rd.
Hutchins, TX 75141
(972) 225-1100 Phone
(972) 225-9032 Fax
Joel Staley, P.M.

BALTIMORE, MD

8911 Bethlehem Blvd.
Baltimore, MD 21219
(410) 477-8705 Phone
(410) 477-1102 Fax
Tom Pfeiffer, P.M.

COLTON, CA

2001 Cooley Dr.
Colton, CA 92324
(909) 824-9717 Phone
(909) 824-5760 Fax
Frank Gomez, P.M.

DENVER, CO

6700 Franklin St.
Denver, CO 80229
(303) 289-4092 Phone
(303) 289-4157 Fax
John Bulvin, P.M.

~~HAMMOND, IN~~

1435 165th St.
Hammond, IN 46320
(219) 931-3741 Phone
(219) 937-6804 Fax
Joe Labus, P.M.

ROCKHILL, SC

1345 Hall Spencer Rd.
Rock Hill, SC 29730
(803) 324-4144 Phone
(803) 324-7090 Fax
Tim Dobos, P.M.
Tdobos@dietrichindustries.com

KAPOLEI, HI

91-300 Hanua St.
Kapolei, HI 96707
(808) 682-5747 Phone
(808) 682-2928 Fax
Michael Fernandez, P.M.

~~LAPORTE, IN~~

120 Noelocher Dr.
LaPorte, IN 46350
(219) 325-0212 Phone
(219) 325-0160 Fax
Russ Balph, P.M.

LENEXA, KS

15546 W. 108th St.
Lenexa, KS 66219
(913) 599-2026 Phone
(913) 599-2028 Fax
Scott Orwig, P.M.

LUNENBURG, MA

198 Summer St.
Lunenburg, MA 01462
(978) 342-9742 Phone
(978) 342-9765 Fax
Doug Barber, P.M.

RENTON, WA

3351 East Valley Rd.
Renton, WA 98055
(425) 251-1497 Phone
(425) 251-3161 Fax
Gary Schaefer, P.M.

STOCKTON, CA

2525 South Airport Way
Stockton, CA 95206
(209) 547-9066 Phone
(209) 547-9128 Fax
Randy Rose, P.M.

~~WARREN, OH~~

1985 North River Rd.
Warren, OH 44483
(330) 372-5564 Phone
(330) 372-5223 Fax
Bill Stools, P.M.

~~WILDWOOD, FL~~

721 Industrial Dr.
Wildwood, FL 34785
(352) 748-7200 Phone
(352) 748-7252 Fax
Paul Combs, P.M.

MIAMI, FL

255 Northeast 181st. St.
Miami, FL 33162
(305) 652-5423 Phone
(305) 652-5344 Fax
Juan Valdes, P.M.

PHOENIX, AZ

420 South 53rd. Ave.
Phoenix, AZ 85043
(602) 447-0204 Phone
(602) 447-0317 Fax
Lou Edgar, P.M.

DIETRICH - METAL FRAMING

BAYTOWN, TX
4200 Cedar Blvd.
Baytown, TX 77520
(281) 383-1617 Phone
(281) 383-1618 Fax
Jeff Bray, P.M.

BOONTON, NJ
100 Fulton St.
Boonton, NJ 07005
(973) 335-3240 Phone
(973) 335-3500 Fax
Joe Resko, P.M.

GOODYEAR, AZ - Dietrich
978 South Camino Oro
Goodyear, AZ 85338
(623) 932-1407 Phone
(623) 932-1482 Fax
Eric King, O.M.

~~Plant 61 East Chicago
CHICAGO, IN
425 West 151st St.
E. Chicago, IN 46312
(219) 392-9005 Phone
(219) 392-1171 Fax
Chuck Wyant, P.M.~~

MCDONOUGH, GA
330 Greenwood Place
McDonough, GA 30253
(678) 304-5500 Phone
(678) 304-5555 Fax
Gary Allardye, P.M.

WARREN, OH
1300 Phoenix Rd. N.E.
Warren, OH 44483
(330) 372-4014 Phone
(330) 372-3445 Fax
Tom Martin, P.M.

~~**BROOKSVILLE, FL**
19370 Oliver St.
Brooksville, FL 34601
(352) 799-1798 Phone
(352) 799-3966 Fax
Ken Henman, P.M.~~

JOLIET, IL - Dietrich
3901 Olympic Blvd.
Joliet, IL 60431
(815) 207-0110 Phone
(815) 280-0139 Fax
Andy Rybowiak, P.M.

VINYL CORP

MIAMI, FL
8000 N.W. 79th Place
Miami, FL 33166
(800) 648-4695 Phone
(305) 477-4108 Fax
Ernie Reyes, V.P. Operations



WORTHINGTON INDUSTRIES LOCATIONS

Worthington Industries, Inc.	Corporate - HQ	200 Old Wilson Bridge Rd.	Columbus	OH	43085		
Worthington Industries, Inc.	IM Dept.	905 Dearborn Dr.	Columbus	OH	43085		
Worthington Industries, Inc.	Medical Center	1250 Dearborn Dr.	Columbus	OH	43085		

WORTHINGTON CYLINDERS

Worthington Cylinders Corporation is the world's leading supplier of pressure cylinder vessels, including LPG (liquefied petroleum gas) cylinders, refrigerant cylinders and industrial specialty high-pressure cylinders.

Worthington Cylinders	Cylinders Chilton	300 E. Breed St.	Chilton	WI	53014		
Worthington Cylinders	Cylinders Columbus	1085 Dearborn Dr.	Columbus	OH	43085		
Worthington Cylinders	Cylinders Jefferson	863 State Route 307 East	Jefferson	OH	44047		
Worthington Cylinders	Cylinders Westerville	333 E. Maxtown Rd.	Westerville	OH	43082		
Worthington Cylinders	Cylinders Tilbury	97 Lyon Ave. North	Tilbury	ON	N0P 2LO		

DIETRICH INDUSTRIES

Dietrich Industries is the leading manufacturer of light-gauge metal framing and finishing products, systems and services for commercial and residential construction the U.S. and Canada. Dietrich's products include drywall and structural framing, floor joists, roof trusses, metal lath and fire-rated assemblies.

Worthington Integrated Building Systems (WIBS)	Dietrich Building Systems	818 East 73rd St.	Cleveland	OH	44103		
Worthington Integrated Building Systems (WIBS)	Dietrich Residential Steel Systems Franklin	108 4th Ave S, Ste. 204	Franklin	TN	37064		
Dietrich Industries, Inc.	Aegis Metal Framing	14515 N Outer 40, Ste. 110	Chesterfield	MO	63017		
Dietrich Industries, Inc.	Dietrich Design Group Hammond	1414 Field St., Bldg.C, Ste.1	Hammond	IN	46320		



WORTHINGTON INDUSTRIES LOCATIONS

Dietrich Industries, Inc.	Dietrich Metal Framing Baltimore	8911 Bethlehem Blvd.	Baltimore	MD	21219		
Dietrich Industries, Inc.	Dietrich Metal Framing Baytown	4200 Cedar Blvd.	Baytown	TX	77520		
Dietrich Industries, Inc.	Dietrich Metal Framing Boonton	100 Fulton St.	Boonton	NJ	07005		
Dietrich Industries, Inc.	Dietrich Metal Framing Colton	2001 Cooley Dr.	Colton	CA	92324		
Dietrich Industries, Inc.	Dietrich Metal Framing Denver	6700 Franklin St.	Denver	CO	80229		
Dietrich Industries, Inc.	Dietrich Metal Framing E. Chicago	425 W. 151st St.	E. Chicago	IN	46312		
Dietrich Industries, Inc.	Dietrich Metal Framing Goodyear	978 S. Camino Oro	Goodyear	AZ	85338		
Dietrich Industries, Inc.	Dietrich Metal Framing Hammond	1435 West 165th St.	Hammond	IN	46320		
Dietrich Industries, Inc.	Dietrich Metal Framing Hutchins	1012 W. Wintergreen Rd.	Hutchins	TX	75141		
Dietrich Industries, Inc.	Dietrich Metal Framing Joliet	3901 Olympic Blvd.	Joliet	IL	60431		
Dietrich Industries, Inc.	Dietrich Metal Framing Kapolei	91-300 Hanua St, Campbell Industrial Park	Kapolei	HI	96707		
Dietrich Industries, Inc.	Dietrich Metal Framing Lenexa	15546 W. 108th St.	Lenexa	KS	66219		
Dietrich Industries, Inc.	Dietrich Metal Framing Lunenburg	198 Summer St.	Lunenburg	MA	01462		
Dietrich Industries, Inc.	Dietrich Metal Framing McDonough	330 Greenwood Place	Mc Donough	GA	30253		
Dietrich Industries, Inc.	Dietrich Metal Framing Miami	255 NE 181st St.	Miami	FL	33162		
Dietrich Industries, Inc.	Dietrich Metal Framing Phoenix	420 S. 53rd Ave.	Phoenix	AZ	85043		
Dietrich Industries, Inc.	Dietrich Metal Framing Renton	3351 E. Valley Rd.	Renton	WA	98055		
Dietrich Industries, Inc.	Dietrich Metal Framing Rock Hill	3162 Worthington Way	Rock Hill	SC	29370		

WORTHINGTON INDUSTRIES LOCATIONS

Dietrich Industries, Inc.	Dietrich Metal Framing Stockton	2525 South Airport Way	Stockton	CA	95206		
Dietrich Industries, Inc.	Dietrich Metal Framing Warren	1985 North River Rd.	Warren	OH	44483		
Dietrich Industries, Inc.	Dietrich Metal Framing Warren West	1300 Phoenix Rd. NE	Warren	OH	44483		
Dietrich Industries, Inc.	Dietrich Vinyl Corp Miami	8000 N.W. 79th Pl.	Miami	FL	33166		

GERSTENSLAGER

Gerstenslager provides services including: stamping, blanking, assembly, painting, packaging, warehousing and distribution to customers in the automotive industry.

The Gerstenslager Co.	Gerstenslager Clyde	550 Premier Dr.	Clyde	OH	43410		
The Gerstenslager Co.	Gerstenslager Wooster	1425 E. Bowman St.	Wooster	OH	44691		

WORTHINGTON STEEL

Worthington Steel essentially invented the steel processing industry and today is America's largest independent processor of flat-rolled steel. The company serves as the bridge between the capabilities of major steel producers and the specialized needs of end-users.

Worthington Steel	Steel Baltimore	8911 Kelso Dr.	Baltimore	MD	21221		
Worthington Steel	Steel Columbus	1127 Dearborn Dr.	Columbus	OH	43085		
Worthington Steel	Steel Decatur	1400 Red Hat Rd., NW	Decatur	AL	35601		
Worthington Steel	Steel Delta	6303 County Rd. 10	Delta	OH	43515		
Worthington Steel	Steel Louisville	1152 Industrial Blvd.	Louisville	KY	40219		
Worthington Steel	Steel Monroe	350 Lawton Ave.	Monroe	OH	45050		
Worthington Steel	Steel Porter	100 Worthington Dr.	Porter	IN	46304		
Worthington Steel	Steel Taylor	11700 Worthington Dr.	Taylor	MI	48180		
Worthington Specialty Processing	Worthington Specialty Processing (WSP)	4905 S. Meridian Rd.	Jackson	MI	49204		
Worthington Machine Technology	Worthington Machine Technology (WMT)	1055 Dearborn Dr.	Columbus	OH	43085		



WORTHINGTON INDUSTRIES LOCATIONS

Precision Specialty Metals, Inc	PSM	3301 Medford St.	Los Angeles	CA	90063		
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OTHER LOCATIONS

The primary focus is on product diversity in the steel and metal related industries.

Spartan Steel Coating	Spartan Steel Coating	3300 Wolverine Dr.	Monroe	MI	48162		
Worthington Steelpac Systems	Steelpac	1201 Eden Rd.	York	PA	17402		
TWB Company, L.L.C.	TWB Monroe	1600 Nadeau Rd.	Monroe	MI	48162		
TWB Company, L.L.C.	TWB Indiana	3030 Barker Dr.	Columbus	IN	47201		
Viking & Worthington Steel Enterprise	Viking Valley City	804 Steel Drive	Valley City	OH			
Worthington Armstrong Venture	WAVE Aberdeen	1415 Perryman Drive	Aberdeen	MD	20178		
Worthington Armstrong Venture	WAVE Benton Harbor	745 Enterprise Way	Benton Harbor	MI	49022		
Worthington Armstrong Venture	WAVE Las Vegas	4525 N. Walnut Rd.	North Las Vegas	NV	89031		
Worthington Armstrong Venture	WAVE Malvern - Corp.	9 Old Lincoln Hwy., Ste. 200	Malvern	PA	19355		